AR7-20-1

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K2O)

AGRICULTURAL	SEPTEMBER 1990	SEPTEMBER 1989	JUL-SEP 1989/90	JUL-SEP 1988/89
AL Alabama	4,511	5,172	9,935	13,566
AK Alaska	0	0	928	0
AZ Arizona	119	261	608	871
AR Arkansas	2,319	4,047	8,469	6,858
CA California	6,592	6,084	16,674	12,697
CO Colorado	709	510	1,460	1,054
CT Connecticut	66	319	176	459
DE Delaware	287	738	4,637	1,822
FL Florida	8,785	7,446	25,696	27,898
GA Georgia	5,369	16,655	18,412	27,901
HI Hawaii	5,167	61	5,631	3,387
ID Idaho	2,401	2,236	5,194	4,372
IL Illinois	27,352	34,951	189,291	185,078
IN Indiana	21,944	23,401	88,142	84,559
IA Iowa	21,617	33,524	155,185	164,582
KS Kansas	5,019	4,233	11,998	10,985
KY Kentucky	3,086	9,682	24,455	23,053
LA Louisiana	25,330	1,894	39,935	4,241
ME Maine	789	27	957	132
MD Maryland	1,356	2,104	5,493	2,831
MA Massachusetts	2,907	390	3,320	1,078
MI Michigan	5,733	19,945	28,739	43,291
MN Minnesota	11,858	23,895	85,435	86,166
MS Mississippi	3,251	1,683	5,017	1,981
MO Missouri	10,346	22,375	56,550	72,229
MT Montana	1,169	1,158	3,309	2,874
NE Nebraska	964	1,685	3,354	4,183
NV Nevada	0	0	0	0
NH New Hampshire	16	0	92	156
NJ New Jersey	457	337	1,094	1,003
NM New Mexico	193	487	671	831
NY New York	1,917	2,557	8,765	7,129
NC North Carolina	10,089	6,338	15,327	12,657
ND North Dakota	533	1,985	3,701	4,560
OH Ohio	18,899	60,544	82,195	100,831
OK Oklahoma	2,751	2,748	6,423	6,291
OR Oregon	1,579	2,384	5,704	5,393
PA Pennsylvania	4,715	4,511	12,172	9,956
RI Rhode Island	60	119	260	179
SC South Carolina	2,187	9,877	10,306	18,354
SD South Dakota	949	1,365	2,511	2,514
TN Tennessee	4,107	11,573	16,689	13,573
TX Texas	6,954	10,090	26,293	23,465
UT Utah	1,554	903	1,749	2,804
VT Vermont	563	187	1,960	1,188
VA Virginia	1,776	2,559	10,842	4,196
WA Washington	866	2,822	6,116	7,706
WV West Virginia	63	75	293	136
WI Wisconsin	8,197	11,187	44,999	44,390
WY Wyoming	418	382	804	596
TOTAL U.S.:	247,989	357,506	1,057,966	1,056,056
CANADA				
AB Alberta	1,218	992	2,389	3,326
BC Brit. Columbia	79	64	1,004	236
MB Manitoba	1,449	1,721	2,207	3,282
NB New Brunswick	493	34	1,140	265
NF Newfoundland	0	0	0	0
NS Nova Scotia	62	230	384	443
ON Ontario	3,009	8,820	34,829	12,781
PE Pr.Edward Isle	43	86	151	119
PQ Quebec	3,764	3,613	11,398	6,816
SK Saskatchewan	490	446	907	988
TOTAL CAN:	10,607	16,006	54,409	28,256
EXPORT SALES:	277,647	179,406	1,017,744	812,145
TOTAL AG SALES	536,243	552,918	2,130,119	1,896,457
Non-Ag U.S.	48,478	34,533	130,425	105,271
Canada	1,187	1,262	3,786	3,925
Exports	9,435	7,269	40,699	27,090
TOTAL NON-AG SALES	59,100	43,064	174,910	136,286
GRAND TOTAL	**595,343**	**595,982**	**2,305,029**	**2,032,743**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

SEPTEMBER 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	485	1,950	1,698	0	378	4,511
AK Alaska	0	0	0	0	0	0
AZ Arizona	31	17	47	0	24	119
AR Arkansas	15	15	2,252	16	21	2,319
CA California	2,030	872	2,280	127	1,383	6,692
CO Colorado	233	0	389	0	87	709
CT Connecticut	0	0	54	0	12	66
DE Delaware	0	59	13	215	0	287
FL Florida	2,746	1,566	373	1,327	2,773	8,785
GA Georgia	637	621	2,194	951	966	5,369
HI Hawaii	0	5,167	0	0	0	5,167
ID Idaho	61	387	1,746	12	195	2,401
IL Illinois	430	16,873	7,035	2,964	50	27,352
IN Indiana	904	15,618	2,912	2,275	235	21,944
IA Iowa	110	8,914	9,984	2,531	78	21,617
KS Kansas	236	375	3,721	642	45	5,019
KY Kentucky	0	2,763	253	0	70	3,086
LA Louisiana	3,796	0	21,529	0	5	25,330
ME Maine	0	0	789	0	0	789
MD Maryland	0	0	893	463	0	1,356
MA Massachusetts	0	1,107	1,534	249	17	2,907
MI Michigan	0	2,900	2,698	90	45	5,733
MN Minnesota	86	7,216	3,799	641	116	11,858
MS Mississippi	0	1,849	1,376	0	26	3,251
MO Missouri	496	641	8,378	806	25	10,346
MT Montana	15	489	665	0	0	1,169
NE Nebraska	94	79	486	116	189	964
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	16	0	0	16
NJ New Jersey	0	249	142	66	0	457
NM New Mexico	126	0	29	0	38	193
NY New York	0	290	1,538	16	73	1,917
NC North Carolina	244	1,467	7,607	653	118	10,089
ND North Dakota	0	76	392	65	0	533
OH Ohio	3,028	10,164	4,313	447	947	18,899
OK Oklahoma	257	122	2,211	32	129	2,751
OR Oregon	15	287	1,204	38	35	1,579
PA Pennsylvania	243	486	3,486	102	398	4,715
RI Rhode Island	0	0	60	0	0	60
SC South Carolina	1,340	122	249	247	229	2,187
SD South Dakota	0	391	537	21	0	949
TN Tennessee	1,060	2,831	185	14	17	4,107
TX Texas	286	1,402	4,042	446	778	6,954
UT Utah	1,411	20	120	0	3	1,554
VT Vermont	15	124	413	0	11	563
VA Virginia	121	247	608	456	344	1,776
WA Washington	0	19	736	0	111	866
WV West Virginia	0	0	15	0	48	63
WI Wisconsin	0	3,863	3,839	449	46	8,197
WY Wyoming	123	199	96	0	0	418
TOTAL U.S.:	20,674	91,837	108,936	16,477	10,065	247,989
CANADA						
AB Alberta	0	0	1,115	87	16	1,218
BC Brit. Columbia	0	0	79	0	0	79
MB Manitoba	0	314	984	151	0	1,449
NB New Brunswick	0	217	276	0	0	493
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	62	0	0	62
ON Ontario	0	517	2,300	30	162	3,009
PE Pr.Edward Isle	0	0	43	0	0	43
PQ Quebec	0	17	3,692	0	55	3,764
SK Saskatchewan	0	25	440	25	0	490
TOTAL CAN:	0	1,090	8,991	293	233	10,607
*EXPORT SALES:	120,258	73,186	54,494	6,525	23,184	277,647
TOTAL AG SALES	140,932	166,113	172,421	23,295	33,482	536,243
NON-AG U.S.	30,995	-	-	17,116	367	48,478
Canada	795	-	-	343	49	1,187
*Exports	859	-	-	8,518	58	9,435
TOTAL NON-AG SALES	32,649	-	-	25,977	474	59,100
GRAND TOTAL	**173,581**	**166,113**	**172,421**	**49,272**	**33,956**	**595,343**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K_2O)

SEPTEMBER 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	4,277	9,439	14,049	0	0	27,765
Brazil	3,000	33,919	17,461	0	0	54,380
China	3,808	0	0	0	0	3,808
Colombia	6,946	19,280	3,637	0	0	29,863
Costa Rica	5,381	0	1,818	0	1,127	8,326
Denmark	8,637	0	0	0	0	8,637
Dom. Republic	0	0	3,685	0	390	4,075
France	6,333	0	0	0	0	6,333
Indonesia	14,261	0	0	0	0	14,261
Jamaica	0	1,785	0	0	0	1,785
Japan	7,308	4,683	13,844	6,077	5,063	36,975
Korea	5,230	0	0	0	0	5,230
Malaysia	22,464	0	0	0	0	22,464
Mexico	486	0	0	0	323	809
New Zealand	7,801	4,080	0	0	10	11,891
Pakistan	0	0	0	0	16,260	16,260
Sri Lanka	7,471	0	0	0	0	7,471
Switzerland	16,855	0	0	0	0	16,855
United Kingdom	0	0	0	448	0	448
OTHER COUNTRIES	0	0	0	0	11	11
TOTAL AG:	120,258	73,186	54,494	6,525	23,184	277,647
NON-AGRICULTURAL						
Italy	0	-	-	8,518	0	8,518
Japan	26	-	-	0	47	73
Korea	388	-	-	0	0	388
Mexico	331	-	-	0	11	342
Taiwan	101	-	-	0	0	101
United Kingdom	13	-	-	0	0	13
TOTAL NON-AG:	859	-	-	8,518	58	9,435
TOTAL EXPORTS	**121,117**	**73,186**	**54,494**	**15,043**	**23,242**	**287,082**

NOTE: Other Countries = 11 tons sulphates to Paraguay.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

SEPTEMBER 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	122	1,950	919	0	2,991
AK Alaska	0	0	0	0	0
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	854	0	854
CA California	0	0	0	0	0
CO Colorado	0	0	0	0	0
CT Connecticut	0	0	54	0	54
DE Delaware	0	59	13	215	287
FL Florida	2,242	1,566	373	1,327	5,508
GA Georgia	608	606	641	937	2,792
HI Hawaii	0	5,106	0	0	5,106
ID Idaho	0	387	588	12	987
IL Illinois	430	15,689	2,042	2,902	21,063
IN Indiana	661	14,382	1,759	2,275	19,077
IA Iowa	0	8,864	6,460	2,531	17,855
KS Kansas	0	0	46	16	62
KY Kentucky	0	2,702	0	0	2,702
LA Louisiana	3,628	0	18,881	0	22,509
ME Maine	0	0	789	0	789
MD Maryland	0	0	893	463	1,356
MA Massachusetts	0	1,107	1,534	249	2,890
MI Michigan	0	2,900	960	90	3,950
MN Minnesota	80	7,216	3,799	641	11,736
MS Mississippi	0	1,849	854	0	2,703
MO Missouri	0	62	992	232	1,286
MT Montana	0	489	665	0	1,154
NE Nebraska	0	79	110	116	305
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	16	0	16
NJ New Jersey	0	249	142	66	457
NM New Mexico	0	0	0	0	0
NY New York	0	290	1,538	16	1,844
NC North Carolina	244	1,467	7,607	653	9,971
ND North Dakota	0	76	392	65	533
OH Ohio	3,028	10,164	3,562	447	17,201
OK Oklahoma	0	0	290	0	290
OR Oregon	0	287	809	38	1,134
PA Pennsylvania	243	486	3,486	102	4,317
RI Rhode Island	0	0	60	0	60
SC South Carolina	1,340	122	249	247	1,958
SD South Dakota	0	391	537	21	949
TN Tennessee	60	2,831	185	0	3,076
TX Texas	0	0	0	0	0
UT Utah	0	20	0	0	20
VT Vermont	15	124	413	0	552
VA Virginia	121	247	608	456	1,432
WA Washington	0	19	694	0	713
WV West Virginia	0	0	15	0	15
WI Wisconsin	0	3,863	3,839	449	8,151
WY Wyoming	0	199	0	0	199
TOTAL U.S.:	12,822	85,848	67,668	14,566	180,904
CANADA					
AB Alberta	0	0	1,115	87	1,202
BC Brit. Columbia	0	0	79	0	79
MB Manitoba	0	314	984	151	1,449
NB New Brunswick	0	217	276	0	493
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	0	62	0	62
ON Ontario	0	517	2,300	30	2,847
PE Pr.Edward Isle	0	0	43	0	43
PQ Quebec	0	17	3,692	0	3,709
SK Saskatchewan	0	25	440	25	490
TOTAL CAN:	0	1,090	8,991	293	10,374
EXPORT SALES:	105,062	42,246	37,217	6,525	191,050
TOTAL AG SALES	117,884	129,184	113,876	21,384	382,328
NON-AG U.S.	18,917	-	-	16,988	35,905
Canada	795	-	-	343	1,138
*Exports	528	-	-	8,518	9,046
TOTAL NON-AG SALES	20,240	-	-	25,849	46,089
GRAND TOTAL	**138,124**	**129,184**	**113,876**	**47,233**	**428,417**

*Exports listed on reverse.

POTASH PHOSPHATE INSTITUTE

EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

SEPTEMBER 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	4,277	9,439	14,049	0	27,765
Brazil	0	8,028	5,687	0	13,715
China	3,808	0	0	0	3,808
Colombia	0	14,231	3,637	0	17,868
Costa Rica	3,397	0	0	0	3,397
Denmark	8,637	0	0	0	8,637
France	6,333	0	0	0	6,333
Indonesia	14,261	0	0	0	14,261
Jamaica	0	1,785	0	0	1,785
Japan	4,528	4,683	13,844	6,077	29,132
Korea	5,230	0	0	0	5,230
Malaysia	22,464	0	0	0	22,464
New Zealand	7,801	4,080	0	0	11,881
Sri Lanka	7,471	0	0	0	7,471
Switzerland	16,855	0	0	0	16,855
United Kingdom	0	0	0	448	448
TOTAL AG:	105,062	42,246	37,217	6,525	191,050
NON-AGRICULTURAL					
Italy	0	-	-	8,518	8,518
Japan	26	-	-	0	26
Korea	388	-	-	0	388
Taiwan	101	-	-	0	101
United Kingdom	13	-	-	0	13
TOTAL NON-AG:	528	-	-	8,518	9,046
TOTAL EXPORTS	**105,590**	**42,246**	**37,217**	**15,043**	**200,096**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K_2O)

SEPTEMBER 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	363	0	779	0	378	1,520
AK Alaska	0	0	0	0	0	0
AZ Arizona	31	17	47	0	24	119
AR Arkansas	15	15	1,398	16	21	1,465
CA California	2,030	872	2,280	127	1,383	6,692
CO Colorado	233	0	389	0	87	709
CT Connecticut	0	0	0	0	12	12
DE Delaware	0	0	0	0	0	0
FL Florida	504	0	0	0	2,773	3,277
GA Georgia	29	15	1,553	14	966	2,577
HI Hawaii	0	61	0	0	0	61
ID Idaho	61	0	1,158	0	195	1,414
IL Illinois	0	1,184	4,993	62	50	6,289
IN Indiana	243	1,236	1,153	0	235	2,867
IA Iowa	110	50	3,524	0	78	3,762
KS Kansas	236	375	3,675	626	45	4,957
KY Kentucky	0	61	253	0	70	384
LA Louisiana	168	0	2,648	0	5	2,821
ME Maine	0	0	0	0	0	0
MD Maryland	0	0	0	0	0	0
MA Massachusetts	0	0	0	0	17	17
MI Michigan	0	0	1,738	0	45	1,783
MN Minnesota	6	0	0	0	116	122
MS Mississippi	0	0	522	0	26	548
MO Missouri	496	579	7,386	574	25	9,060
MT Montana	15	0	0	0	0	15
NE Nebraska	94	0	376	0	189	659
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	0	0
NM New Mexico	126	0	29	0	38	193
NY New York	0	0	0	0	73	73
NC North Carolina	0	0	0	0	118	118
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	751	0	947	1,698
OK Oklahoma	257	122	1,921	32	129	2,461
OR Oregon	15	0	395	0	35	445
PA Pennsylvania	0	0	0	0	398	398
RI Rhode Island	0	0	0	0	0	0
SC South Carolina	0	0	0	0	229	229
SD South Dakota	0	0	0	0	0	0
TN Tennessee	1,000	0	0	14	17	1,031
TX Texas	286	1,402	4,042	446	778	6,954
UT Utah	1,411	0	120	0	3	1,534
VT Vermont	0	0	0	0	11	11
VA Virginia	0	0	0	0	344	344
WA Washington	0	0	42	0	111	153
WV West Virginia	0	0	0	0	48	48
WI Wisconsin	0	0	0	0	46	46
WY Wyoming	123	0	96	0	0	219
TOTAL U.S.:	7,852	5,989	41,268	1,911	10,065	67,085
CANADA						
AB Alberta	0	0	0	0	16	16
BC Brit. Columbia	0	0	0	0	0	0
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	0	0
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	162	162
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	55	55
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	233	233
*EXPORT SALES:	15,196	30,940	17,277	0	23,184	86,597
TOTAL AG SALES	23,048	36,929	58,545	1,911	33,482	153,915
NON-AG U.S.	12,078	-	-	128	367	12,573
Canada	0	-	-	0	49	49
*Exports	331	-	-	0	58	389
TOTAL NON-AG SALES	12,409	-	-	128	474	13,011
GRAND TOTAL	**35,457**	**36,929**	**58.545**	**2,039**	**33,956**	**166,926**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K_2O)

AUGUST 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Brazil	3,000	25,891	11,774	0	0	40,665
Colombia	6,946	5,049	0	0	0	11,995
Costa Rica	1,984	0	1,818	0	1,127	4,929
Dom. Republic	0	0	3,685	0	390	4,075
Japan	2,780	0	0	0	5,063	7,843
Mexico	486	0	0	0	323	809
New Zealand	0	0	0	0	10	10
Pakistan	0	0	0	0	16,260	16,260
OTHER COUNTRIES	0	0	0	0	11	11
TOTAL AG:	15,196	30,940	17,277	0	23,184	86,597
NON-AGRICULTURAL						
Japan	0	-	-	0	47	47
Mexico	331	-	-	0	11	342
TOTAL NON-AG:	331	-	-	0	58	389
TOTAL EXPORTS	**15,527**	**30,940**	**17,277**	**0**	**23,242**	**86,986**

NOTE: Other Countries = 11 tons sulfates to Paraguay.

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POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL	OCTOBER 1990	OCTOBER 1989	JUL-OCT 1989/90	JUL-OCT 1988/89
AL Alabama	10,311	4,833	20,246	18,399
AK Alaska	0	426	928	426
AZ Arizona	192	363	800	1,234
AR Arkansas	2,570	8,170	11,039	15,028
CA California	12,723	9,242	29,397	21,939
CO Colorado	638	583	2,098	1,637
CT Connecticut	70	200	246	659
DE Delaware	1,125	9,790	5,762	11,612
FL Florida	8,141	16,381	33,837	44,379
GA Georgia	11,074	7,069	29,486	34,970
HI Hawaii	239	102	5,870	3,489
ID Idaho	3,352	2,953	8,546	7,325
IL Illinois	73,981	77,735	263,272	262,813
IN Indiana	17,101	27,771	105,243	112,330
IA Iowa	38,773	40,034	193,958	204,616
KS Kansas	7,193	9,414	19,191	20,399
KY Kentucky	6,876	5,094	31,331	28,147
LA Louisiana	12,159	17,922	52,094	22,163
ME Maine	363	4	1,320	136
MD Maryland	2,032	2,936	7,525	5,817
MA Massachusetts	250	135	3,570	1,213
MI Michigan	8,688	14,578	37,427	57,869
MN Minnesota	20,405	27,659	105,840	113,825
MS Mississippi	11,075	5,408	16,092	7,389
MO Missouri	24,930	36,419	81,480	108,648
MT Montana	787	691	4,096	3,565
NE Nebraska	1,910	1,403	5,264	5,586
NV Nevada	0	3	0	3
NH New Hampshire	60	153	152	309
NJ New Jersey	312	424	1,406	1,427
NM New Mexico	435	323	1,106	1,154
NY New York	1,876	1,874	10,641	9,003
NC North Carolina	5,888	4,861	21,215	17,518
ND North Dakota	1,179	992	4,880	5,552
OH Ohio	30,207	33,160	112,402	133,991
OK Oklahoma	1,547	1,926	7,970	8,217
OR Oregon	2,221	2,521	7,925	7,914
PA Pennsylvania	2,778	4,147	14,950	14,103
RI Rhode Island	59	515	319	694
SC South Carolina	1,675	2,952	11,981	21,306
SD South Dakota	760	558	3,271	3,072
TN Tennessee	3,307	9,687	19,996	23,260
TX Texas	9,893	9,306	36,186	32,771
UT Utah	1,125	809	2,874	3,613
VT Vermont	82	184	2,042	1,372
VA Virginia	3,431	3,724	14,273	7,920
WA Washington	2,288	2,238	8,404	9,944
WV West Virginia	134	397	427	533
WI Wisconsin	12,510	10,891	57,509	55,281
WY Wyoming	143	139	947	735
TOTAL U.S.:	358,868	419,249	1,416,834	1,475,305
CANADA				
AB Alberta	4,360	4,351	6,749	7,677
BC Brit. Columbia	130	212	1,134	448
MB Manitoba	2,452	3,811	4,659	7,093
NB New Brunswick	120	289	1,260	554
NF Newfoundland	0	0	0	0
NS Nova Scotia	126	168	510	611
ON Ontario	3,500	7,667	38,329	20,448
PE Pr.Edward Isle	21	1,037	172	1,156
PQ Quebec	2,085	3,255	13,483	10,071
SK Saskatchewan	1,040	1,384	1,947	2,372
TOTAL CAN:	13,834	22,174	68,243	50,430
EXPORT SALES:	258,601	278,248	1,276,345	1,090,393
TOTAL AG SALES	631,303	719,671	2,761,422	2,616,128
Non-Ag U.S.	44,002	45,653	174,427	150,924
Canada	1,424	1,694	5,210	5,619
Exports	8,729	12,717	49,428	39,807
TOTAL NON-AG SALES	54,155	60,064	229,065	196,350
GRAND TOTAL	**685,458**	**779,735**	**2,990,487**	**2,812,478**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

OCTOBER 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	1,349	3,285	4,421	1,021	235	10,311
AK Alaska	0	0	0	0	0	0
AZ Arizona	4	17	84	0	87	192
AR Arkansas	60	863	1,612	13	22	2,570
CA California	4,033	3,673	2,046	304	2,667	12,723
CO Colorado	339	0	252	28	19	638
CT Connecticut	0	15	28	0	27	70
DE Delaware	0	905	83	0	137	1,125
FL Florida	917	1,690	1,058	1,211	3,265	8,141
GA Georgia	930	912	7,575	193	1,464	11,074
HI Hawaii	0	191	0	0	48	239
ID Idaho	99	98	2,824	78	253	3,352
IL Illinois	1,296	50,067	17,890	4,384	344	73,981
IN Indiana	847	11,304	3,655	1,111	184	17,101
IA Iowa	238	21,308	13,975	3,247	5	38,773
KS Kansas	244	718	5,661	491	79	7,193
KY Kentucky	0	3,670	1,885	0	1,321	6,876
LA Louisiana	0	30	11,868	250	11	12,159
ME Maine	0	0	363	0	0	363
MD Maryland	0	361	1,420	185	66	2,032
MA Massachusetts	0	0	233	0	17	250
MI Michigan	0	5,508	3,052	14	114	8,688
MN Minnesota	66	8,140	10,375	1,467	357	20,405
MS Mississippi	0	4,629	5,446	958	42	11,075
MO Missouri	495	3,360	19,459	1,485	131	24,930
MT Montana	0	284	488	15	0	787
NE Nebraska	173	398	774	130	435	1,910
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	60	0	0	60
NJ New Jersey	0	62	218	32	0	312
NM New Mexico	173	0	199	0	63	435
NY New York	14	255	1,088	362	157	1,876
NC North Carolina	1,108	1,647	482	933	1,718	5,888
ND North Dakota	0	351	773	55	0	1,179
OH Ohio	7,368	13,616	8,245	81	897	30,207
OK Oklahoma	180	218	1,099	17	33	1,547
OR Oregon	63	398	1,589	111	60	2,221
PA Pennsylvania	60	629	1,509	104	476	2,778
RI Rhode Island	0	0	59	0	0	59
SC South Carolina	366	366	120	249	574	1,675
SD South Dakota	0	417	285	58	0	760
TN Tennessee	0	1,481	1,807	14	5	3,307
TX Texas	865	1,722	6,160	546	600	9,893
UT Utah	872	20	233	0	0	1,125
VT Vermont	0	0	76	0	6	82
VA Virginia	183	367	599	1,726	556	3,431
WA Washington	15	540	1,586	40	107	2,288
WV West Virginia	0	121	13	0	0	134
WI Wisconsin	428	9,693	1,906	261	222	12,510
WY Wyoming	48	35	55	0	5	143
TOTAL U.S.:	22,833	153,364	144,688	21,174	16,809	358,868
CANADA						
AB Alberta	47	0	4,168	145	0	4,360
BC Brit. Columbia	0	0	130	0	0	130
MB Manitoba	0	289	1,889	274	0	2,452
NB New Brunswick	0	120	0	0	0	120
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	126	0	0	0	126
ON Ontario	31	597	2,142	121	609	3,500
PE Pr.Edward Isle	0	0	21	0	0	21
PQ Quebec	0	154	1,851	0	80	2,085
SK Saskatchewan	12	18	988	22	0	1,040
TOTAL CAN:	90	1,304	11,189	562	689	13,834
*EXPORT SALES:	188,962	19,378	31,788	15,463	3,010	258,601
TOTAL AG SALES	211,885	174,046	187,665	37,199	20,508	631,303
NON-AG U.S.	35,947	-	-	7,612	443	44,002
Canada	1,148	-	-	276	0	1,424
*Exports	958	-	-	7,711	60	8,729
TOTAL NON-AG SALES	38,053	-	-	15,599	503	54,155
GRAND TOTAL	249,938	174,046	187,665	52,798	21,011	685,458

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

OCTOBER 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	11,440	0	52	11,492
Bangladesh	8,683	0	0	0	0	8,683
Belize	0	0	349	0	43	392
Brazil	2,414	10,823	6,908	0	0	20,145
Chile	23,194	0	0	0	0	23,194
China	3,625	0	0	0	0	3,625
Colombia	7,819	0	0	0	786	8,605
Costa Rica	0	0	666	0	551	1,217
Ecuador	6,316	0	533	0	485	7,334
India	435	0	0	0	0	435
Indonesia	34,941	0	0	0	0	34,941
Japan	20,624	0	7,924	15,435	169	44,152
Korea	42,817	0	0	0	0	42,817
Malaysia	14,515	0	0	0	0	14,515
Mexico	1,924	441	0	28	893	3,286
New Zealand	0	8,114	0	0	20	8,134
Puerto Rico	0	0	0	0	11	11
South Africa	0	0	3,968	0	0	3,968
Sri Lanka	14,617	0	0	0	0	14,617
Thailand	3,736	0	0	0	0	3,736
OTHER COUNTRIES	3,302	0	0	0	0	3,302
TOTAL AG:	188,962	19,378	31,788	15,463	3,010	258,601
NON-AGRICULTURAL						
Australia	13	-	-	0	0	13
Japan	0	-	-	7,698	38	7,736
Mexico	487	-	-	0	22	509
Sweden	320	-	-	0	0	320
Switzerland	0	-	-	13	0	13
Taiwan	138	-	-	0	0	138
TOTAL NON-AG:	958	-	-	7,711	60	8,729
TOTAL EXPORTS	**189,920**	**19,378**	**31,788**	**23,174**	**3,070**	**267,330**

OTHER COUNTRIES: 3,302 tons standard grade to Singapore.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

OCTOBER 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	792	3,285	3,393	958	8,428
AK Alaska	0	0	0	0	0
AZ Arizona	0	0	0	0	0
AR Arkansas	0	863	818	0	1,681
CA California	0	0	0	117	117
CO Colorado	0	0	0	0	0
CT Connecticut	0	15	28	0	43
DE Delaware	0	905	83	0	988
FL Florida	547	1,690	700	1,211	4,148
GA Georgia	916	912	7,575	187	9,590
HI Hawaii	0	0	0	0	0
ID Idaho	0	98	1,254	78	1,430
IL Illinois	691	46,311	6,415	4,384	57,801
IN Indiana	305	9,580	2,452	1,111	13,448
IA Iowa	127	18,629	6,658	3,247	28,661
KS Kansas	0	0	64	113	177
KY Kentucky	0	3,670	61	0	3,731
LA Louisiana	0	0	6,404	0	6,404
ME Maine	0	0	363	0	363
MD Maryland	0	361	1,420	185	1,966
MA Massachusetts	0	0	233	0	233
MI Michigan	0	5,508	664	14	6,186
MN Minnesota	45	8,140	10,375	1,467	20,027
MS Mississippi	0	4,629	0	942	5,571
MO Missouri	0	2,004	8,766	1,049	11,819
MT Montana	0	284	473	15	772
NE Nebraska	0	383	96	114	593
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	60	0	60
NJ New Jersey	0	62	218	32	312
NM New Mexico	0	0	0	0	0
NY New York	14	255	1,088	362	1,719
NC North Carolina	1,108	1,647	482	933	4,170
ND North Dakota	0	351	773	55	1,179
OH Ohio	7,368	13,616	8,231	81	29,296
OK Oklahoma	0	0	61	0	61
OR Oregon	0	218	865	111	1,194
PA Pennsylvania	60	629	1,509	104	2,302
RI Rhode Island	0	0	59	0	59
SC South Carolina	366	366	120	249	1,101
SD South Dakota	0	417	285	58	760
TN Tennessee	0	1,481	1,807	0	3,288
TX Texas	0	0	0	0	0
UT Utah	311	20	0	0	331
VT Vermont	0	0	76	0	76
VA Virginia	183	367	599	1,726	2,875
WA Washington	15	540	1,533	40	2,128
WV West Virginia	0	121	13	0	134
WI Wisconsin	428	9,693	1,906	261	12,288
WY Wyoming	0	35	35	0	70
TOTAL U.S.:	13,276	137,085	78,015	19,204	247,580
CANADA					
AB Alberta	47	0	4,168	145	4,360
BC Brit. Columbia	0	0	130	0	130
MB Manitoba	0	289	1,889	274	2,452
NB New Brunswick	0	120	0	0	120
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	126	0	0	126
ON Ontario	31	597	2,142	121	2,891
PE Pr.Edward Isle	0	0	21	0	21
PQ Quebec	0	154	1,851	0	2,005
SK Saskatchewan	12	18	988	22	1,040
TOTAL CAN:	90	1,304	11,189	562	13,145
*EXPORT SALES:	169,499	15,603	29,455	15,435	229,992
TOTAL AG SALES	182,865	153,992	118,659	35,201	490,717
NON-AG U.S.	22,089	-	-	7,536	29,625
Canada	1,148	-	-	276	1,424
*Exports	151	-	-	7,711	7,862
TOTAL NON-AG SALES	23,388	-	-	15,523	38,911
GRAND TOTAL	**206,253**	**153,992**	**118,659**	**50,724**	**529,628**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

OCTOBER 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	0	11,440	0	11,440
Bangladesh	8,683	0	0	0	8,683
Brazil	2,414	7,489	6,123	0	16,026
Chile	22,411	0	0	0	22,411
China	3,625	0	0	0	3,625
India	435	0	0	0	435
Indonesia	34,941	0	0	0	34,941
Japan	18,003	0	7,924	15,435	41,362
Korea	42,817	0	0	0	42,817
Malaysia	14,515	0	0	0	14,515
New Zealand	0	8,114	0	0	8,114
South Africa	0	0	3,968	0	3,968
Sri Lanka	14,617	0	0	0	14,617
Thailand	3,736	0	0	0	3,736
OTHER COUNTRIES	3,302	0	0	0	3,302
TOTAL AG:	169,499	15,603	29,455	15,435	229,992
NON-AGRICULTURAL					
Australia	13	-	-	0	13
Japan	0	-	-	7,698	7,698
Switzerland	0	-	-	13	13
Taiwan	138	-	-	0	138
TOTAL NON-AG:	151	-	-	7,711	7,862
TOTAL EXPORTS	**169,650**	**15,603**	**29,455**	**23,146**	**237,854**

OTHER COUNTRIES: 3,302 tons standard grade to Singapore.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K_2O)

OCTOBER 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	557	0	1,028	63	235	1,883
AK Alaska	0	0	0	0	0	0
AZ Arizona	4	17	84	0	87	192
AR Arkansas	60	0	794	13	22	889
CA California	4,033	3,673	2,046	187	2,667	12,606
CO Colorado	339	0	252	28	19	638
CT Connecticut	0	0	0	0	27	27
DE Delaware	0	0	0	0	137	137
FL Florida	370	0	358	0	3,265	3,993
GA Georgia	14	0	0	6	1,464	1,484
HI Hawaii	0	191	0	0	48	239
ID Idaho	99	0	1,570	0	253	1,922
IL Illinois	605	3,756	11,475	0	344	16,180
IN Indiana	542	1,724	1,203	0	184	3,653
IA Iowa	111	2,679	7,317	0	5	10,112
KS Kansas	244	718	5,597	378	79	7,016
KY Kentucky	0	0	1,824	0	1,321	3,145
LA Louisiana	0	30	5,464	250	11	5,755
ME Maine	0	0	0	0	0	0
MD Maryland	0	0	0	0	66	66
MA Massachusetts	0	0	0	0	17	17
MI Michigan	0	0	2,388	0	114	2,502
MN Minnesota	21	0	0	0	357	378
MS Mississippi	0	0	5,446	16	42	5,504
MO Missouri	495	1,356	10,693	436	131	13,111
MT Montana	0	0	15	0	0	15
NE Nebraska	173	15	678	16	435	1,317
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	0	0
NM New Mexico	173	0	199	0	63	435
NY New York	0	0	0	0	157	157
NC North Carolina	0	0	0	0	1,718	1,718
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	14	0	897	911
OK Oklahoma	180	218	1,038	17	33	1,486
OR Oregon	63	180	724	0	60	1,027
PA Pennsylvania	0	0	0	0	476	476
RI Rhode Island	0	0	0	0	0	0
SC South Carolina	0	0	0	0	574	574
SD South Dakota	0	0	0	0	0	0
TN Tennessee	0	0	0	14	5	19
TX Texas	865	1,722	6,160	546	600	9,893
UT Utah	561	0	233	0	0	794
VT Vermont	0	0	0	0	6	6
VA Virginia	0	0	0	0	556	556
WA Washington	0	0	53	0	107	160
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	222	222
WY Wyoming	48	0	20	0	5	73
TOTAL U.S.:	9,557	16,279	66,673	1,970	16,809	111,288
CANADA						
AB Alberta	0	0	0	0	0	0
BC Brit. Columbia	0	0	0	0	0	0
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	0	0
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	609	609
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	80	80
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	689	689
*EXPORT SALES:	19,463	3,775	2,333	28	3,010	28,609
TOTAL AG SALES	29,020	20,054	69,006	1,998	20,508	140,586
NON-AG U.S.	13,858	-	-	76	443	14,377
Canada	0	-	-	0	0	0
*Exports	807	-	-	0	60	867
TOTAL NON-AG SALES	14,665	-	-	76	503	15,244
GRAND TOTAL	**43,685**	**20,054**	**69,006**	**2,074**	**21,011**	**155,830**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K_2O)

OCTOBER 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	0	0	52	52
Belize	0	0	349	0	43	392
Brazil	0	3,334	785	0	0	4,119
Chile	783	0	0	0	0	783
Colombia	7,819	0	0	0	786	8,605
Costa Rica	0	0	666	0	551	1,217
Ecuador	6,316	0	533	0	485	7,334
Japan	2,621	0	0	0	169	2,790
Mexico	1,924	441	0	28	893	3,286
New Zealand	0	0	0	0	20	20
Puerto Rico	0	0	0	0	11	11
TOTAL AG:	19,463	3,775	2,333	28	3,010	28,609
NON-AGRICULTURAL						
Japan	0	-	-	0	38	38
Mexico	487	-	-	0	22	509
Sweden	320	-	-	0	0	320
TOTAL NON-AG:	807	-	-	0	60	867
TOTAL EXPORTS	**20,270**	**3,775**	**2,333**	**28**	**3,070**	**29,476**

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

A8720-1

AGRICULTURAL		NOVEMBER 1990	NOVEMBER 1989	JUL-NOV 1990/91	JUL-NOV 1989/90
AL	Alabama	6,165	5,780	26,411	24,179
AK	Alaska	0	0	928	426
AZ	Arizona	199	275	999	1,509
AR	Arkansas	6,768	2,570	17,807	17,598
CA	California	9,181	12,494	38,578	34,433
CO	Colorado	892	1,042	2,990	2,679
CT	Connecticut	56	159	302	818
DE	Delaware	1,982	77	7,744	11,689
FL	Florida	9,492	14,576	43,329	58,955
GA	Georgia	4,780	6,597	34,266	41,567
HI	Hawaii	155	86	6,025	3,575
ID	Idaho	3,513	2,999	12,059	10,324
IL	Illinois	53,361	57,364	316,633	320,177
IN	Indiana	29,763	24,237	135,006	136,567
IA	Iowa	50,204	32,823	244,162	237,439
KS	Kansas	2,464	4,444	21,655	24,843
KY	Kentucky	2,419	17,410	33,750	45,557
LA	Louisiana	19,558	15,002	71,652	37,165
ME	Maine	693	345	2,013	481
MD	Maryland	4,177	4,051	11,702	9,868
MA	Massachusetts	139	0	3,709	1,213
MI	Michigan	9,362	10,170	46,789	68,039
MN	Minnesota	37,652	28,928	143,492	142,753
MS	Mississippi	4,372	1,211	20,464	8,600
MO	Missouri	16,476	20,169	97,956	128,817
MT	Montana	670	615	4,766	4,180
NE	Nebraska	3,300	2,444	8,564	8,030
NV	Nevada	31	0	31	3
NH	New Hampshire	13	0	165	309
NJ	New Jersey	211	344	1,617	1,771
NM	New Mexico	995	619	2,101	1,773
NY	New York	1,255	1,414	11,896	10,417
NC	North Carolina	3,089	3,100	24,304	20,618
ND	North Dakota	1,109	688	5,989	6,240
OH	Ohio	22,022	25,115	134,424	159,106
OK	Oklahoma	531	883	8,501	9,100
OR	Oregon	1,568	1,424	9,493	9,338
PA	Pennsylvania	2,881	3,467	17,831	17,570
RI	Rhode Island	0	60	319	754
SC	South Carolina	8,998	2,581	20,979	23,887
SD	South Dakota	1,349	1,118	4,620	4,190
TN	Tennessee	10,660	639	30,656	23,899
TX	Texas	6,642	5,254	42,828	38,025
UT	Utah	1,659	5,456	4,533	9,069
VT	Vermont	41	121	2,083	1,493
VA	Virginia	10,470	9,514	24,743	17,434
WA	Washington	1,348	1,676	9,752	11,620
WV	West Virginia	6,994	61	7,421	594
WI	Wisconsin	17,236	15,893	74,745	71,174
WY	Wyoming	303	162	1,250	897
	TOTAL U.S.:	377,198	345,457	1,794,032	1,820,762
CANADA					
AB	Alberta	1,415	1,347	8,164	9,024
BC	Brit. Columbia	143	274	1,277	722
MB	Manitoba	1,517	1,547	6,176	8,640
NB	New Brunswick	953	1,527	2,213	2,081
NF	Newfoundland	0	0	0	0
NS	Nova Scotia	151	464	661	1,075
ON	Ontario	4,474	13,181	42,803	33,629
PE	Pr.Edward Isle	1,596	206	1,768	1,362
PQ	Quebec	5,461	5,656	18,944	15,727
SK	Saskatchewan	400	398	2,347	2,770
	TOTAL CAN:	16,110	24,600	84,353	75,030
EXPORT SALES:		362,087	189,630	1,638,432	1,280,023
TOTAL AG SALES		755,395	559,687	3,516,817	3,175,815
Non-Ag U.S.		45,886	42,706	220,313	193,630
	Canada	1,505	1,181	6,715	6,800
	Exports	8,509	21,054	57,937	60,861
TOTAL NON-AG SALES		55,900	64,941	284,965	261,291
GRAND TOTAL		811,295	624,628	3,801,782	3,437,106

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K_2O)

NOVEMBER 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	662	2,072	840	1,902	689	6,165
AK Alaska	0	0	0	0	0	0
AZ Arizona	41	0	73	0	85	199
AR Arkansas	60	0	6,697	0	11	6,768
CA California	2,608	1,286	1,989	111	3,187	9,181
CO Colorado	414	0	407	31	40	892
CT Connecticut	0	0	43	0	13	56
DE Delaware	0	1,795	75	62	50	1,982
FL Florida	1,325	3,264	1,285	820	2,798	9,492
GA Georgia	1,271	974	892	75	1,568	4,780
HI Hawaii	0	126	0	0	29	155
ID Idaho	60	293	3,160	0	0	3,513
IL Illinois	2,107	44,102	3,211	3,622	319	53,361
IN Indiana	2,041	18,158	7,811	1,645	108	29,763
IA Iowa	125	32,691	10,995	6,376	17	50,204
KS Kansas	272	398	1,434	147	213	2,464
KY Kentucky	0	1,754	541	0	124	2,419
LA Louisiana	2,251	0	16,917	376	14	19,558
ME Maine	0	0	628	0	65	693
MD Maryland	0	1,029	1,326	1,778	44	4,177
MA Massachusetts	0	62	55	0	22	139
MI Michigan	28	4,011	4,879	0	444	9,362
MN Minnesota	132	10,670	25,705	841	304	37,652
MS Mississippi	0	919	1,530	1,891	32	4,372
MO Missouri	306	607	15,296	168	99	16,476
MT Montana	0	125	529	16	0	670
NE Nebraska	203	250	1,206	591	1,050	3,300
NV Nevada	0	0	31	0	0	31
NH New Hampshire	0	0	0	0	13	13
NJ New Jersey	0	125	14	72	0	211
NM New Mexico	205	0	581	0	209	995
NY New York	60	498	434	62	201	1,255
NC North Carolina	304	1,223	671	106	785	3,089
ND North Dakota	0	126	967	16	0	1,109
OH Ohio	638	17,058	3,690	129	507	22,022
OK Oklahoma	120	76	302	0	33	531
OR Oregon	109	370	828	168	93	1,568
PA Pennsylvania	426	1,090	984	76	305	2,881
RI Rhode Island	0	0	0	0	0	0
SC South Carolina	855	365	7,389	61	328	8,998
SD South Dakota	0	950	384	15	0	1,349
TN Tennessee	0	9,086	776	0	798	10,660
TX Texas	986	1,087	3,184	530	855	6,642
UT Utah	1,298	0	340	0	21	1,659
VT Vermont	0	0	33	0	8	41
VA Virginia	1,577	484	6,684	1,372	353	10,470
WA Washington	0	0	1,141	117	90	1,348
WV West Virginia	0	2,108	4,761	125	0	6,994
WI Wisconsin	1,324	10,821	4,867	62	162	17,236
WY Wyoming	73	20	177	0	33	303
TOTAL U.S.:	21,881	170,073	145,762	23,363	16,119	377,198
CANADA						
AB Alberta	0	16	1,345	54	0	1,415
BC Brit. Columbia	0	0	143	0	0	143
MB Manitoba	0	159	1,327	31	0	1,517
NB New Brunswick	0	118	279	0	556	953
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	85	40	0	26	151
ON Ontario	0	994	2,458	30	992	4,474
PE Pr.Edward Isle	0	0	948	0	648	1,596
PQ Quebec	0	0	1,425	0	4,036	5,461
SK Saskatchewan	0	0	400	0	0	400
TOTAL CAN:	0	1,372	8,365	115	6,258	16,110
*EXPORT SALES:	287,362	23,748	33,177	14,868	2,932	362,087
TOTAL AG SALES	309,243	195,193	187,304	38,346	25,309	755,395
NON-AG U.S.	31,898	-	-	13,572	416	45,886
Canada	1,122	-	-	372	11	1,505
*Exports	845	-	-	7,664	0	8,509
TOTAL NON-AG SALES	33,865	-	-	21,608	427	55,900
GRAND TOTAL	**343,108**	**195,193**	**187,304**	**59,954**	**25,736**	**811,295**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

NOVEMBER 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	687	0	667	0	121	1,475
Australia	0	7,388	15,251	0	23	22,662
Bangladesh	10,654	0	0	0	0	10,654
Belize	0	0	284	0	0	284
Brazil	0	5,423	4,630	0	0	10,053
China	146,543	0	0	0	0	146,543
Colombia	7,748	0	0	0	800	8,548
France	3,847	0	0	0	0	3,847
India	1,664	0	0	0	0	1,664
Indonesia	17,813	0	0	0	0	17,813
Japan	28,623	10,937	2,335	8,741	1,065	51,701
Korea	10,341	0	0	0	0	10,341
Malaysia	12,812	0	0	0	0	12,812
Mexico	1,272	0	0	28	863	2,163
New Zealand	0	0	0	0	60	60
Nigeria	6,614	0	0	0	0	6,614
Pakistan	121	0	0	0	0	121
Peru	1,332	0	0	0	0	1,332
Philippines	16,972	0	0	0	0	16,972
South Africa	0	0	3,742	0	0	3,742
Sri Lanka	8,134	0	0	0	0	8,134
Taiwan	9,377	0	0	0	0	9,377
United Kingdom	0	0	0	6,099	0	6,099
OTHER COUNTRIES	2,808	0	6,268	0	0	9,076
TOTAL AG:	287,362	23,748	33,177	14,868	2,932	362,087
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Japan	126	-	-	4,079	0	4,205
Korea	288	-	-	0	0	288
Mexico	386	-	-	0	0	386
Switzerland	0	-	-	50	0	50
Taiwan	25	-	-	3,535	0	3,560
TOTAL NON-AG:	845	-	-	7,664	0	8,509
TOTAL EXPORTS	**288,207**	**23,748**	**33,177**	**22,532**	**2,932**	**370,596**

OTHER COUNTRIES: 2,808 tons standard grade, Ivory Coast;
4,885 tons granular grade, Ivory Coast; and
1,383 tons granular grade, Fiji.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

NOVEMBER 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	121	2,072	730	1,902	4,825
AK Alaska	0	0	0	0	0
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	0	0	0
CA California	0	0	33	111	144
CO Colorado	0	0	0	0	0
CT Connecticut	0	0	43	0	43
DE Delaware	0	1,795	75	62	1,932
FL Florida	919	3,264	1,285	806	6,274
GA Georgia	1,271	974	892	61	3,198
HI Hawaii	0	0	0	0	0
ID Idaho	0	293	999	0	1,292
IL Illinois	535	43,731	1,259	3,622	49,147
IN Indiana	1,566	13,583	6,001	1,645	22,795
IA Iowa	0	31,341	9,455	6,343	47,139
KS Kansas	0	0	17	0	17
KY Kentucky	0	1,754	300	0	2,054
LA Louisiana	1,807	0	13,529	0	15,336
ME Maine	0	0	628	0	628
MD Maryland	0	1,029	1,326	1,778	4,133
MA Massachusetts	0	62	55	0	117
MI Michigan	28	4,011	3,149	0	7,188
MN Minnesota	126	10,670	25,628	841	37,265
MS Mississippi	0	919	0	1,891	2,810
MO Missouri	0	545	1,737	69	2,351
MT Montana	0	125	529	16	670
NE Nebraska	0	234	99	575	908
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	0	0	0
NJ New Jersey	0	125	14	72	211
NM New Mexico	0	0	0	0	0
NY New York	60	498	434	62	1,054
NC North Carolina	304	1,223	671	106	2,304
ND North Dakota	0	126	967	16	1,109
OH Ohio	638	17,058	3,378	129	21,203
OK Oklahoma	0	0	0	0	0
OR Oregon	0	239	537	168	944
PA Pennsylvania	426	1,090	984	76	2,576
RI Rhode Island	0	0	0	0	0
SC South Carolina	855	365	7,389	61	8,670
SD South Dakota	0	950	384	15	1,349
TN Tennessee	0	9,086	596	0	9,682
TX Texas	0	0	0	0	0
UT Utah	1,249	0	207	0	1,456
VT Vermont	0	0	33	0	33
VA Virginia	1,577	484	6,684	1,372	10,117
WA Washington	0	0	1,110	117	1,227
WV West Virginia	0	2,108	4,761	125	6,994
WI Wisconsin	1,324	10,821	4,867	62	17,074
WY Wyoming	0	20	47	0	67
TOTAL U.S.:	12,806	160,595	100,832	22,103	296,336
CANADA					
AB Alberta	0	16	1,345	54	1,415
BC Brit. Columbia	0	0	143	0	143
MB Manitoba	0	159	1,327	31	1,517
NB New Brunswick	0	118	279	0	397
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	85	40	0	125
ON Ontario	0	994	2,458	30	3,482
PE Pr.Edward Isle	0	0	948	0	948
PQ Quebec	0	0	1,425	0	1,425
SK Saskatchewan	0	0	400	0	400
TOTAL CAN:	0	1,372	8,365	115	9,852
*EXPORT SALES:	276,323	23,748	28,508	14,840	343,419
TOTAL AG SALES	289,129	185,715	137,705	37,058	649,607
NON-AG U.S.	19,166	-	-	11,962	31,128
Canada	1,122	-	-	372	1,494
*Exports	439	-	-	7,664	8,103
TOTAL NON-AG SALES	20,727	-	-	19,998	40,725
GRAND TOTAL	**309,856**	**185,715**	**137,705**	**57,056**	**690,332**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

NOVEMBER 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	7,388	15,251	0	22,639
Bangladesh	10,654	0	0	0	10,654
Brazil	0	5,423	4,630	0	10,053
China	146,543	0	0	0	146,543
France	3,847	0	0	0	3,847
India	1,664	0	0	0	1,664
Indonesia	17,813	0	0	0	17,813
Japan	28,623	10,937	0	8,741	48,301
Korea	10,341	0	0	0	10,341
Malaysia	12,812	0	0	0	12,812
Nigeria	6,614	0	0	0	6,614
Pakistan	121	0	0	0	121
Philippines	16,972	0	0	0	16,972
South Africa	0	0	3,742	0	3,742
Sri Lanka	8,134	0	0	0	8,134
Taiwan	9,377	0	0	0	9,377
United Kingdom	0	0	0	6,099	6,099
OTHER COUNTRIES	2,808	0	4 885	0	7,693
TOTAL AG:	276,323	23,748	28,508	14,840	343,419
NON-AGRICULTURAL					
Japan	126	-	-	4,079	4,205
Korea	288	-	-	0	288
Switzerland	0	-	-	50	50
Taiwan	25	-	-	3,535	3,560
TOTAL NON-AG:	439	-	-	7,664	8,103
TOTAL EXPORTS	**276,762**	**23,748**	**28,508**	**22,504**	**351,522**

OTHER COUNTRIES: 2,808 tons standard grade and
4,885 tons granular grade to the Ivory Coast.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

NOVEMBER 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	541	0	110	0	689	1,340
AK Alaska	0	0	0	0	0	0
AZ Arizona	41	0	73	0	85	199
AR Arkansas	60	0	6,697	0	11	6,768
CA California	2,608	1,286	1,956	0	3,187	9,037
CO Colorado	414	0	407	31	40	892
CT Connecticut	0	0	0	0	13	13
DE Delaware	0	0	0	0	50	50
FL Florida	406	0	0	14	2,798	3,218
GA Georgia	0	0	0	14	1,568	1,582
HI Hawaii	0	126	0	0	29	155
ID Idaho	60	0	2,161	0	0	2,221
IL Illinois	1,572	371	1,952	0	319	4,214
IN Indiana	475	4,575	1,810	0	108	6,968
IA Iowa	125	1,350	1,540	33	17	3,065
KS Kansas	272	398	1,417	147	213	2,447
KY Kentucky	0	0	241	0	124	365
LA Louisiana	444	0	3,388	376	14	4,222
ME Maine	0	0	0	0	65	65
MD Maryland	0	0	0	0	44	44
MA Massachusetts	0	0	0	0	22	22
MI Michigan	0	0	1,730	0	444	2,174
MN Minnesota	6	0	77	0	304	387
MS Mississippi	0	0	1,530	0	32	1,562
MO Missouri	306	62	13,559	99	99	14,125
MT Montana	0	0	0	0	0	0
NE Nebraska	203	16	1,107	16	1,050	2,392
NV Nevada	0	0	31	0	0	31
NH New Hampshire	0	0	0	0	13	13
NJ New Jersey	0	0	0	0	0	0
NM New Mexico	205	0	581	0	209	995
NY New York	0	0	0	0	201	201
NC North Carolina	0	0	0	0	785	785
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	312	0	507	819
OK Oklahoma	120	76	302	0	33	531
OR Oregon	109	131	291	0	93	624
PA Pennsylvania	0	0	0	0	305	305
RI Rhode Island	0	0	0	0	0	0
SC South Carolina	0	0	0	0	328	328
SD South Dakota	0	0	0	0	0	0
TN Tennessee	0	0	180	0	798	978
TX Texas	986	1,087	3,184	530	855	6,642
UT Utah	49	0	133	0	21	203
VT Vermont	0	0	0	0	8	8
VA Virginia	0	0	0	0	353	353
WA Washington	0	0	31	0	90	121
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	162	162
WY Wyoming	73	0	130	0	33	236
TOTAL U.S.:	9,075	9,478	44,930	1,260	16,119	80,862
CANADA						
AB Alberta	0	0	0	0	0	0
BC Brit. Columbia	0	0	0	0	0	0
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	556	556
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	26	26
ON Ontario	0	0	0	0	992	992
PE Pr.Edward Isle	0	0	0	0	648	648
PQ Quebec	0	0	0	0	4,036	4,036
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	6,258	6,258
*EXPORT SALES:	11,039	0	4,669	28	2,932	18,668
TOTAL AG SALES	20,114	9,478	49,599	1,288	25,309	105,788
NON-AG U.S.	12,732	-	-	1,610	416	14,758
Canada	0	-	-	0	11	11
*Exports	406	-	-	0	0	406
TOTAL NON-AG SALES	13,138	-	-	1,610	427	15,175
GRAND TOTAL	**33,252**	**9,478**	**49,599**	**2,898**	**25,736**	**120,963**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K_2O)

NOVEMBER 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	687	0	667	0	121	1,475
Australia	0	0	0	0	23	23
Belize	0	0	284	0	0	284
Colombia	7,748	0	0	0	800	8,548
Japan	0	0	2,335	0	1,065	3,400
Mexico	1,272	0	0	28	863	2,163
New Zealand	0	0	0	0	60	60
Peru	1,332	0	0	0	0	1,332
OTHER COUNTRIES	0	0	1,383	0	0	1,383
TOTAL AG:	11,039	0	4,669	28	2,932	18,668
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Mexico	386	-	-	0	0	386
TOTAL NON-AG:	406	-	-	0	0	406
TOTAL EXPORTS	**11,445**	**0**	**4,669**	**28**	**2,932**	**19,074**

OTHER COUNTRIES: 1,383 tons granular grade to Fiji.

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POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL	DECEMBER 1990	DECEMBER 1989	JUL-DEC 1990/91	JUL-DEC 1989/90
AL Alabama	2,311	2,990	28,722	27,169
AK Alaska	0	0	928	426
AZ Arizona	163	219	1,162	1,728
AR Arkansas	410	2,214	18,217	19,812
CA California	5,893	5,740	44,471	40,173
CO Colorado	1,382	965	4,372	3,644
CT Connecticut	13	408	315	1,226
DE Delaware	1,681	62	9,425	11,751
FL Florida	12,543	8,775	55,872	67,730
GA Georgia	12,752	13,288	47,018	54,855
HI Hawaii	5	21	6,030	3,596
ID Idaho	1,185	642	13,244	10,966
IL Illinois	55,441	113,091	372,074	433,268
IN Indiana	36,172	82,345	171,178	218,912
IA Iowa	72,554	104,412	316,716	341,851
KS Kansas	4,505	3,018	26,160	27,861
KY Kentucky	12,682	14,802	46,432	60,359
LA Louisiana	26,738	13,276	98,390	50,441
ME Maine	61	1,141	2,074	1,622
MD Maryland	2,507	3,280	14,209	13,148
MA Massachusetts	54	371	3,763	1,584
MI Michigan	7,342	32,785	54,131	100,824
MN Minnesota	43,799	67,752	187,291	210,505
MS Mississippi	427	1,144	20,891	9,744
MO Missouri	35,395	32,944	133,351	161,761
MT Montana	820	871	5,586	5,051
NE Nebraska	3,975	5,187	12,539	13,217
NV Nevada	0	0	31	3
NH New Hampshire	59	0	224	309
NJ New Jersey	202	250	1,819	2,021
NM New Mexico	1,262	274	3,363	2,047
NY New York	11,245	6,443	23,141	16,860
NC North Carolina	3,256	4,590	27,560	25,208
ND North Dakota	3,036	5,858	9,025	12,098
OH Ohio	34,635	74,556	169,059	233,662
OK Oklahoma	627	640	9,128	9,740
OR Oregon	2,121	1,681	11,614	11,019
PA Pennsylvania	2,524	3,462	20,355	21,032
RI Rhode Island	0	118	319	872
SC South Carolina	2,294	10,535	23,273	34,422
SD South Dakota	1,932	2,326	6,552	6,516
TN Tennessee	12,946	13,945	43,602	37,844
TX Texas	8,302	5,839	51,130	43,864
UT Utah	9,339	2,836	13,872	11,905
VT Vermont	16	94	2,099	1,587
VA Virginia	21,101	12,312	45,844	29,746
WA Washington	6,653	2,072	16,405	13,692
WV West Virginia	215	60	7,636	654
WI Wisconsin	27,982	45,157	102,727	116,331
WY Wyoming	182	67	1,432	964
TOTAL U.S.:	490,739	704,858	2,284,771	2,525,620
CANADA				
AB Alberta	680	645	8,844	9,669
BC Brit. Columbia	237	203	1,514	925
MB Manitoba	797	1,154	6,973	9,794
NB New Brunswick	479	1,200	2,692	3,281
NF Newfoundland	0	0	0	0
NS Nova Scotia	208	501	869	1,576
ON Ontario	9,199	7,673	52,002	41,302
PE Pr.Edward Isle	213	0	1,981	1,362
PQ Quebec	366	3,323	19,310	19,050
SK Saskatchewan	135	543	2,482	3,313
TOTAL CAN:	12,314	15,242	96,667	90,272
EXPORT SALES:	322,339	267,604	1,960,771	1,547,627
TOTAL AG SALES	825,392	987,704	4,342,209	4,163,519
Non-Ag U.S.	45,067	40,428	265,380	234,058
Canada	1,421	975	8,136	7,775
Exports	24,813	14,074	82,750	74,935
TOTAL NON-AG SALES	71,301	55,477	356,266	316,768
GRAND TOTAL	**896,693**	**1,043,181**	**4,698,475**	**4,480,287**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K_2O)

DECEMBER 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	122	1,340	393	48	408	2,311
AK Alaska	0	0	0	0	0	0
AZ Arizona	14	0	79	15	55	163
AR Arkansas	59	0	251	34	66	410
CA California	2,405	446	1,123	141	1,778	5,893
CO Colorado	371	0	795	165	51	1,382
CT Connecticut	0	0	0	0	13	13
DE Delaware	0	1,317	302	62	0	1,681
FL Florida	4,527	4,159	764	890	2,203	12,543
GA Georgia	1,278	728	6,520	250	3,976	12,752
HI Hawaii	0	0	0	0	5	5
ID Idaho	15	238	932	0	0	1,185
IL Illinois	552	39,729	8,787	6,118	255	55,441
IN Indiana	242	23,076	9,850	2,974	30	36,172
IA Iowa	162	36,782	23,824	11,786	0	72,554
KS Kansas	189	527	3,529	193	67	4,505
KY Kentucky	15	11,352	966	0	349	12,682
LA Louisiana	3,773	0	22,450	515	0	26,738
ME Maine	0	0	61	0	0	61
MD Maryland	0	240	1,391	876	0	2,507
MA Massachusetts	0	0	41	0	13	54
MI Michigan	145	4,447	2,057	380	313	7,342
MN Minnesota	634	14,543	27,299	1,261	62	43,799
MS Mississippi	0	0	390	16	21	427
MO Missouri	858	1,340	31,622	1,531	44	35,395
MT Montana	15	157	632	16	0	820
NE Nebraska	247	331	1,835	1,204	358	3,975
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	59	0	0	59
NJ New Jersey	0	187	0	15	0	202
NM New Mexico	159	0	617	0	486	1,262
NY New York	79	8,878	1,690	0	598	11,245
NC North Carolina	243	1,702	284	247	780	3,256
ND North Dakota	0	750	2,286	0	0	3,036
OH Ohio	3,848	22,769	5,011	2,134	873	34,635
OK Oklahoma	242	47	338	0	0	627
OR Oregon	48	719	1,165	18	171	2,121
PA Pennsylvania	663	611	766	248	236	2,524
RI Rhode Island	0	0	0	0	0	0
SC South Carolina	1,524	183	62	124	401	2,294
SD South Dakota	0	759	1,173	0	0	1,932
TN Tennessee	1,935	10,193	120	0	698	12,946
TX Texas	743	1,261	4,566	1,037	695	8,302
UT Utah	8,924	0	380	0	35	9,339
VT Vermont	0	0	16	0	0	16
VA Virginia	58	1,034	17,218	1,504	1,287	21,101
WA Washington	1,447	1,097	3,388	312	409	6,653
WV West Virginia	0	0	215	0	0	215
WI Wisconsin	483	17,229	8,504	1,555	211	27,982
WY Wyoming	48	0	128	0	6	182
TOTAL U.S.:	36,067	208,171	193,879	35,669	16,953	490,739
CANADA						
AB Alberta	19	28	600	33	0	680
BC Brit. Columbia	4	0	162	0	71	237
MB Manitoba	0	0	797	0	0	797
NB New Brunswick	0	41	416	0	22	479
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	208	0	0	0	208
ON Ontario	0	7,688	1,216	15	280	9,199
PE Pr.Edward Isle	0	20	193	0	0	213
PQ Quebec	0	0	256	0	110	366
SK Saskatchewan	0	0	135	0	0	135
TOTAL CAN:	23	7,985	3,775	48	483	12,314
*EXPORT SALES:	216,535	38,586	25,037	2,691	39,490	322,339
TOTAL AG SALES	252,625	254,742	222,691	38,408	56,926	825,392
NON-AG U.S.	26,614	-	-	18,203	250	45,067
Canada	1,122	-	-	271	28	1,421
*Exports	1,270	-	-	23,486	57	24,813
TOTAL NON-AG SALES	29,006	-	-	41,960	335	71,301
GRAND TOTAL	**281,631**	**254,742**	**222,691**	**80,368**	**57,261**	**896,693**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K_2O)

DECEMBER 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	9,115	0	0	9,115
Brazil	0	7,578	6,619	0	0	14,197
Chile	11,646	2,392	0	0	13,779	27,817
China	74,276	10,230	0	0	13,525	98,031
Colombia	3,404	2,580	0	0	0	5,984
Costa Rica	7,104	0	0	346	0	7,450
Ecuador	3,908	0	0	0	0	3,908
France	19,943	0	0	0	0	19,943
Guatemala	4,330	0	0	0	0	4,330
Honduras	0	967	0	0	0	967
India	134	0	0	0	0	134
Indonesia	17,536	0	0	0	0	17,536
Japan	8,955	7,789	8,708	2,345	10,146	37,943
Korea	25,400	0	0	0	0	25,400
Malaysia	11,183	0	0	0	0	11,183
Mexico	641	0	0	0	1,636	2,277
New Zealand	3,373	7,050	0	0	0	10,423
Pakistan	1,646	0	0	0	0	1,646
Panama	0	0	0	0	150	150
Peru	0	0	0	0	254	254
Switzerland	10,039	0	0	0	0	10,039
Taiwan	9,308	0	0	0	0	9,308
Thailand	3,709	0	0	0	0	3,709
OTHER COUNTRIES	0	0	595	0	0	595
TOTAL AG:	216,535	38,586	25,037	2,691	39,490	322,339
NON-AGRICULTURAL						
Australia	12	-	-	0	0	12
Italy	0	-	-	9,773	0	9,773
Japan	50	-	-	2,779	47	2,876
Korea	488	-	-	10,934	0	11,422
Mexico	658	-	-	0	0	658
New Zealand	0	-	-	0	10	10
Pakistan	25	-	-	0	0	25
Taiwan	37	-	-	0	0	37
TOTAL NON-AG:	1,270	-	-	23,486	57	24,813
TOTAL EXPORTS	**217,805**	**38,586**	**25,037**	**26,177**	**39,547**	**347,152**

OTHER COUNTRIES: 595 tons granular grade to Trinidad.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

DECEMBER 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	0	1,340	143	0	1,483
AK Alaska	0	0	0	0	0
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	0	0	0
CA California	0	0	0	16	16
CO Colorado	0	0	0	0	0
CT Connecticut	0	0	0	0	0
DE Delaware	0	1,317	302	62	1,681
FL Florida	4,011	4,159	644	890	9,704
GA Georgia	1,278	728	6,520	62	8,588
HI Hawaii	0	0	0	0	0
ID Idaho	0	238	224	0	462
IL Illinois	429	39,356	3,455	6,118	49,358
IN Indiana	122	21,898	7,222	2,974	32,216
IA Iowa	60	35,393	11,607	11,670	58,730
KS Kansas	0	0	0	0	0
KY Kentucky	15	11,352	61	0	11,428
LA Louisiana	1,799	0	20,883	0	22,682
ME Maine	0	0	61	0	61
MD Maryland	0	240	1,391	876	2,507
MA Massachusetts	0	0	41	0	41
MI Michigan	0	4,447	2,057	380	6,884
MN Minnesota	618	14,543	27,299	1,261	43,721
MS Mississippi	0	0	0	16	16
MO Missouri	0	630	13,845	455	14,930
MT Montana	0	157	632	16	805
NE Nebraska	0	218	106	991	1,315
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	59	0	59
NJ New Jersey	0	187	0	15	202
NM New Mexico	0	0	0	0	0
NY New York	79	8,878	1,690	0	10,647
NC North Carolina	243	1,702	284	247	2,476
ND North Dakota	0	750	2,286	0	3,036
OH Ohio	3,848	22,769	3,174	2,134	31,925
OK Oklahoma	0	0	0	0	0
OR Oregon	0	605	1,091	18	1,714
PA Pennsylvania	663	611	766	248	2,288
RI Rhode Island	0	0	0	0	0
SC South Carolina	1,524	183	62	124	1,893
SD South Dakota	0	759	1,173	0	1,932
TN Tennessee	0	10,193	120	0	10,313
TX Texas	0	0	0	0	0
UT Utah	8,924	0	207	0	9,131
VT Vermont	0	0	16	0	16
VA Virginia	58	1,034	17,218	1,504	19,814
WA Washington	1,447	1,097	3,388	312	6,244
WV West Virginia	0	0	215	0	215
WI Wisconsin	483	17,229	8,504	1,555	27,771
WY Wyoming	0	0	17	0	17
TOTAL U.S.:	25,601	202,013	136,763	31,944	396,321
CANADA					
AB Alberta	19	28	600	33	680
BC Brit. Columbia	4	0	162	0	166
MB Manitoba	0	0	797	0	797
NB New Brunswick	0	41	416	0	457
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	208	0	0	208
ON Ontario	0	7,688	1,216	15	8,919
PE Pr.Edward Isle	0	20	193	0	213
PQ Quebec	0	0	256	0	256
SK Saskatchewan	0	0	135	0	135
TOTAL CAN:	23	7,985	3,775	48	11,831
*EXPORT SALES:	192,865	35,039	24,442	2,345	254,691
TOTAL AG SALES	218,489	245,037	164,980	34,337	662,843
NON-AG U.S.	16,030	-	-	16,108	32,138
Canada	1,122	-	-	271	1,393
*Exports	612	-	-	23,486	24,098
TOTAL NON-AG SALES	17,764	-	-	39,865	57,629
GRAND TOTAL	**236,253**	**245,037**	**164,980**	**74,202**	**720,472**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

DECEMBER 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	0	9,115	0	9,115
Brazil	0	7,578	6,619	0	14,197
Chile	11,646	2,392	0	0	14,038
China	74,276	10,230	0	0	84,506
France	19,943	0	0	0	19,943
India	134	0	0	0	134
Indonesia	17,536	0	0	0	17,536
Japan	4,672	7,789	8,708	2,345	23,514
Korea	25,400	0	0	0	25,400
Malaysia	11,183	0	0	0	11,183
New Zealand	3,373	7,050	0	0	10,423
Pakistan	1,646	0	0	0	1,646
Switzerland	10,039	0	0	0	10,039
Taiwan	9,308	0	0	0	9,308
Thailand	3,709	0	0	0	3,709
TOTAL AG:	192,865	35,039	24,442	2,345	254,691
NON-AGRICULTURAL					
Australia	12	-	-	0	12
Italy	0	-	-	9,773	9,773
Japan	50	-	-	2,779	2,829
Korea	488	-	-	10,934	11,422
Pakistan	25	-	-	0	25
Taiwan	37	-	-	0	37
TOTAL NON-AG:	612	-	-	23,486	24,098
TOTAL EXPORTS	**193,477**	**35,039**	**24,442**	**25,831**	**278,789**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K_2O)

DECEMBER 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	122	0	250	48	408	828
AK Alaska	0	0	0	0	0	0
AZ Arizona	14	0	79	15	55	163
AR Arkansas	59	0	251	34	66	410
CA California	2,405	446	1,123	125	1,778	5,877
CO Colorado	371	0	795	165	51	1,382
CT Connecticut	0	0	0	0	13	13
DE Delaware	0	0	0	0	0	0
FL Florida	516	0	120	0	2,203	2,839
GA Georgia	0	0	0	188	3,976	4,164
HI Hawaii	0	0	0	0	5	5
ID Idaho	15	0	708	0	0	723
IL Illinois	123	373	5,332	0	255	6,083
IN Indiana	120	1,178	2,628	0	30	3,956
IA Iowa	102	1,389	12,217	116	0	13,824
KS Kansas	189	527	3,529	193	67	4,505
KY Kentucky	0	0	905	0	349	1,254
LA Louisiana	1,974	0	1,567	515	0	4,056
ME Maine	0	0	0	0	0	0
MD Maryland	0	0	0	0	0	0
MA Massachusetts	0	0	0	0	13	13
MI Michigan	145	0	0	0	313	458
MN Minnesota	16	0	0	0	62	78
MS Mississippi	0	0	390	0	21	411
MO Missouri	858	710	17,777	1,076	44	20,465
MT Montana	15	0	0	0	0	15
NE Nebraska	247	113	1,729	213	358	2,660
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	0	0
NM New Mexico	159	0	617	0	486	1,262
NY New York	0	0	0	0	598	598
NC North Carolina	0	0	0	0	780	780
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	1,837	0	873	2,710
OK Oklahoma	242	47	338	0	0	627
OR Oregon	48	114	74	0	171	407
PA Pennsylvania	0	0	0	0	236	236
RI Rhode Island	0	0	0	0	0	0
SC South Carolina	0	0	0	0	401	401
SD South Dakota	0	0	0	0	0	0
TN Tennessee	1,935	0	0	0	698	2,633
TX Texas	743	1,261	4,566	1,037	695	8,302
UT Utah	0	0	173	0	35	208
VT Vermont	0	0	0	0	0	0
VA Virginia	0	0	0	0	1,287	1,287
WA Washington	0	0	0	0	409	409
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	211	211
WY Wyoming	48	0	111	0	6	165
TOTAL U.S.:	10,466	6,158	57,116	3,725	16,953	94,418
CANADA						
AB Alberta	0	0	0	0	0	0
BC Brit. Columbia	0	0	0	0	71	71
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	22	22
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	280	280
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	110	110
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	483	483
*EXPORT SALES:	23,670	3,547	595	346	39,490	67,648
TOTAL AG SALES	34,136	9,705	57,711	4,071	56,926	162,549
NON-AG U.S.	10,584	-	-	2,095	250	12,929
Canada	0	-	-	0	28	28
*Exports	658	-	-	0	57	715
TOTAL NON-AG SALES	11,242	-	-	2,095	335	13,672
GRAND TOTAL	**45,378**	**9,705**	**57,711**	**6,166**	**57,261**	**176,221**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K_2O)

DECEMBER 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Chile	0	0	0	0	13,779	13,779
China	0	0	0	0	13,525	13,525
Colombia	3,404	2,580	0	0	0	5,984
Costa Rica	7,104	0	0	346	0	7,450
Ecuador	3,908	0	0	0	0	3,908
Guatemala	4,330	0	0	0	0	4,330
Honduras	0	967	0	0	0	967
Japan	4,283	0	0	0	10,146	14,429
Mexico	641	0	0	0	1,636	2,277
Panama	0	0	0	0	150	150
Peru	0	0	0	0	254	254
OTHER COUNTRIES	0	0	595	0	0	595
TOTAL AG:	23,670	3,547	595	346	39,490	67,648
NON-AGRICULTURAL						
Japan	0	-	-	0	47	47
Mexico	658	-	-	0	0	658
New Zealand	0	-	-	0	10	10
TOTAL NON-AG:	658	-	-	0	57	715
TOTAL EXPORTS	**24,328**	**3,547**	**595**	**346**	**39,547**	**68,363**

OTHER COUNTRIES: 595 tons granular grade to Trinidad.

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POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL	JANUARY 1991	JANUARY 1990	JUL-JAN 1990/91	JUL-JAN 1989/90
AL Alabama	7,363	7,599	36,085	34,768
AK Alaska	103	60	1,031	486
AZ Arizona	391	259	1,553	1,987
AR Arkansas	3,743	5,075	21,960	24,887
CA California	8,729	4,749	53,200	44,922
CO Colorado	990	1,670	5,362	5,314
CT Connecticut	22	420	337	1,646
DE Delaware	4,321	123	13,746	11,874
FL Florida	16,718	12,837	72,590	80,567
GA Georgia	19,991	11,037	67,009	65,892
HI Hawaii	255	135	6,285	3,731
ID Idaho	2,047	1,644	15,291	12,610
IL Illinois	92,586	58,996	464,660	492,264
IN Indiana	68,490	43,343	239,668	262,255
IA Iowa	60,722	43,461	377,438	385,312
KS Kansas	3,041	6,844	29,201	34,705
KY Kentucky	12,904	25,591	59,336	85,950
LA Louisiana	2,561	19,258	100,951	69,699
ME Maine	217	369	2,291	1,991
MD Maryland	3,788	1,905	17,997	15,053
MA Massachusetts	154	21	3,917	1,605
MI Michigan	9,148	15,750	63,279	116,574
MN Minnesota	49,019	40,978	236,310	251,483
MS Mississippi	557	2,752	21,448	12,496
MO Missouri	26,434	33,657	159,785	195,418
MT Montana	1,109	1,287	6,695	6,338
NE Nebraska	5,746	5,760	18,285	18,977
NV Nevada	0	0	31	3
NH New Hampshire	60	59	284	368
NJ New Jersey	218	186	2,037	2,207
NM New Mexico	719	655	4,082	2,702
NY New York	3,253	2,125	26,394	18,985
NC North Carolina	6,818	6,608	34,378	31,816
ND North Dakota	3,655	2,785	12,680	14,883
OH Ohio	42,896	44,669	211,955	278,331
OK Oklahoma	1,099	1,977	10,227	11,717
OR Oregon	2,696	4,630	14,310	15,649
PA Pennsylvania	6,022	1,497	26,377	22,529
RI Rhode Island	50	140	369	1,012
SC South Carolina	4,151	4,756	27,424	39,178
SD South Dakota	1,632	2,443	8,184	8,959
TN Tennessee	11,306	16,694	54,908	54,538
TX Texas	11,387	14,682	62,517	58,546
UT Utah	2,244	3,045	16,116	14,950
VT Vermont	364	244	2,463	1,831
VA Virginia	5,010	3,539	50,854	33,285
WA Washington	4,249	11,219	20,654	24,911
WV West Virginia	121	0	7,757	654
WI Wisconsin	37,033	29,896	139,760	146,227
WY Wyoming	150	265	1,582	1,229
TOTAL U.S.:	546,282	497,694	2,831,053	3,023,314
CANADA				
AB Alberta	910	1,257	9,754	10,926
BC Brit. Columbia	435	751	1,949	1,676
MB Manitoba	1,487	2,592	8,460	12,386
NB New Brunswick	264	632	2,956	3,913
NF Newfoundland	29	0	29	0
NS Nova Scotia	561	381	1,430	1,957
ON Ontario	5,739	11,696	57,741	52,998
PE Pr.Edward Isle	978	21	2,959	1,383
PQ Quebec	928	2,989	20,238	22,039
SK Saskatchewan	706	870	3,188	4,183
TOTAL CAN:	12,037	21,189	108,704	111,461
EXPORT AG SALES	336,094	217,605	2,296,865	1,765,232
TOTAL AG SALES	894,413	736,488	5,236,622	4,900,007
Non-Ag U.S.	42,612	39,073	307,992	273,131
Canada	1,353	2,214	9,489	9,989
Exports	6,141	839	88,891	75,774
TOTAL NON-AG SALES	50,106	42,126	406,372	358,894
GRAND TOTAL	**944,519**	**778,614**	**5,642,994**	**5,258,901**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K_2O)

JANUARY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	122	2,140	4,672	153	276	7,363
AK Alaska	43	60	0	0	0	103
AZ Arizona	134	63	85	16	93	391
AR Arkansas	75	88	2,345	1,170	65	3,743
CA California	4,734	945	1,713	187	1,150	8,729
CO Colorado	566	0	373	0	51	990
CT Connecticut	0	0	0	0	22	22
DE Delaware	0	1,076	3,000	245	0	4,321
FL Florida	3,056	6,032	672	2,639	4,319	16,718
GA Georgia	1,927	1,460	10,908	4,051	1,645	19,991
HI Hawaii	0	125	0	0	130	255
ID Idaho	120	80	1,639	208	0	2,047
IL Illinois	2,940	66,943	13,706	8,952	45	92,586
IN Indiana	4,650	32,682	27,701	3,401	56	68,490
IA Iowa	146	33,808	14,276	12,492	0	60,722
KS Kansas	145	158	1,938	743	57	3,041
KY Kentucky	0	10,526	1,278	949	151	12,904
LA Louisiana	0	0	1,682	879	0	2,561
ME Maine	0	0	195	0	22	217
MD Maryland	375	237	1,213	1,935	28	3,788
MA Massachusetts	0	0	118	0	36	154
MI Michigan	0	7,358	1,618	124	48	9,148
MN Minnesota	166	19,511	27,111	2,049	182	49,019
MS Mississippi	0	0	525	0	32	557
MO Missouri	952	2,930	19,897	2,425	230	26,434
MT Montana	0	287	545	277	0	1,109
NE Nebraska	217	865	2,533	1,503	628	5,746
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	60	0	0	60
NJ New Jersey	0	124	89	0	5	218
NM New Mexico	171	0	499	0	49	719
NY New York	120	88	2,575	350	120	3,253
NC North Carolina	798	1,519	1,861	2,216	424	6,818
ND North Dakota	0	548	3,107	0	0	3,655
OH Ohio	1,176	27,145	11,517	2,484	574	42,896
OK Oklahoma	121	92	881	0	5	1,099
OR Oregon	223	774	1,507	77	115	2,696
PA Pennsylvania	595	642	4,406	97	282	6,022
RI Rhode Island	0	0	0	0	50	50
SC South Carolina	971	183	1,980	312	705	4,151
SD South Dakota	0	861	730	41	0	1,632
TN Tennessee	9	5,690	4,077	1,481	49	11,306
TX Texas	1,298	1,650	6,564	1,074	801	11,387
UT Utah	2,124	0	120	0	0	2,244
VT Vermont	0	0	364	0	0	364
VA Virginia	122	793	1,005	2,022	1,068	5,010
WA Washington	851	748	2,212	328	110	4,249
WV West Virginia	0	121	0	0	0	121
WI Wisconsin	912	26,076	9,193	696	156	37,033
WY Wyoming	0	0	150	0	0	150
TOTAL U.S.:	29,859	254,428	192,640	55,576	13,779	546,282
CANADA						
AB Alberta	23	0	852	24	11	910
BC Brit. Columbia	13	0	387	13	22	435
MB Manitoba	0	67	1,341	79	0	1,487
NB New Brunswick	0	118	130	0	16	264
NF Newfoundland	0	0	0	0	29	29
NS Nova Scotia	0	204	357	0	0	561
ON Ontario	0	172	4,817	14	736	5,739
PE Pr.Edward Isle	0	0	978	0	0	978
PQ Quebec	21	0	628	0	279	928
SK Saskatchewan	64	0	598	29	15	706
TOTAL CAN:	121	561	10,088	159	1,108	12,037
*EXPORT AG SALES	269,864	4,185	44,459	15,838	1,748	336,094
TOTAL AG SALES	299,844	259,174	247,187	71,573	16,635	894,413
NON-AG U.S.	30,511	-	-	11,778	323	42,612
Canada	1,006	-	-	343	4	1,353
*Exports	716	-	-	5,276	149	6,141
TOTAL NON-AG SALES	32,233	-	-	17,397	476	50,106
GRAND TOTAL	**332,077**	**259,174**	**247,187**	**88,970**	**17,111**	**944,519**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K_2O)

JANUARY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	4,221	0	48	4,269
Belgium	0	0	17,225	0	0	17,225
Belize	0	0	238	0	44	282
Brazil	2,364	3,288	0	0	0	5,652
Chile	12,571	0	0	0	509	13,080
China	96,977	0	0	0	0	96,977
Colombia	0	(61)	0	0	0	(61)
Costa Rica	0	0	1,329	0	0	1,329
Dom. Republic	0	0	7,469	0	121	7,590
Honduras	942	958	0	0	0	1,900
India	47,324	0	0	0	0	47,324
Indonesia	21,609	0	10,324	6,911	0	38,844
Jamaica	0	0	3,653	0	0	3,653
Japan	0	0	0	4,352	0	4,352
Korea	19,004	0	0	0	0	19,004
Malaysia	18,727	0	0	0	0	18,727
Mexico	1,767	0	0	0	1,015	2,782
Nigeria	6,614	0	0	0	0	6,614
Pakistan	470	0	0	0	0	470
Peru	1,400	0	0	0	0	1,400
Philippines	18,099	0	0	0	0	18,099
Puerto Rico	0	0	0	0	11	11
Taiwan	21,115	0	0	0	0	21,115
OTHER COUNTRIES	0	0	0	4,575	0	4,575
TOTAL AG:	269,864	4,185	44,459	15,838	1,748	335,213
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Japan	50	-	-	5,276	149	5,475
Korea	37	-	-	0	0	37
Mexico	600	-	-	0	0	600
Puerto Rico	9	-	-	0	0	9
TOTAL NON-AG:	716	-	-	5,276	149	6,141
TOTAL EXPORTS	**270,580**	**4,185**	**44,459**	**21,114**	**1,897**	**341,354**

OTHER COUNTRIES: 4,575 tons soluble to England.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

JANUARY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	122	2,140	3,298	125	5,685
AK Alaska	43	60	0	0	103
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	0	495	495
CA California	0	0	276	111	387
CO Colorado	0	0	0	0	0
CT Connecticut	0	0	0	0	0
DE Delaware	0	1,076	3,000	245	4,321
FL Florida	2,819	6,032	486	2,639	11,976
GA Georgia	1,927	1,460	10,908	4,023	18,318
HI Hawaii	0	0	0	0	0
ID Idaho	0	80	1,402	208	1,690
IL Illinois	501	66,016	5,533	8,700	80,750
IN Indiana	4,591	31,160	19,149	3,401	58,301
IA Iowa	62	33,389	10,780	12,475	56,706
KS Kansas	0	0	0	0	0
KY Kentucky	0	10,526	0	62	10,588
LA Louisiana	0	0	0	879	879
ME Maine	0	0	195	0	195
MD Maryland	375	237	1,213	1,935	3,760
MA Massachusetts	0	0	118	0	118
MI Michigan	0	7,358	114	124	7,596
MN Minnesota	157	19,511	27,064	2,049	48,781
MS Mississippi	0	0	0	0	0
MO Missouri	0	1,873	2,368	1,276	5,517
MT Montana	0	287	545	277	1,109
NE Nebraska	0	817	63	1,119	1,999
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	60	0	60
NJ New Jersey	0	124	89	0	213
NM New Mexico	0	0	0	0	0
NY New York	120	88	2,575	350	3,133
NC North Carolina	798	1,519	1,861	2,189	6,367
ND North Dakota	0	548	3,107	0	3,655
OH Ohio	1,176	26,088	8,620	2,484	38,368
OK Oklahoma	0	0	61	0	61
OR Oregon	0	679	1,264	77	2,020
PA Pennsylvania	595	642	4,406	97	5,740
RI Rhode Island	0	0	0	0	0
SC South Carolina	971	183	1,980	312	3,446
SD South Dakota	0	861	669	41	1,571
TN Tennessee	0	5,628	2,994	1,230	9,852
TX Texas	0	0	0	0	0
UT Utah	2,118	0	0	0	2,118
VT Vermont	0	0	364	0	364
VA Virginia	122	793	1,005	2,022	3,942
WA Washington	851	748	2,192	328	4,119
WV West Virginia	0	121	0	0	121
WI Wisconsin	912	26,076	9,193	696	36,877
WY Wyoming	0	0	0	0	0
TOTAL U.S.:	18,260	246,120	126,952	49,969	441,301
CANADA					
AB Alberta	23	0	852	24	899
BC Brit. Columbia	13	0	387	13	413
MB Manitoba	0	67	1,341	79	1,487
NB New Brunswick	0	118	130	0	248
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	204	357	0	561
ON Ontario	0	172	4,817	14	5,003
PE Pr.Edward Isle	0	0	978	0	978
PQ Quebec	21	0	628	0	649
SK Saskatchewan	64	0	598	29	691
TOTAL CAN:	121	561	10,088	159	10,929
EXPORT AG SALES	228,856	3,288	33,733	15,838	281,715
TOTAL AG SALES	247,237	249,969	170,773	65,966	733,945
NON-AG U.S.	19,188	-	-	11,666	30,854
Canada	1,006	-	-	343	1,349
*Exports	74	-	-	5,276	5,350
TOTAL NON-AG SALES	20,268	-	-	17,285	37,553
GRAND TOTAL	**267,505**	**249,969**	**170,773**	**83,251**	**771,498**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

JANUARY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	0	4,221	0	4,221
Belgium	0	0	17,225	0	17,225
Brazil	2,364	3,288	0	0	5,652
Chile	12,571	0	0	0	12,571
China	60,959	0	0	0	60,959
India	47,324	0	0	0	47,324
Indonesia	21,609	0	10,324	6,911	38,844
Jamaica	0	0	1,963	0	1,963
Japan	0	0	0	4,352	4,352
Korea	19,004	0	0	0	19,004
Malaysia	18,727	0	0	0	18,727
Nigeria	6,614	0	0	0	6,614
Pakistan	470	0	0	0	470
Philippines	18,099	0	0	0	18,099
Taiwan	21,115	0	0	0	21,115
OTHER COUNTRIES	0	0	0	4,575	4,575
TOTAL AG:	228,856	3,288	33,733	15,838	281,715
NON-AGRICULTURAL					
Japan	37	-	-	5,276	5,313
Korea	37	-	-	0	37
TOTAL NON-AG:	74	-	-	5,276	5,350
TOTAL EXPORTS	**228,930**	**3,288**	**33,733**	**21,114**	**287,065**

OTHER COUNTRIES: 4,575 tons soluble to England.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K_2O)

JANUARY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	0	0	1,374	28	276	1,678
AK Alaska	0	0	0	0	0	0
AZ Arizona	134	63	85	16	93	391
AR Arkansas	75	88	2,345	675	65	3,248
CA California	4,734	945	1,437	76	1,150	8,342
CO Colorado	566	0	373	0	51	990
CT Connecticut	0	0	0	0	22	22
DE Delaware	0	0	0	0	0	0
FL Florida	237	0	186	0	4,319	4,742
GA Georgia	0	0	0	28	1,645	1,673
HI Hawaii	0	125	0	0	130	255
ID Idaho	120	0	237	0	0	357
IL Illinois	2,439	927	8,173	252	45	11,836
IN Indiana	59	1,522	8,552	0	56	10,189
IA Iowa	84	419	3,496	17	0	4,016
KS Kansas	145	158	1,938	743	57	3,041
KY Kentucky	0	0	1,278	887	151	2,316
LA Louisiana	0	0	1,682	0	0	1,682
ME Maine	0	0	0	0	22	22
MD Maryland	0	0	0	0	28	28
MA Massachusetts	0	0	0	0	36	36
MI Michigan	0	0	1,504	0	48	1,552
MN Minnesota	9	0	47	0	182	238
MS Mississippi	0	0	525	0	32	557
MO Missouri	952	1,057	17,529	1,149	230	20,917
MT Montana	0	0	0	0	0	0
NE Nebraska	217	48	2,470	384	628	3,747
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	5	5
NM New Mexico	171	0	499	0	49	719
NY New York	0	0	0	0	120	120
NC North Carolina	0	0	0	27	424	451
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	1,057	2,897	0	574	4,528
OK Oklahoma	121	92	820	0	5	1,038
OR Oregon	223	95	243	0	115	676
PA Pennsylvania	0	0	0	0	282	282
RI Rhode Island	0	0	0	0	-50	50
SC South Carolina	0	0	0	0	705	705
SD South Dakota	0	0	61	0	0	61
TN Tennessee	9	62	1,083	251	49	1,454
TX Texas	1,298	1,650	6,564	1,074	801	11,387
UT Utah	6	0	120	0	0	126
VT Vermont	0	0	0	0	0	0
VA Virginia	0	0	0	0	1,068	1,068
WA Washington	0	0	20	0	110	130
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	156	156
WY Wyoming	0	0	150	0	0	150
TOTAL U.S.:	11,599	8,308	65,688	5,607	13,779	104,981
CANADA						
AB Alberta	0	0	0	0	11	11
BC Brit. Columbia	0	0	0	0	22	22
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	16	16
NF Newfoundland	0	0	0	0	29	29
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	736	736
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	279	279
SK Saskatchewan	0	0	0	0	15	15
TOTAL CAN:	0	0	0	0	1,108	1,108
*EXPORT AG SALES	41,008	897	10,726	0	1,748	54,379
TOTAL AG SALES	52,607	9,205	76,414	5,607	16,635	160,468
NON-AG U.S.	11,323	-	-	112	323	11,758
Canada	0	-	-	0	4	4
*Exports	642	-	-	0	149	791
TOTAL NON-AG SALES	11,965	-	-	112	476	12,553
GRAND TOTAL	**64,572**	**9,205**	**76,414**	**5,719**	**17,111**	**173,021**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K_2O)

JANUARY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	0	0	48	48
Belize	0	0	238	0	44	282
Chile	0	0	0	0	509	509
China	36,018	0	0	0	0	36,018
Colombia	0	(61)	0	0	0	(61)
Costa Rica	0	0	1,329	0	0	1,329
Dom. Republic	0	0	7,469	0	121	7,590
Honduras	942	958	0	0	0	1,900
Jamaica	0	0	1,690	0	0	1,690
Mexico	1,767	0	0	0	1,015	2,782
Panama	881	0	0	0	0	881
Peru	1,400	0	0	0	0	1,400
Puerto Rico	0	0	0	0	11	11
TOTAL AG:	41,008	897	10,726	0	1,748	54,379
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Japan	13	-	-	0	149	162
Mexico	600	-	-	0	0	600
Puerto Rico	9	-	-	0	0	9
TOTAL NON-AG:	642	-	-	0	149	791
TOTAL EXPORTS	**41,650**	**897**	**10,726**	**0**	**1,897**	**55,170**

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POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K_2O)

AGRICULTURAL	FEBRUARY 1991	FEBRUARY 1990	JUL-FEB 1990/91	JUL-FEB 1989/90
AL Alabama	9,117	10,768	45,202	45,536
AK Alaska	39	120	1,070	606
AZ Arizona	308	362	1,861	2,349
AR Arkansas	3,659	5,053	25,619	29,940
CA California	4,429	5,066	57,629	49,988
CO Colorado	1,226	559	6,588	5,873
CT Connecticut	72	40	409	1,686
DE Delaware	1,750	181	15,496	12,055
FL Florida	17,603	21,933	90,193	102,500
GA Georgia	21,217	20,297	88,226	86,189
HI Hawaii	15	102	6,300	3,833
ID Idaho	1,412	2,153	16,703	14,763
IL Illinois	23,270	14,255	487,930	506,519
IN Indiana	14,476	10,155	254,144	272,410
IA Iowa	7,632	18,065	385,070	403,377
KS Kansas	4,639	2,823	33,840	37,528
KY Kentucky	7,227	2,974	66,563	88,924
LA Louisiana	4,925	17,576	105,876	87,275
ME Maine	520	117	2,811	2,108
MD Maryland	1,337	2,850	19,334	17,903
MA Massachusetts	202	62	4,119	1,667
MI Michigan	15,834	2,539	79,113	119,113
MN Minnesota	9,996	6,178	246,306	257,661
MS Mississippi	4,037	3,396	25,485	15,892
MO Missouri	24,902	24,110	184,687	219,528
MT Montana	791	811	7,486	7,149
NE Nebraska	3,113	2,376	21,398	21,353
NV Nevada	0	327	31	330
NH New Hampshire	60	59	344	427
NJ New Jersey	265	430	2,302	2,637
NM New Mexico	882	139	4,964	2,841
NY New York	1,839	1,770	28,233	20,755
NC North Carolina	5,411	8,827	39,789	40,643
ND North Dakota	428	287	13,108	15,170
OH Ohio	15,123	36,303	227,078	314.634
OK Oklahoma	1,957	1,856	12,184	13,573
OR Oregon	4,358	1,627	18,668	17,276
PA Pennsylvania	3,182	10,383	29,559	32,912
RI Rhode Island	59	244	428	1,256
SC South Carolina	8,042	13,043	35,466	52,221
SD South Dakota	670	613	8,854	9,572
TN Tennessee	3,963	4,337	58,871	58,875
TX Texas	15,991	10,348	78,508	68,894
UT Utah	6,456	591	22,572	15,541
VT Vermont	40	84	2,503	1,915
VA Virginia	12,326	17,120	63,180	50,405
WA Washington	2,331	2,666	22,985	27,577
WV West Virginia	61	61	7,818	715
WI Wisconsin	11,318	26,269	151,078	172,496
WY Wyoming	199	136	1,781	1,365
TOTAL U.S.:	278,709	312,441	3,109,762	3,335,755
CANADA				
AB Alberta	874	921	10,628	11,847
BC Brit. Columbia	670	408	2,619	2,084
MB Manitoba	1,524	982	9,984	13,368
NB New Brunswick	1,013	850	3,969	4,763
NF Newfoundland	0	0	29	0
NS Nova Scotia	268	205	1,698	2,162
ON Ontario	9,188	7,977	66,929	60,975
PE Pr.Edward Isle	906	100	3,865	1,483
PQ Quebec	2,704	2,806	22,942	24,845
SK Saskatchewan	329	419	3,517	4,602
TOTAL CAN:	17,476	14,668	126,180	126,129
EXPORT SALES:	344,718	238,955	2,641,583	2,004,187
TOTAL AG SALES	640,903	566,064	5,877,525	5,466,071
Non-Ag U.S.	29,784	36,555	337,776	309,686
Canada	1,129	1,486	10,618	11,475
Exports	13,112	16,719	102,003	92,493
TOTAL NON-AG SALES	44,025	54,760	450,397	413,654
GRAND TOTAL	**684,928**	**620,824**	**6,327,922**	**5,879,725**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

FEBRUARY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	1,455	1,846	5,100	262	454	9,117
AK Alaska	0	0	0	0	39	39
AZ Arizona	44	93	65	0	106	308
AR Arkansas	91	16	3,357	157	38	3,659
CA California	732	665	1,279	669	1,084	4,429
CO Colorado	658	0	474	31	63	1,226
CT Connecticut	0	0	59	0	13	72
DE Delaware	0	1,371	0	309	70	1,750
FL Florida	4,210	4,688	986	1,147	6,572	17,603
GA Georgia	1,677	1,460	15,480	948	1,652	21,217
HI Hawaii	0	0	0	0	15	15
ID Idaho	145	60	1,207	0	0	1,412
IL Illinois	1,158	13,405	4,402	4,290	15	23,270
IN Indiana	427	9,211	1,721	3,056	61	14,476
IA Iowa	136	3,565	3,064	856	11	7,632
KS Kansas	119	378	2,994	931	217	4,639
KY Kentucky	0	3,554	2,488	15	1,170	7,227
LA Louisiana	312	16	4,038	537	22	4,925
ME Maine	0	0	520	0	0	520
MD Maryland	427	0	680	203	27	1,337
MA Massachusetts	0	0	56	123	23	202
MI Michigan	0	5,033	10,729	0	72	15,834
MN Minnesota	32	4,714	4,449	449	352	9,996
MS Mississippi	0	2,752	1,192	16	77	4,037
MO Missouri	1,928	2,286	16,743	3,791	154	24,902
MT Montana	15	245	431	100	0	791
NE Nebraska	185	263	824	956	885	3,113
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	60	0	0	60
NJ New Jersey	0	125	118	0	22	265
NM New Mexico	140	0	585	0	157	882
NY New York	117	66	1,323	187	146	1,839
NC North Carolina	680	1,394	1,437	965	935	5,411
ND North Dakota	0	74	336	18	0	428
OH Ohio	498	13,131	(389)	1,268	615	15,123
OK Oklahoma	122	200	1,548	48	39	1,957
OR Oregon	0	968	2,959	154	277	4,358
PA Pennsylvania	665	790	908	701	118	3,182
RI Rhode Island	0	0	59	0	0	59
SC South Carolina	241	421	6,376	373	631	8,042
SD South Dakota	0	268	271	131	0	670
TN Tennessee	19	1,307	1,890	580	167	3,963
TX Texas	861	1,739	9,534	1,751	2,106	15,991
UT Utah	5,921	20	215	0	300	6,456
VT Vermont	0	0	40	0	0	40
VA Virginia	1,751	429	7,844	269	2,033	12,326
WA Washington	15	756	1,182	298	80	2,331
WV West Virginia	0	61	0	0	0	61
WI Wisconsin	0	7,848	2,522	749	199	11,318
WY Wyoming	35	0	159	0	5	199
TOTAL U.S.:	24,816	85,218	121,315	26,338	21,022	278,709
CANADA						
AB Alberta	28	0	703	126	17	874
BC Brit. Columbia	13	55	532	4	66	670
MB Manitoba	0	49	695	158	622	1,524
NB New Brunswick	0	138	853	0	22	1,013
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	247	21	0	0	268
ON Ontario	15	6,260	2,364	0	549	9,188
PE Pr.Edward Isle	0	0	906	0	0	906
PQ Quebec	0	1,174	1,530	0	0	2,704
SK Saskatchewan	0	25	156	148	0	329
TOTAL CAN:	56	7,948	7,760	436	1,276	17,476
*EXPORT SALES:	246,251	28,302	45,955	6,552	17,658	344,718
TOTAL AG SALES	271,123	121,468	175,030	33.326	39,956	640,903
NON-AG U.S.	22,486	-	-	6,951	347	29,784
Canada	829	-	-	300	0	1,129
*Exports	1,510	-	-	11,574	28	13,112
TOTAL NON-AG SALES	24,825	-	-	18,825	375	44,025
GRAND TOTAL	295,948	121,468	175,030	52,151	40,331	684,928

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K_2O)

FEBRUARY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	3,542	0	0	0	3,542
Belgium	0	0	10,275	0	0	10,275
Belize	0	0	463	0	0	463
Brazil	4,657	10,471	2,004	0	0	17,132
Chile	1,569	0	0	0	2,893	4,462
China	72,965	0	0	0	12,082	85,047
Colombia	5,365	3,915	0	0	639	9,919
Costa Rica	1,803	0	1,444	0	242	3,489
Ecuador	2,207	0	0	0	0	2,207
Honduras	3,004	0	0	0	0	3,004
India	40,645	0	0	0	0	40,645
Indonesia	(21,609)	0	(10,324)	(6,911)	0	(38,844)
Ireland	0	0	2,722	0	0	2,722
Japan	36,505	6,746	26,162	13,463	771	83,647
Korea	32,433	0	0	0	0	32,433
Malaysia	39,395	0	0	0	0	39,395
Mexico	1,534	0	0	0	1,008	2,542
New Zealand	10,305	0	0	0	12	10,317
Panama	0	0	1,873	0	0	1,873
Philippines	3,697	0	0	0	0	3,697
Puerto Rico	0	3,628	3,650	0	11	7,289
Switzerland	0	0	4,661	0	0	4,661
Taiwan	10,318	0	0	0	0	10,318
Venezuela	0	0	3,025	0	0	3,025
OTHER COUNTRIES	1,458	0	0	0	0	1,458
TOTAL AG:	246,251	28,302	45,955	6,552	17,658	344,718
NON-AGRICULTURAL						
Japan	75	-	-	6,939	28	7,042
Korea	250	-	-	0	0	250
Mexico	820	-	-	0	0	820
Sweden	316	-	-	0	0	316
Taiwan	37	-	-	4,635	0	4,672
United Kingdom	12	-	-	0	0	12
TOTAL NON-AG:	1,510	-	-	11,574	28	13,112
TOTAL EXPORTS	**247,761**	**28,302**	**45,955**	**18,126**	**17,686**	**357,830**

OTHER COUNTRIES: 1,458 tons standard grade to Guyana.

NOTE:

Reported sales to Japan in January were incorrectly posted to Indonesia in January's published report. Negative figures for Indonesia for this month reflect the correction. These figures have been added to February sales to Japan.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

FEBRUARY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	668	1,643	2,361	248	4,920
AK Alaska	0	0	0	0	0
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	0	0	0
CA California	0	0	125	109	234
CO Colorado	0	0	0	0	0
CT Connecticut	0	0	59	0	59
DE Delaware	0	1,371	0	309	1,680
FL Florida	3,367	4,688	499	1,147	9,701
GA Georgia	1,677	1,460	10,360	935	14,432
HI Hawaii	0	0	0	0	0
ID Idaho	0	60	403	0	463
IL Illinois	478	13,218	2,857	3,474	20,027
IN Indiana	246	6,905	284	2,679	10,114
IA Iowa	121	3,351	2,377	823	6,672
KS Kansas	0	16	0	32	48
KY Kentucky	0	3,554	1,201	15	4,770
LA Louisiana	0	0	749	0	749
ME Maine	0	0	520	0	520
MD Maryland	427	0	680	203	1,310
MA Massachusetts	0	0	56	123	179
MI Michigan	0	5,033	9,743	0	14,776
MN Minnesota	32	4,714	4,402	449	9,597
MS Mississippi	0	2,752	0	0	2,752
MO Missouri	0	650	7,941	3,019	11,610
MT Montana	0	245	399	100	744
NE Nebraska	0	248	94	873	1,215
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	60	0	60
NJ New Jersey	0	125	118	0	243
NM New Mexico	0	0	0	0	0
NY New York	117	66	1,323	187	1,693
NC North Carolina	680	1,394	1,437	965	4,476
ND North Dakota	0	74	336	18	428
OH Ohio	498	13,131	450	1,268	15,347
OK Oklahoma	0	0	77	0	77
OR Oregon	0	923	2,545	154	3,622
PA Pennsylvania	665	790	908	701	3,064
RI Rhode Island	0	0	59	0	59
SC South Carolina	241	421	6,376	373	7,411
SD South Dakota	0	268	271	131	670
TN Tennessee	0	1,307	985	0	2,292
TX Texas	0	0	0	0	0
UT Utah	5,287	20	104	0	5,411
VT Vermont	0	0	40	0	40
VA Virginia	1,751	429	7,844	269	10,293
WA Washington	15	756	1,152	298	2,221
WV West Virginia	0	61	0	0	61
WI Wisconsin	0	7,848	2,522	749	11,119
WY Wyoming	0	0	51	0	51
TOTAL U.S.:	16,270	77,521	71,768	19,651	185,210
CANADA					
AB Alberta	28	0	703	126	857
BC Brit. Columbia	13	55	532	4	604
MB Manitoba	0	49	695	158	902
NB New Brunswick	0	138	853	0	991
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	247	21	0	268
ON Ontario	15	6,260	2,364	0	8,639
PE Pr.Edward Isle	0	0	906	0	906
PQ Quebec	0	1,174	1,530	0	2,704
SK Saskatchewan	0	25	156	148	329
TOTAL CAN:	56	7,948	7,760	436	16,200
*EXPORT SALES:	230,616	24,674	26,153	6,552	287,995
TOTAL AG SALES	246,942	110,143	105,681	26,639	489,405
NON-AG U.S.	12,988	-	-	6,923	19,911
Canada	829	-	-	300	1,129
*Exports	124	-	-	11,574	11,698
TOTAL NON-AG SALES	13,941	-	-	18,797	32,738
GRAND TOTAL	**260,883**	**110,143**	**105,681**	**45,436**	**522,143**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

FEBRUARY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	3,542	0	0	3,542
Brazil	4,657	10,471	2,004	0	17,132
China	72,904	0	0	0	72,904
Colombia	3,869	3,915	0	0	7,784
India	40,645	0	0	0	40,645
Indonesia	(21,609)	0	(10,324)	(6,911)	(38,844)
Japan	32,544	6,746	26,162	13,463	78,915
Korea	32,433	0	0	0	32,433
Malaysia	39,395	0	0	0	39,395
New Zealand	10,305	0	0	0	10,305
Philippines	3,697	0	0	0	3,697
Puerto Rico	0	0	3,650	0	3,650
Switzerland	0	0	4,661	0	4,661
Taiwan	10,318	0	0	0	10,318
OTHER COUNTRIES	1,458	0	0	0	1,458
TOTAL AG:	230,616	24,674	26,153	6,552	287,995
NON-AGRICULTURAL					
Japan	75	-	-	6,939	7,014
Taiwan	37	-	-	4,635	4,672
United Kingdom	12	-	-	0	12
TOTAL NON-AG:	124	-	-	11,574	11,698
TOTAL EXPORTS	**230,740**	**24,674**	**26,153**	**18,126**	**299,693**

OTHER COUNTRIES: 1,458 tons standard grade to Guyana.

NOTE:

Reported sales to Japan in January were incorrectly posted to Indonesia in January's published report. Negative figures for Indonesia for this month reflect the correction. These figures have been added to February sales to Japan.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K_2O)

FEBRUARY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	787	203	2,739	14	454	4,197
AK Alaska	0	0	0	0	39	39
AZ Arizona	44	93	65	0	106	308
AR Arkansas	91	16	3,357	157	38	3,659
CA California	732	665	1,154	560	1,084	4,195
CO Colorado	658	0	474	31	63	1,226
CT Connecticut	0	0	0	0	13	13
DE Delaware	0	0	0	0	70	70
FL Florida	843	0	487	0	6,572	7,902
GA Georgia	0	0	5,120	13	1,652	6,785
HI Hawaii	0	0	0	0	15	15
ID Idaho	145	0	804	0	0	949
IL Illinois	680	187	1,545	816	15	3,243
IN Indiana	181	2,306	1,437	377	61	4,362
IA Iowa	15	214	687	33	11	960
KS Kansas	119	362	2,994	899	217	4,591
KY Kentucky	0	0	1,287	0	1,170	2,457
LA Louisiana	312	16	3,289	537	22	4,176
ME Maine	0	0	0	0	0	0
MD Maryland	0	0	0	0	27	27
MA Massachusetts	0	0	0	0	23	23
MI Michigan	0	0	986	0	72	1,058
MN Minnesota	0	0	47	0	352	399
MS Mississippi	0	0	1,192	16	77	1,285
MO Missouri	1,928	1,636	8,802	772	154	13,292
MT Montana	15	0	32	0	0	47
NE Nebraska	185	15	730	83	885	1,898
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	22	22
NM New Mexico	140	0	585	0	157	882
NY New York	0	0	0	0	146	146
NC North Carolina	0	0	0	0	935	935
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	(839)	0	615	(224)
OK Oklahoma	122	200	1,471	48	39	1,880
OR Oregon	0	45	414	0	277	736
PA Pennsylvania	0	0	0	0	118	118
RI Rhode Island	0	0	0	0	0	0
SC South Carolina	0	0	0	0	631	631
SD South Dakota	0	0	0	0	0	0
TN Tennessee	19	0	905	580	167	1,671
TX Texas	861	1,739	9,534	1,751	2,106	15,991
UT Utah	634	0	111	0	300	1,045
VT Vermont	0	0	0	0	0	0
VA Virginia	0	0	0	0	2,033	2,033
WA Washington	0	0	30	0	80	110
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	199	199
WY Wyoming	35	0	108	0	5	148
TOTAL U.S.:	8,546	7,697	49,547	6,687	21,022	93,499
CANADA						
AB Alberta	0	0	0	0	17	17
BC Brit. Columbia	0	0	0	0	66	66
MB Manitoba	0	0	0	0	622	622
NB New Brunswick	0	0	0	0	22	22
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	549	549
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	0	0
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	1,276	1,276
*EXPORT SALES:	15,635	3,628	19,802	0	17,658	56,723
TOTAL AG SALES	24,181	11,325	69,349	6,687	39,956	151,498
NON-AG U.S.	9,498	-	-	28	347	9,873
Canada	0	-	-	0	0	0
*Exports	1,386	-	-	0	28	1,414
TOTAL NON-AG SALES	10,884	-	-	28	375	11,287
GRAND TOTAL	35,065	11,325	69,349	6,715	40,331	162,785

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K_2O)

FEBRUARY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Belgium	0	0	10,275	0	0	10,275
Belize	0	0	463	0	0	463
Chile	1,569	0	0	0	2,893	4,462
China	61	0	0	0	12,082	12,143
Colombia	1,496	0	0	0	639	2,135
Costa Rica	1,803	0	1,444	0	242	3,489
Ecuador	2,207	0	0	0	0	2,207
Honduras	3,004	0	0	0	0	3,004
Ireland	0	0	2,722	0	0	2,722
Japan	3,961	0	0	0	771	4,732
Mexico	1,534	0	0	0	1,008	2,542
New Zealand	0	0	0	0	12	12
Panama	0	0	1,873	0	0	1,873
Puerto Rico	0	3,628	0	0	11	3,639
Venezuela	0	0	3,025	0	0	3,025
TOTAL AG:	15,635	3,628	19,802	0	17,658	56,723
NON-AGRICULTURAL						
Japan	0	-	-	0	28	28
Korea	250	-	-	0	0	250
Mexico	820	-	-	0	0	820
Sweden	316	-	-	0	0	316
TOTAL NON-AG:	1,386	-	-	0	28	1,414
TOTAL EXPORTS	**17,021**	**3,628**	**19,802**	**0**	**17,686**	**58,137**

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POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K2O)

AGRICULTURAL		MARCH 1991	MARCH 1990	JUL-MAR 1990/91	JUL-MAR 1989/90
AL	Alabama	14,071	11,916	59,273	57,452
AK	Alaska	61	61	1,131	667
AZ	Arizona	255	500	2,116	2,849
AR	Arkansas	13,132	5,062	38,751	35,002
CA	California	3,772	9,325	61,401	59,313
CO	Colorado	1,503	1,561	8,091	7,434
CT	Connecticut	119	105	528	1,791
DE	Delaware	1,827	7,585	17,323	19,640
FL	Florida	21,329	18,645	111,522	121,145
GA	Georgia	24,243	23,596	112,469	109,785
HI	Hawaii	6,503	4,578	12,803	8,411
ID	Idaho	3,249	5,730	19,952	20,493
IL	Illinois	9,442	22,666	497,372	529,185
IN	Indiana	12,067	13,761	266,211	286,171
IA	Iowa	5,505	10,140	390,575	413,517
KS	Kansas	5,214	4,483	39,054	42,011
KY	Kentucky	5,653	6,046	72,216	94,970
LA	Louisiana	19,059	22,018	124,935	109,293
ME	Maine	555	1,226	3,366	3,334
MD	Maryland	3,151	3,444	22,485	21,347
MA	Massachusetts	148	95	4,267	1,762
MI	Michigan	4,866	3,778	83,979	122,891
MN	Minnesota	5,831	11,357	252,137	269,018
MS	Mississippi	11,403	10,718	36,888	26,610
MO	Missouri	37,659	25,895	222,346	245,423
MT	Montana	1,087	1,130	8,573	8,279
NE	Nebraska	3,686	3,987	25,084	25,340
NV	Nevada	119	461	150	791
NH	New Hampshire	59	0	403	427
NJ	New Jersey	519	1,186	2,821	3,823
NM	New Mexico	921	325	5,885	3,166
NY	New York	2,309	3,336	30,542	24,091
NC	North Carolina	25,592	21,939	65,381	62,582
ND	North Dakota	556	247	13,664	15,417
OH	Ohio	21,248	16,755	248,326	331,389
OK	Oklahoma	1,931	1,965	14,115	15,538
OR	Oregon	4,763	8,685	23,431	25,961
PA	Pennsylvania	3,216	5,739	32,775	38,651
RI	Rhode Island	203	322	631	1,578
SC	South Carolina	11,709	8,657	47,175	60,878
SD	South Dakota	380	929	9,234	10,501
TN	Tennessee	17,196	13,446	76,067	72,321
TX	Texas	30,240	23,492	108,748	92,386
UT	Utah	4,908	641	27,480	16,182
VT	Vermont	114	263	2,617	2,178
VA	Virginia	3,615	6,704	66,795	57,109
WA	Washington	7,141	9,962	30,126	37,539
WV	West Virginia	204	484	8,022	1,199
WI	Wisconsin	4,460	8,042	155,538	180,538
WY	Wyoming	521	529	2,302	1,894
	TOTAL U.S.:	357,314	363,517	3,467,076	3,699,272
CANADA					
AB	Alberta	1,409	2,125	12,037	13,972
BC	Brit. Columbia	818	1,107	3,437	3,191
MB	Manitoba	1,526	893	11,510	14,261
NB	New Brunswick	2,659	1,086	6,628	5,849
NF	Newfoundland	0	0	29	0
NS	Nova Scotia	169	1,108	1,867	3,270
ON	Ontario	4,268	17,495	71,197	78,470
PE	Pr.Edward Isle	1,456	3,396	5,321	4,879
PQ	Quebec	4,067	8,291	27,009	33,136
SK	Saskatchewan	550	12,767	4,067	17,369
	TOTAL CAN:	16,922	48,268	143,102	174,397
EXPORT SALES:		382,574	418,304	3,024,157	2,422,491
TOTAL AG SALES		756,810	830,089	6,634,335	6,296,160
Non-Ag U.S.		38,093	39,612	375,869	349,298
	Canada	1,599	2,953	12,217	14,428
	Exports	17,664	16,180	119,667	108,673
TOTAL NON-AG SALES		57,356	58,745	507,753	472,399
GRAND TOTAL		**814,166**	**888,834**	**7,142,088**	**6,768,559**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K_2O)

MARCH 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	1,876	6,180	5,179	171	665	14,071
AK Alaska	0	61	0	0	0	61
AZ Arizona	29	0	148	0	78	255
AR Arkansas	119	0	11,503	1,386	124	13,132
CA California	1,272	413	1,089	40	958	3,772
CO Colorado	308	0	1,012	65	118	1,503
CT Connecticut	0	0	56	13	50	119
DE Delaware	0	1,614	0	125	88	1,827
FL Florida	7,416	8,544	1,510	1,597	2,262	21,329
GA Georgia	2,537	1,095	17,213	1,209	2,189	24,243
HI Hawaii	540	3,177	2,599	0	187	6,503
ID Idaho	456	209	2,409	69	106	3,249
IL Illinois	2,730	4,442	920	1,203	147	9,442
IN Indiana	184	7,921	1,519	2,205	238	12,067
IA Iowa	334	3,436	944	765	26	5,505
KS Kansas	180	353	3,726	858	97	5,214
KY Kentucky	0	3,732	1,030	0	891	5,653
LA Louisiana	4,809	0	13,097	1,117	36	19,059
ME Maine	0	0	555	0	0	555
MD Maryland	548	306	1,287	937	73	3,151
MA Massachusetts	0	62	42	0	44	148
MI Michigan	0	3,618	1,053	79	116	4,866
MN Minnesota	308	2,190	2,650	201	482	5,831
MS Mississippi	0	9,111	1,172	976	144	11,403
MO Missouri	1,193	3,231	30,706	2,292	237	37,659
MT Montana	25	299	748	15	0	1,087
NE Nebraska	280	250	1,601	881	674	3,686
NV Nevada	0	61	0	58	0	119
NH New Hampshire	0	0	59	0	0	59
NJ New Jersey	0	62	444	12	1	519
NM New Mexico	206	0	514	0	201	921
NY New York	49	94	1,026	63	1,077	2,309
NC North Carolina	1,117	2,368	20,203	1,134	770	25,592
ND North Dakota	0	154	344	58	0	556
OH Ohio	1,059	12,251	6,618	460	860	21,248
OK Oklahoma	106	170	1,544	94	17	1,931
OR Oregon	15	778	3,326	30	614	4,763
PA Pennsylvania	486	1,199	936	228	367	3,216
RI Rhode Island	0	0	203	0	0	203
SC South Carolina	1,213	669	8,736	497	594	11,709
SD South Dakota	0	151	214	15	0	380
TN Tennessee	1,709	4,668	10,361	87	371	17,196
TX Texas	1,321	2,999	19,296	4,450	2,174	30,240
UT Utah	4,518	20	347	0	23	4,908
VT Vermont	0	0	104	0	10	114
VA Virginia	122	423	626	560	1,884	3,615
WA Washington	471	1,334	4,465	359	512	7,141
WV West Virginia	0	182	0	0	22	204
WI Wisconsin	360	2,547	792	386	375	4,460
WY Wyoming	54	78	373	0	16	521
TOTAL U.S.:	37,950	90,452	184,299	24,695	19,918	357,314
CANADA						
AB Alberta	0	0	1,236	134	39	1,409
BC Brit. Columbia	13	0	655	29	121	818
MB Manitoba	0	199	1,243	84	0	1,526
NB New Brunswick	0	2,421	216	0	22	2,659
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	169	0	0	169
ON Ontario	0	1,102	2,141	0	1,025	4,268
PE Pr.Edward Isle	0	0	1,456	0	0	1,456
PQ Quebec	0	0	3,505	0	562	4,067
SK Saskatchewan	28	22	500	0	0	550
TOTAL CAN:	41	3,744	11,121	247	1,769	16,922
*EXPORT SALES:	215,934	20,490	97,010	10,690	38,450	382,574
TOTAL AG SALES	253,925	114,686	292,430	35,632	60,137	756,810
NON-AG U.S.	31,440	-	-	6,191	462	38,093
Canada	1,354	-	-	211	34	1,599
*Exports	1,001	-	-	16,578	85	17,664
TOTAL NON-AG SALES	33,795	-	-	22,980	581	57,356
GRAND TOTAL	287,720	114,686	292,430	58,612	60,718	814,166

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K_2O)

MARCH 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	0	0	826	826
Australia	0	0	31,755	0	1,958	33,713
Bangladesh	18,299	0	0	0	0	18,299
Belgium	2,141	0	14,784	0	0	16,925
Brazil	8,990	7,999	24,670	0	0	41,659
Chile	22,180	0	0	0	0	22,180
China	3,427	0	0	0	27,988	31,415
Colombia	5,691	0	0	0	0	5,691
Costa Rica	0	0	0	0	691	691
Denmark	10,149	0	0	0	0	10,149
Dom. Republic	0	0	1,785	0	0	1,785
Ecuador	2,006	0	0	0	0	2,006
Guatemala	4,036	0	0	0	0	4,036
Honduras	409	0	0	0	0	409
India	16,234	0	0	0	0	16,234
Indonesia	11,293	0	0	0	0	11,293
Jamaica	0	1,360	1,337	0	0	2,697
Japan	8,492	675	3,678	10,690	5,099	28,634
Korea	33,427	0	0	0	0	33,427
Malaysia	39,505	0	0	0	0	39,505
Martinique	0	0	2,943	0	364	3,307
Mexico	17,609	0	0	0	670	18,279
New Zealand	0	10,456	0	0	0	10,456
Pakistan	13	0	0	0	0	13
Panama	0	0	480	0	0	480
Philippines	2,957	0	0	0	0	2,957
Switzerland	0	0	4,627	0	0	4,627
Thailand	3,697	0	0	0	0	3,697
Venezuela	0	0	10,951	0	854	11,805
OTHER COUNTRIES	5,379	0	0	0	0	5,379
TOTAL AG:	215,934	20,490	97,010	10,690	38,450	382,574
NON-AGRICULTURAL						
Australia	12	-	-	0	0	12
Japan	99	-	-	6,314	75	6,488
Korea	250	-	-	10,201	0	10,451
Mexico	551	-	-	0	10	561
Pakistan	25	-	-	0	0	25
Switzerland	0	-	-	63	0	63
Taiwan	64	-	-	0	0	64
TOTAL NON-AG:	**1,001**	-	-	16,578	85	17,664
TOTAL EXPORTS	**216,935**	**20,490**	**97,010**	**27,268**	**38,535**	**400,238**

OTHER COUNTRIES: 3,697 tons standard grade to Burma and
1,682 tons standard grade to Nepal.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

MARCH 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	1,091	5,916	4,739	125	11,871
AK Alaska	0	61	0	0	61
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	2,753	513	3,266
CA California	0	0	0	40	40
CO Colorado	0	0	0	36	36
CT Connecticut	0	0	56	13	69
DE Delaware	0	1,614	0	125	1,739
FL Florida	6,983	8,532	913	1,583	18,011
GA Georgia	2,537	1,123	10,369	1,181	15,210
HI Hawaii	0	3,177	2,599	0	5,776
ID Idaho	0	142	694	69	905
IL Illinois	0	4,354	495	1,203	6,052
IN Indiana	184	7,921	1,102	2,205	11,412
IA Iowa	120	3,357	327	684	4,488
KS Kansas	0	17	0	0	17
KY Kentucky	0	3,732	122	0	3,854
LA Louisiana	3,600	0	8,205	31	11,836
ME Maine	0	0	555	0	555
MD Maryland	548	306	1,287	937	3,078
MA Massachusetts	0	62	42	0	104
MI Michigan	0	3,618	491	79	4,188
MN Minnesota	300	2,116	1,749	201	4,366
MS Mississippi	0	9,111	15	960	10,086
MO Missouri	0	1,854	7,495	639	9,988
MT Montana	25	299	748	15	1,087
NE Nebraska	0	218	186	737	1,141
NV Nevada	0	61	0	58	119
NH New Hampshire	0	0	59	0	59
NJ New Jersey	0	62	444	12	518
NM New Mexico	0	0	0	0	0
NY New York	0	94	1,026	63	1,183
NC North Carolina	1,117	2,368	20,203	1,120	24,808
ND North Dakota	0	154	344	58	556
OH Ohio	1,059	12,251	6,556	460	20,326
OK Oklahoma	0	0	45	0	45
OR Oregon	0	778	2,576	30	3,384
PA Pennsylvania	486	1,199	936	228	2,849
RI Rhode Island	0	0	203	0	203
SC South Carolina	1,213	669	8,736	497	11,115
SD South Dakota	0	151	183	15	349
TN Tennessee	1,690	4,544	8,323	73	14,630
TX Texas	0	0	672	926	1,598
UT Utah	4,208	20	101	0	4,329
VT Vermont	0	0	104	0	104
VA Virginia	61	423	626	560	1,670
WA Washington	471	1,318	4,405	359	6,553
WV West Virginia	0	182	0	0	182
WI Wisconsin	360	2,547	792	386	4,085
WY Wyoming	0	78	79	0	157
TOTAL U.S.:	26,053	84,429	101,355	16,221	228,058
CANADA					
AB Alberta	0	0	1,236	134	1,370
BC Brit. Columbia	13	0	655	29	697
MB Manitoba	0	199	1,243	84	1,526
NB New Brunswick	0	2,421	216	0	2,637
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	0	169	0	169
ON Ontario	0	1,102	2,141	0	3,243
PE Pr.Edward Isle	0	0	1,456	0	1,456
PQ Quebec	0	0	3,505	0	3,505
SK Saskatchewan	21	22	500	0	543
TOTAL CAN:	34	3,744	11,121	247	15,146
*EXPORT SALES:	200,939	20,490	57,504	10,690	289,623
TOTAL AG SALES	227,026	108,663	169,980	27,158	532,827
NON-AG U.S.	21,443	-	-	6,151	27,594
Canada	1,354	-	-	211	1,565
*Exports	200	-	-	16,578	16,778
TOTAL NON-AG SALES	22,997	-	-	22,940	45,937
GRAND TOTAL	**250,023**	**108,663**	**169,980**	**50,098**	**578,764**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

MARCH 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	0	31,755	0	31,755
Bangladesh	18,299	0	0	0	18,299
Belgium	2,141	0	14,784	0	16,925
Brazil	8,990	7,999	1,323	0	18,312
Chile	22,180	0	0	0	22,180
Colombia	3,814	0	0	0	3,814
Denmark	10,149	0	0	0	10,149
India	16,234	0	0	0	16,234
Indonesia	11,293	0	0	0	11,293
Jamaica	0	1,360	1,337	0	2,697
Japan	8,492	675	3,678	10,690	23,535
Korea	33,427	0	0	0	33,427
Malaysia	39,505	0	0	0	39,505
Mexico	14,369	0	0	0	14,369
New Zealand	0	10,456	0	0	10,456
Pakistan	13	0	0	0	13
Philippines	2,957	0	0	0	2,957
Switzerland	0	0	4,627	0	4,627
Thailand	3,697	0	0	0	3,697
OTHER COUNTRIES	5,379	0	0	0	5,379
TOTAL AG:	200,939	20,490	57,504	10,690	289,623
NON-AGRICULTURAL					
Australia	12	-	-	0	12
Japan	99	-	-	6,314	6,413
Korea	0	-	-	10,201	10,201
Pakistan	25	-	-	0	25
Switzerland	0	-	-	63	63
Taiwan	64	-	-	0	64
TOTAL NON-AG:	200	-	-	16,578	16,778
TOTAL EXPORTS	**201,139**	**20,490**	**57,504**	**27,268**	**306,401**

OTHER COUNTRIES: 3,697 tons standard grade to Burma and
1,682 tons standard grade to Nepal.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

MARCH 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	785	264	440	46	665	2,200
AK Alaska	0	0	0	0	0	0
AZ Arizona	29	0	148	0	78	255
AR Arkansas	119	0	8,750	873	124	9,866
CA California	1,272	413	1,089	0	958	3,732
CO Colorado	308	0	1,012	29	118	1,467
CT Connecticut	0	0	0	0	50	50
DE Delaware	0	0	0	0	88	88
FL Florida	433	12	597	14	2,262	3,318
GA Georgia	0	(28)	6,844	28	2,189	9,033
HI Hawaii	540	0	0	0	187	727
ID Idaho	456	67	1,715	0	106	2,344
IL Illinois	2,730	88	425	0	147	3,390
IN Indiana	0	0	417	0	238	655
IA Iowa	214	79	617	81	26	1,017
KS Kansas	180	336	3,726	858	97	5,197
KY Kentucky	0	0	908	0	891	1,799
LA Louisiana	1,209	0	4,892	1,086	36	7,223
ME Maine	0	0	0	0	0	0
MD Maryland	0	0	0	0	73	73
MA Massachusetts	0	0	0	0	44	44
MI Michigan	0	0	562	0	116	678
MN Minnesota	8	74	901	0	482	1,465
MS Mississippi	0	0	1,157	16	144	1,317
MO Missouri	1,193	1,377	23,211	1,653	237	27,671
MT Montana	0	0	0	0	0	0
NE Nebraska	280	32	1,415	144	674	2,545
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	1	1
NM New Mexico	206	0	514	0	201	921
NY New York	49	0	0	0	1,077	1,126
NC North Carolina	0	0	0	14	770	784
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	62	0	860	922
OK Oklahoma	106	170	1,499	94	17	1,886
OR Oregon	15	0	750	0	614	1,379
PA Pennsylvania	0	0	0	0	367	367
RI Rhode Island	0	0	0	0	0	0
SC South Carolina	0	0	0	0	594	594
SD South Dakota	0	0	31	0	0	31
TN Tennessee	19	124	2,038	14	371	2,566
TX Texas	1,321	2,999	18,624	3,524	2,174	28,642
UT Utah	310	0	246	0	23	579
VT Vermont	0	0	0	0	10	10
VA Virginia	61	0	0	0	1,884	1,945
WA Washington	0	16	60	0	512	588
WV West Virginia	0	0	0	0	22	22
WI Wisconsin	0	0	0	0	375	375
WY Wyoming	54	0	294	0	16	364
TOTAL U.S.:	11,897	6,023	82,944	8,474	19,918	129,256
CANADA						
AB Alberta	0	0	0	0	39	39
BC Brit. Columbia	0	0	0	0	121	121
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	22	22
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	1,025	1,025
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	562	562
SK Saskatchewan	7	0	0	0	0	7
TOTAL CAN:	7	0	0	0	1,769	1,776
*EXPORT SALES:	14,995	0	39,506	0	38,450	92,951
TOTAL AG SALES	26,899	6,023	122,450	8,474	60,137	223,983
NON-AG U.S.	9,997	-	-	40	462	10,499
Canada	0	-	-	0	34	34
*Exports	801	-	-	0	85	886
TOTAL NON-AG SALES	10,798	-	-	40	581	11,419
GRAND TOTAL	37,697	6,023	122,450	8,514	60,718	235,402

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

MARCH 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	0	0	826	826
Australia	0	0	0	0	1,958	1,958
Brazil	0	0	23,347	0	0	23,347
China	3,427	0	0	0	27,988	31,415
Colombia	1,877	0	0	0	0	1,877
Costa Rica	0	0	0	0	691	691
Dom. Republic	0	0	1,785	0	0	1,785
Ecuador	2,006	0	0	0	0	2,006
Guatemala	4,036	0	0	0	0	4,036
Honduras	409	0	0	0	0	409
Japan	0	0	0	0	5,099	5,099
Martinique	0	0	2,943	0	364	3,307
Mexico	3,240	0	0	0	670	3,910
Panama	0	0	480	0	0	480
Venezuela	0	0	10,951	0	854	11,805
TOTAL AG:	14,995	0	39,506	0	38,450	92,951
NON-AGRICULTURAL						
Japan	0	-	-	0	75	75
Korea	250	-	-	0	0	250
Mexico	551	-	-	0	10	561
TOTAL NON-AG:	801	-	-	0	85	886
TOTAL EXPORTS	**15,796**	**0**	**39,506**	**0**	**38,535**	**93,837**

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POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K_2O)

AGRICULTURAL	APRIL 1991	APRIL 1990	JUL-APR 1990/91	JUL-APR 1989/90
AL Alabama	19,763	13,768	79,036	71,220
AK Alaska	0	706	1,131	1,373
AZ Arizona	482	385	2,598	3,234
AR Arkansas	9,435	7,747	48,186	42,749
CA California	8,639	9,913	70,040	69,226
CO Colorado	3,142	3,004	11,233	10,438
CT Connecticut	73	229	601	2,020
DE Delaware	7,248	1,481	24,571	21,121
FL Florida	15,202	13,373	126,724	134,518
GA Georgia	17,088	15,825	129,557	125,610
HI Hawaii	13,132	244	25,935	8,655
ID Idaho	6,234	6,401	26,186	26,894
IL Illinois	65,279	41,783	562,651	570,968
IN Indiana	35,938	37,810	302,149	323,981
IA Iowa	21,654	56,703	412,229	470,220
KS Kansas	6,095	4,556	45,149	46,567
KY Kentucky	16,777	5,489	88,993	100,459
LA Louisiana	22,415	29,833	147,350	139,126
ME Maine	1,254	1,277	4,620	4,611
MD Maryland	5,981	3,270	28,466	24,617
MA Massachusetts	309	144	4,576	1,906
MI Michigan	15,220	24,443	99,199	147,334
MN Minnesota	36,334	50,953	288,471	319,971
MS Mississippi	6,172	6,050	43,060	32,660
MO Missouri	37,365	32,462	259,711	277,885
MT Montana	3,641	4,092	12,214	12,371
NE Nebraska	6,503	7,240	31,587	32,580
NV Nevada	5	2	155	793
NH New Hampshire	61	60	464	487
NJ New Jersey	1,133	1,071	3,954	4,894
NM New Mexico	1,065	501	6,950	3,667
NY New York	8,938	8,527	39,480	32,618
NC North Carolina	32,768	15,483	98,149	78,065
ND North Dakota	7,401	4,893	21,065	20,310
OH Ohio	42,480	38,689	290,806	370,078
OK Oklahoma	3,166	2,268	17,281	17,806
OR Oregon	3,813	3,974	27,244	29,935
PA Pennsylvania	9,889	10,208	42,664	48,859
RI Rhode Island	282	365	913	1,943
SC South Carolina	6,742	12,597	53,917	73,475
SD South Dakota	4,205	5,041	13,439	15,542
TN Tennessee	23,305	14,183	99,372	86,504
TX Texas	32,490	23,280	141,238	115,666
UT Utah	411	692	27,891	16,874
VT Vermont	1,579	721	4,196	2,899
VA Virginia	22,690	20,917	89,485	78,026
WA Washington	16,089	8,457	46,215	45,996
WV West Virginia	890	493	8,912	1,692
WI Wisconsin	26,757	32,499	182,295	213,037
WY Wyoming	853	624	3,155	2,518
TOTAL U.S.:	628,387	584,726	4,095,463	4,283,998
CANADA				
AB Alberta	8,524	5,354	20,561	19,326
BC Brit. Columbia	2,153	2,676	5,590	5,867
MB Manitoba	5,489	3,090	16,999	17,351
NB New Brunswick	2,142	1,698	8,770	7,547
NF Newfoundland	0	0	29	0
NS Nova Scotia	1,317	874	3,184	4,144
ON Ontario	19,528	41,712	90,725	120,182
PE Pr.Edward Isle	1,115	159	6,436	5,038
PQ Quebec	24,419	17,128	51,428	50,264
SK Saskatchewan	2,013	12,986	6,080	30,355
TOTAL CAN:	66,700	85,677	209,802	260,074
EXPORT SALES:	231,427	311,348	3,255,584	2,733,839
TOTAL AG SALES	926,514	981,751	7,560,849	7,277,911
Non-Ag U.S.	43,540	38,476	419,409	387,774
Canada	1,514	274	13,731	14,702
Exports	31,665	1,960	151,332	110,633
TOTAL NON-AG SALES	76,719	40,710	584,472	513,109
GRAND TOTAL	**1,003,233**	**1,022,461**	**8,145,321**	**7,791,020**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K_2O)

APRIL 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	1,525	5,673	10,759	1,162	644	19,763
AK Alaska	0	0	0	0	0	0
AZ Arizona	105	47	248	16	66	482
AR Arkansas	91	0	6,930	2,374	40	9,435
CA California	3,658	1,217	2,737	62	965	8,639
CO Colorado	828	0	1,734	290	290	3,142
CT Connecticut	0	0	60	0	13	73
DE Delaware	0	5,090	1,679	371	108	7,248
FL Florida	5,151	3,882	1,026	2,428	2,715	15,202
GA Georgia	1,385	1,581	9,287	2,690	2,145	17,088
HI Hawaii	121	6,424	1,421	5,161	5	13,132
ID Idaho	497	521	4,711	22	483	6,234
IL Illinois	1,867	49,773	5,412	8,007	220	65,279
IN Indiana	485	23,740	7,081	4,170	462	35,938
IA Iowa	46	8,040	5,478	8,056	34	21,654
KS Kansas	277	1,768	3,260	671	119	6,095
KY Kentucky	0	14,548	1,012	0	1,217	16,777
LA Louisiana	2,780	0	17,553	2,055	27	22,415
ME Maine	0	0	1,224	0	30	1,254
MD Maryland	489	1,026	2,525	1,804	137	5,981
MA Massachusetts	0	62	57	124	66	309
MI Michigan	0	12,575	2,131	76	438	15,220
MN Minnesota	9	11,148	22,446	2,155	576	36,334
MS Mississippi	0	1,774	3,327	1,011	60	6,172
MO Missouri	1,322	4,176	24,233	7,439	195	37,365
MT Montana	0	797	2,532	312	0	3,641
NE Nebraska	188	742	2,609	1,778	1,186	6,503
NV Nevada	0	0	2	0	3	5
NH New Hampshire	0	0	61	0	0	61
NJ New Jersey	0	311	560	200	62	1,133
NM New Mexico	110	0	647	0	308	1,065
NY New York	0	569	7,322	634	413	8,938
NC North Carolina	1,715	12,759	13,696	2,680	1,918	32,768
ND North Dakota	0	1,906	5,305	173	17	7,401
OH Ohio	1,224	29,357	9,557	1,464	878	42,480
OK Oklahoma	60	183	2,820	32	71	3,166
OR Oregon	30	1,495	1,631	278	379	3,813
PA Pennsylvania	545	1,883	6,223	932	306	9,889
RI Rhode Island	0	0	275	0	7	282
SC South Carolina	1,152	1,751	2,123	625	1,091	6,742
SD South Dakota	0	1,711	1,691	789	14	4,205
TN Tennessee	1,002	15,584	3,772	1,312	1,635	23,305
TX Texas	2,380	5,101	20,757	2,749	1,503	32,490
UT Utah	91	0	302	0	18	411
VT Vermont	0	0	1,525	0	54	1,579
VA Virginia	2,761	2,905	13,102	3,130	792	22,690
WA Washington	1,078	7,365	5,775	701	1,170	16,089
WV West Virginia	0	863	27	0	0	890
WI Wisconsin	959	15,401	8,786	999	612	26,757
WY Wyoming	162	81	580	0	30	853
TOTAL U.S.:	34,093	253,829	248,011	68,932	23,522	628,387
CANADA						
AB Alberta	139	116	7,693	571	5	8,524
BC Brit. Columbia	13	0	2,007	0	133	2,153
MB Manitoba	0	390	4,531	568	0	5,489
NB New Brunswick	0	1,103	1,039	0	0	2,142
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	1,098	219	0	0	1,317
ON Ontario	850	9,285	8,333	93	967	19,528
PE Pr.Edward Isle	0	0	1,115	0	0	1,115
PQ Quebec	0	3,054	20,193	31	1,141	24,419
SK Saskatchewan	0	29	1,960	24	0	2,013
TOTAL CAN:	1,002	15,075	47,090	1,287	2,246	66,700
*EXPORT SALES:	142,116	28,373	57,716	0	3,222	231,427
TOTAL AG SALES	177,211	297,277	352,817	70,219	28,990	926,514
NON-AG U.S.	34,016	-	-	9,108	416	43,540
Canada	1,205	-	-	309	0	1,514
*Exports	853	-	-	30,734	78	31,665
TOTAL NON-AG SALES	36,074	-	-	40,151	494	76,719
GRAND TOTAL	213,285	297,277	352,817	110,370	29,484	1,003,233

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K_2O)

APRIL 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	2,179	0	0	2,179
Australia	0	0	3,481	0	19	3,500
Brazil	9,336	6,614	32,376	0	0	48,326
Chile	2,000	2,741	0	0	551	5,292
Colombia	2,001	4,040	1,987	0	0	8,028
Costa Rica	1,937	0	1,923	0	728	4,588
Denmark	5,320	0	0	0	0	5,320
Dom. Republic	0	0	4,037	0	0	4,037
Guatemala	4,200	4,200	0	0	0	8,400
Indonesia	6,393	0	0	0	0	6,393
Japan	5,938	8,066	2,966	0	1,484	18,454
Korea	38,998	0	0	0	0	38,998
Malaysia	30,264	2,712	0	0	0	32,976
Mexico	2,663	0	0	0	429	3,092
Philippines	28,061	0	0	0	0	28,061
Puerto Rico	0	0	0	0	11	11
South Africa	1,317	0	8,228	0	0	9,545
Thailand	3,688	0	0	0	0	3,688
OTHER COUNTRIES	0	0	539	0	0	539
TOTAL AG:	142,116	28,373	57,716	0	3,222	231,427
NON-AGRICULTURAL						
Australia	3	-	-	0	46	49
Italy	0	-	-	9,494	0	9,494
Japan	63	-	-	17,767	32	17,862
Mexico	600	-	-	0	0	600
New Zealand	12	-	-	0	0	12
Taiwan	150	-	-	0	0	150
United Kingdom	25	-	-	0	0	25
OTHER COUNTRIES	0	-	-	3,473	0	3,473
TOTAL NON-AG:	853	-	-	30,734	78	31,665
TOTAL EXPORTS	**142,969**	**28,373**	**57,716**	**30,734**	**3,300**	**263,092**

OTHER COUNTRIES:
Agricultural, 539 tons granular grade to Trinidad.
Non-Agricultural, 3,473 tons soluble grade to China.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

APRIL 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	906	5,549	8,066	1,116	15,637
AK Alaska	0	0	0	0	0
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	1,012	1,734	2,746
CA California	0	0	0	62	62
CO Colorado	0	0	0	136	136
CT Connecticut	0	0	60	0	60
DE Delaware	0	5,090	1,679	371	7,140
FL Florida	4,792	3,882	906	2,428	12,008
GA Georgia	1,385	1,581	4,749	2,676	10,391
HI Hawaii	121	6,301	1,421	5,161	13,004
ID Idaho	0	490	811	22	1,323
IL Illinois	0	49,586	4,750	8,007	62,343
IN Indiana	183	23,740	6,811	4,170	34,904
IA Iowa	0	7,725	2,602	7,956	18,283
KS Kansas	0	1,456	0	16	1,472
KY Kentucky	0	14,548	845	0	15,393
LA Louisiana	1,800	0	11,485	388	13,673
ME Maine	0	0	1,224	0	1,224
MD Maryland	489	1,026	2,525	1,804	5,844
MA Massachusetts	0	62	57	124	243
MI Michigan	0	12,575	310	76	12,961
MN Minnesota	0	11,148	22,446	2,155	35,749
MS Mississippi	0	1,774	963	995	3,732
MO Missouri	0	3,222	9,147	6,767	19,136
MT Montana	0	797	2,532	312	3,641
NE Nebraska	0	694	545	1,450	2,689
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	61	0	61
NJ New Jersey	0	311	560	200	1,071
NM New Mexico	0	0	0	0	0
NY New York	0	569	7,322	634	8,525
NC North Carolina	1,715	12,759	13,696	2,680	30,850
ND North Dakota	0	1,906	5,305	173	7,384
OH Ohio	1,224	29,357	8,813	1,464	40,858
OK Oklahoma	60	14	250	0	324
OR Oregon	0	1,270	1,109	278	2,657
PA Pennsylvania	545	1,883	6,223	932	9,583
RI Rhode Island	0	0	275	0	275
SC South Carolina	1,152	1,751	2,123	625	5,651
SD South Dakota	0	1,711	1,691	789	4,191
TN Tennessee	988	15,584	3,772	1,312	21,656
TX Texas	0	0	0	0	0
UT Utah	0	0	183	0	183
VT Vermont	0	0	1,525	0	1,525
VA Virginia	2,701	2,905	13,102	3,130	21,838
WA Washington	1,078	7,365	5,775	701	14,919
WV West Virginia	0	863	27	0	890
WI Wisconsin	959	15,401	8,786	999	26,145
WY Wyoming	0	81	59	0	140
TOTAL U.S.:	20,098	244,976	165,603	61,843	492,520
CANADA					
AB Alberta	139	116	7,693	571	8,519
BC Brit. Columbia	13	0	2,007	0	2,020
MB Manitoba	0	390	4,531	568	5,489
NB New Brunswick	0	1,103	1,039	0	2,142
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	1,098	219	0	1,317
ON Ontario	850	9,285	8,333	93	18,561
PE Pr.Edward Isle	0	0	1,115	0	1,115
PQ Quebec	0	3,054	20,193	31	23,278
SK Saskatchewan	0	29	1,960	24	2,013
TOTAL CAN:	1,002	15,075	47,090	1,287	64,454
*EXPORT SALES:	127,178	25,632	12,497	0	165,307
TOTAL AG SALES	148,278	285,683	225,190	63,130	722,281
NON-AG U.S.	22,337	-	-	9,095	31,432
Canada	1,205	-	-	309	1,514
*Exports	250	-	-	30,734	30,984
TOTAL NON-AG SALES	23,792	-	-	40,138	63,930
GRAND TOTAL	**172,070**	**285,683**	**225,190**	**103,268**	**786,211**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

APRIL 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	0	3,481	0	3,481
Brazil	2,315	6,614	1,653	0	10,582
Colombia	2,001	4,040	1,987	0	8,028
Denmark	5,320	0	0	0	5,320
Dom. Republic	0	0	4,037	0	4,037
Guatemala	4,200	4,200	0	0	8,400
Indonesia	6,393	0	0	0	6,393
Japan	5,938	8,066	1,339	0	15,343
Korea	38,998	0	0	0	38,998
Malaysia	30,264	2,712	0	0	32,976
Philippines	28,061	0	0	0	28,061
Thailand	3,688	0	0	0	3,688
TOTAL AG:	127,178	25,632	12,497	0	165,307
NON-AGRICULTURAL					
Italy	0	-	-	9,494	9,494
Japan	63	-	-	17,767	17,830
New Zealand	12	-	-	0	12
Taiwan	150	-	-	0	150
United Kingdom	25	-	-	0	25
OTHER COUNTRIES	0	-	-	3,473	3,473
TOTAL NON-AG:	250	-	-	30,734	30,984
TOTAL EXPORTS	**127,428**	**25,632**	**12,497**	**30,734**	**196,291**

OTHER COUNTRIES:
Non-Agricultural, 3,473 tons soluble grade to China.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K_2O)

APRIL 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	619	124	2,693	46	644	4,126
AK Alaska	0	0	0	0	0	0
AZ Arizona	105	47	248	16	66	482
AR Arkansas	91	0	5,918	640	40	6,689
CA California	3,658	1,217	2,737	0	965	8,577
CO Colorado	828	0	1,734	154	290	3,006
CT Connecticut	0	0	0	0	13	13
DE Delaware	0	0	0	0	108	108
FL Florida	359	0	120	0	2,715	3,194
GA Georgia	0	0	4,538	14	2,145	6,697
HI Hawaii	0	123	0	0	5	128
ID Idaho	497	31	3,900	0	483	4,911
IL Illinois	1,867	187	662	0	220	2,936
IN Indiana	302	0	270	0	462	1,034
IA Iowa	46	315	2,876	100	34	3,371
KS Kansas	277	312	3,260	655	119	4,623
KY Kentucky	0	0	167	0	1,217	1,384
LA Louisiana	980	0	6,068	1,667	27	8,742
ME Maine	0	0	0	0	30	30
MD Maryland	0	0	0	0	137	137
MA Massachusetts	0	0	0	0	66	66
MI Michigan	0	0	1,821	0	438	2,259
MN Minnesota	9	0	0	0	576	585
MS Mississippi	0	0	2,364	16	60	2,440
MO Missouri	1,322	954	15,086	672	195	18,229
MT Montana	0	0	0	0	0	0
NE Nebraska	188	48	2,064	328	1,186	3,814
NV Nevada	0	0	2	0	3	5
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	62	62
NM New Mexico	110	0	647	0	308	1,065
NY New York	0	0	0	0	413	413
NC North Carolina	0	0	0	0	1,918	1,918
ND North Dakota	0	0	0	0	17	17
OH Ohio	0	0	744	0	878	1,622
OK Oklahoma	0	169	2,570	32	71	2,842
OR Oregon	30	225	522	0	379	1,156
PA Pennsylvania	0	0	0	0	306	306
RI Rhode Island	0	0	0	0	7	7
SC South Carolina	0	0	0	0	1,091	1,091
SD South Dakota	0	0	0	0	14	14
TN Tennessee	14	0	0	0	1,635	1,649
TX Texas	2,380	5,101	20,757	2,749	1,503	32,490
UT Utah	91	0	119	0	18	228
VT Vermont	0	0	0	0	54	54
VA Virginia	60	0	0	0	792	852
WA Washington	0	0	0	0	1,170	1,170
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	612	612
WY Wyoming	162	0	521	0	30	713
TOTAL U.S.:	13,995	8,853	82,408	7,089	23,522	135,867
CANADA						
AB Alberta	0	0	0	0	5	5
BC Brit. Columbia	0	0	0	0	133	133
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	0	0
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	967	967
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	1,141	1,141
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	2,246	2,246
*EXPORT SALES:	14,938	2,741	45,219	0	3,222	66,120
TOTAL AG SALES	28,933	11,594	127,627	7,089	28,990	204,233
NON-AG U.S.	11,679	-	-	13	416	12,108
Canada	0	-	-	0	0	0
*Exports	603	-	-	0	78	681
TOTAL NON-AG SALES	12,282	-	-	13	494	12,789
GRAND TOTAL	41,215	11,594	127,627	7,102	29,484	217,022

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K_2O)

APRIL 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	2,179	0	0	2,179
Australia	0	0	0	0	19	19
Brazil	7,021	0	30,723	0	0	37,744
Chile	2,000	2,741	0	0	551	5,292
Costa Rica	1,937	0	1,923	0	728	4,588
Japan	0	0	1,627	0	1,484	3,111
Mexico	2,663	0	0	0	429	3,092
Puerto Rico	0	0	0	0	11	11
South Africa	1,317	0	8,228	0	0	9,545
OTHER COUNTRIES	0	0	539	0	0	539
TOTAL AG:	14,938	2,741	45,219	0	3,222	66,120
NON-AGRICULTURAL						
Australia	3	-	-	0	46	49
Japan	0	-	-	0	32	32
Mexico	600	-	-	0	0	600
TOTAL NON-AG:	603	-	-	0	78	681
TOTAL EXPORTS	**15,541**	**2,741**	**45,219**	**0**	**3,300**	**66,801**

OTHER COUNTRIES:
Agricultural, 539 tons granular grade to Trinidad.

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20) A8720-1

		MAY 1991	MAY 1990	JUL-MAY 1990/91	JUL-MAY 1989/90
AGRICULTURAL					
AL	Alabama	2,570	7,099	81,606	78,319
AK	Alaska	121	61	1,252	1,434
AZ	Arizona	367	324	2,965	3,558
AR	Arkansas	6,752	6,831	54,938	49,580
CA	California	8,062	8,315	78,102	77,541
CO	Colorado	1,369	1,665	12,602	12,103
CT	Connecticut	140	231	741	2,251
DE	Delaware	5,696	5,972	30,267	27,093
FL	Florida	10,484	9,612	137,208	144,130
GA	Georgia	5,176	6,808	134,733	132,418
HI	Hawaii	121	46	26,056	8,701
ID	Idaho	5,887	2,966	32,073	29,860
IL	Illinois	47,914	24,739	610,565	595,707
IN	Indiana	48,239	33,978	350,388	357,959
IA	Iowa	29,527	22,838	441,756	493,058
KS	Kansas	2,010	2,029	47,159	48,596
KY	Kentucky	20,459	9,503	109,452	109,962
LA	Louisiana	2,640	9,022	149,990	148,148
ME	Maine	1,669	1,468	6,289	6,079
MD	Maryland	5,867	4,056	34,333	28,673
MA	Massachusetts	746	615	5,322	2,521
MI	Michigan	57,252	42,438	156,451	189,772
MN	Minnesota	37,398	41,503	325,869	361,474
MS	Mississippi	772	2,718	43,832	35,378
MO	Missouri	10,149	6,432	269,860	284,317
MT	Montana	1,293	1,300	13,507	13,671
NE	Nebraska	4,640	3,902	36,227	36,482
NV	Nevada	0	5	155	798
NH	New Hampshire	180	244	644	731
NJ	New Jersey	1,040	772	4,994	5,666
NM	New Mexico	1,013	582	7,963	4,249
NY	New York	20,154	14,488	59,634	47,106
NC	North Carolina	3,416	4,534	101,565	82,599
ND	North Dakota	4,581	6,223	25,646	26,533
OH	Ohio	62,510	51,989	353,316	422,067
OK	Oklahoma	1,786	3,349	19,067	21,155
OR	Oregon	2,145	1,869	29,389	31,804
PA	Pennsylvania	14,286	9,463	56,950	58,322
RI	Rhode Island	183	253	1,096	2,196
SC	South Carolina	9,009	3,294	62,926	76,769
SD	South Dakota	3,466	4,550	16,905	20,092
TN	Tennessee	8,109	11,371	107,481	97,875
TX	Texas	14,008	21,634	155,246	137,300
UT	Utah	43	873	27,934	17,747
VT	Vermont	3,264	2,145	7,460	5,044
VA	Virginia	2,2[illegible]	2,395	91,719	80,421
WA	Washington	4,212	2,787	50,427	48,783
WV	West Virginia	7,680	263	16,592	1,955
WI	Wisconsin	39,346	47,093	221,641	260,130
WY	Wyoming	262	287	3,417	2,805
	TOTAL U.S.:	520,247	446,934	4,615,710	4,730,932
CANADA					
AB	Alberta	17,258	19,126	37,819	38,452
BC	Brit. Columbia	1,830	2,297	7,420	8,164
MB	Manitoba	9,611	6,763	26,610	24,114
NB	New Brunswick	6,156	4,385	14,926	11,932
NF	Newfoundland	862	0	891	0
NS	Nova Scotia	1,916	1,604	5,100	5,748
ON	Ontario	78,089	54,795	168,814	174,977
PE	Pr.Edward Isle	6,309	5,112	12,745	10,150
PQ	Quebec	40,750	43,095	92,178	93,359
SK	Saskatchewan	4,181	5,727	10,261	36,082
	TOTAL CAN:	166,962	142,904	376,764	402,978
EXPORT SALES:		381,803	344,325	3,637,387	3,078,164
TOTAL AG SALES		1,069,012	934,163	8,629,861	8,212,074
Non-Ag	U.S.	46,900	40,639	466,309	428,413
	Canada	1,182	1,029	14,913	15,731
	Exports	14,949	35,959	166,281	146,592
TOTAL NON-AG SALES		63,031	77,627	647,503	590,736
GRAND TOTAL		**1,132,043**	**1,011,790**	**9,277,364**	**8,802,810**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K_2O)

MAY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	0	4	1,259	1,061	246	2,570
AK Alaska	0	121	0	0	0	121
AZ Arizona	213	42	82	0	30	367
AR Arkansas	118	128	4,194	2,271	41	6,752
CA California	4,125	1,293	1,666	13	965	8,062
CO Colorado	433	0	692	187	57	1,369
CT Connecticut	0	0	119	0	21	140
DE Delaware	0	2,627	2,528	497	44	5,696
FL Florida	1,897	2,952	480	2,081	3,074	10,484
GA Georgia	928	365	2,170	1,055	658	5,176
HI Hawaii	0	64	0	0	57	121
ID Idaho	289	388	1,995	3,086	129	5,887
IL Illinois	2,035	34,921	3,699	6,981	278	47,914
IN Indiana	303	37,656	6,318	3,310	652	48,239
IA Iowa	279	17,266	3,456	8,489	37	29,527
KS Kansas	137	60	1,007	737	69	2,010
KY Kentucky	0	13,285	256	311	6,607	20,459
LA Louisiana	313	0	2,264	63	0	2,640
ME Maine	0	0	1,617	0	52	1,669
MD Maryland	932	1,316	1,916	1,659	44	5,867
MA Massachusetts	0	63	280	247	156	746
MI Michigan	0	38,143	18,035	653	421	57,252
MN Minnesota	0	12,048	22,606	2,146	598	37,398
MS Mississippi	0	299	458	0	15	772
MO Missouri	1,905	1,746	4,651	1,724	123	10,149
MT Montana	15	403	746	105	24	1,293
NE Nebraska	290	407	1,206	2,134	603	4,640
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	180	0	0	180
NJ New Jersey	0	123	555	362	0	1,040
NM New Mexico	218	0	517	15	263	1,013
NY New York	0	5,011	13,659	1,319	165	20,154
NC North Carolina	303	548	487	965	1,113	3,416
ND North Dakota	0	800	3,728	53	0	4,581
OH Ohio	1,814	49,831	8,447	1,534	884	62,510
OK Oklahoma	120	63	1,520	15	68	1,786
OR Oregon	30	833	918	167	197	2,145
PA Pennsylvania	1,173	2,391	9,207	913	602	14,286
RI Rhode Island	0	0	133	28	22	183
SC South Carolina	548	60	7,742	62	597	9,009
SD South Dakota	0	1,756	1,231	479	0	3,466
TN Tennessee	9	7,286	139	199	476	8,109
TX Texas	1,364	1,526	8,477	1,713	928	14,008
UT Utah	0	0	38	0	5	43
VT Vermont	0	0	2,963	14	287	3,264
VA Virginia	121	422	632	740	319	2,234
WA Washington	43	1,923	1,577	360	309	4,212
WV West Virginia	1,677	255	5,748	0	0	7,680
WI Wisconsin	1,798	24,701	11,093	1,175	579	39,346
WY Wyoming	90	21	146	0	5	262
TOTAL U.S.:	23,520	263,147	162,837	48,923	21,820	520,247
CANADA						
AB Alberta	28	367	16,486	377	0	17,258
BC Brit. Columbia	0	19	1,670	2	139	1,830
MB Manitoba	0	618	8,075	918	0	9,611
NB New Brunswick	0	2,729	3,260	0	167	6,156
NF Newfoundland	0	0	862	0	0	862
NS Nova Scotia	0	1,358	0	0	558	1,916
ON Ontario	0	43,378	33,035	67	1,609	78,089
PE Pr.Edward Isle	0	0	6,309	0	0	6,309
PQ Quebec	0	3,384	36,472	15	879	40,750
SK Saskatchewan	0	126	3,957	98	0	4,181
TOTAL CAN:	28	51,979	110,126	1,477	3,352	166,962
*EXPORT SALES:	286,576	25,683	49,523	0	20,021	381,803
TOTAL AG SALES	310,124	340,809	322,486	50,400	45,193	1,069,012
NON-AG U.S.	37,259	-	-	9,340	301	46,900
Canada	1,025	-	-	141	16	1,182
*Exports	976	-	-	13,867	106	14,949
TOTAL NON-AG SALES	39,260	-	-	23,348	423	63,031
GRAND TOTAL	**349,384**	**340,809**	**322,486**	**73,748**	**45,616**	**1,132,043**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K_2O)

MAY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	154	0	661	815
Belize	59	0	297	0	0	356
Brazil	15,572	7,638	33,003	0	0	56,213
Chile	1,091	0	0	0	400	1,491
China	136,332	0	0	0	8,994	145,326
Costa Rica	1,918	0	723	0	818	3,459
Ecuador	1,923	0	0	0	0	1,923
Honduras	1,515	0	0	0	0	1,515
Jamaica	0	1,895	0	0	0	1,895
Japan	36,684	7,418	3,670	0	7,138	54,910
Korea	21,649	0	0	0	0	21,649
Malaysia	36,649	0	0	0	0	36,649
Martinique	0	0	2,314	0	363	2,677
Mexico	3,915	0	0	0	435	4,350
New Zealand	1,477	8,732	0	0	0	10,209
Pakistan	13	0	0	0	0	13
South Africa	2,622	0	9,362	0	0	11,984
Switzerland	16,813	0	0	0	0	16,813
Taiwan	8,344	0	0	0	0	8,344
Thailand	0	0	0	0	1,212	1,212
TOTAL AG:	286,576	25,683	49,523	0	20,021	381,803
NON-AGRICULTURAL						
Australia	12	-	-	0	0	12
Japan	138	-	-	10,396	66	10,600
Mexico	601	-	-	0	40	641
Taiwan	225	-	-	3,471	0	3,696
TOTAL NON-AG:	976	-	-	13,867	106	14,949
TOTAL EXPORTS	**287,552**	**25,683**	**49,523**	**13,867**	**20,127**	**396,752**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

MAY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	0	4	1,259	1,002	2,265
AK Alaska	0	121	0	0	121
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	0	684	684
CA California	0	0	0	13	13
CO Colorado	0	0	0	73	73
CT Connecticut	0	0	119	0	119
DE Delaware	0	2,627	2,528	497	5,652
FL Florida	1,334	2,952	403	2,081	6,770
GA Georgia	928	365	2,170	1,055	4,518
HI Hawaii	0	0	0	0	0
ID Idaho	0	388	286	3,086	3,760
IL Illinois	271	34,905	3,639	6,981	45,796
IN Indiana	243	37,656	6,018	3,310	47,227
IA Iowa	241	17,156	3,199	8,388	28,984
KS Kansas	0	60	0	177	237
KY Kentucky	0	13,285	256	311	13,852
LA Louisiana	0	0	0	0	0
ME Maine	0	0	1,617	0	1,617
MD Maryland	932	1,316	1,916	1,659	5,823
MA Massachusetts	0	63	280	247	590
MI Michigan	0	38,143	15,844	653	54,640
MN Minnesota	0	12,048	22,606	2,146	36,800
MS Mississippi	0	299	0	0	299
MO Missouri	0	1,056	1,139	1,155	3,350
MT Montana	0	403	708	105	1,216
NE Nebraska	0	300	405	2,002	2,707
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	180	0	180
NJ New Jersey	0	123	555	362	1,040
NM New Mexico	0	0	0	0	0
NY New York	0	5,011	13,659	1,319	19,989
NC North Carolina	303	548	487	965	2,303
ND North Dakota	0	800	3,728	53	4,581
OH Ohio	1,814	49,831	7,822	1,534	61,001
OK Oklahoma	0	0	233	15	248
OR Oregon	0	711	656	167	1,534
PA Pennsylvania	1,173	2,391	9,207	913	13,684
RI Rhode Island	0	0	133	28	161
SC South Carolina	548	60	7,742	62	8,412
SD South Dakota	0	1,756	1,231	479	3,466
TN Tennessee	0	7,286	45	199	7,530
TX Texas	0	0	0	0	0
UT Utah	0	0	21	0	21
VT Vermont	0	0	2,963	14	2,977
VA Virginia	121	422	632	740	1,915
WA Washington	16	1,923	1,556	360	3,855
WV West Virginia	1,677	255	5,748	0	7,680
WI Wisconsin	1,798	24,701	11,093	1,175	38,767
WY Wyoming	0	21	0	0	21
TOTAL U.S.:	11,399	258,986	132,083	44,010	446,478
CANADA					
AB Alberta	28	367	16,486	377	17,258
BC Brit. Columbia	0	19	1,670	2	1,691
MB Manitoba	0	618	8,075	918	9,611
NB New Brunswick	0	2,729	3,260	0	5,989
NF Newfoundland	0	0	862	0	862
NS Nova Scotia	0	1,358	0	0	1,358
ON Ontario	0	43,378	33,035	67	76,480
PE Pr.Edward Isle	0	0	6,309	0	6,309
PQ Quebec	0	3,384	36,472	15	39,871
SK Saskatchewan	0	126	3,957	98	4,181
TOTAL CAN:	28	51,979	110,126	1,477	163,610
*EXPORT SALES:	260,055	23,010	19,326	0	302,391
TOTAL AG SALES	271,482	333,975	261,535	45,487	912,479
NON-AG U.S.	25,384	-	-	9,298	34,682
Canada	1,025	-	-	141	1,166
*Exports	375	-	-	13,867	14,242
TOTAL NON-AG SALES	26,784	-	-	23,306	50,090
GRAND TOTAL	298,266	333,975	261,535	68,793	962,569

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

MAY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Brazil	5,641	4,965	6,294	0	16,900
China	136,332	0	0	0	136,332
Jamaica	0	1,895	0	0	1,895
Japan	30,515	7,418	3,670	0	41,603
Korea	21,649	0	0	0	21,649
Malaysia	36,649	0	0	0	36,649
New Zealand	1,477	8,732	0	0	10,209
Pakistan	13	0	0	0	13
South Africa	2,622	0	9,362	0	11,984
Switzerland	16,813	0	0	0	16,813
Taiwan	8,344	0	0	0	8,344
TOTAL AG:	260,055	23,010	19,326	0	302,391
NON-AGRICULTURAL					
Australia	12	-	-	0	12
Japan	138	-	-	10,396	10,534
Taiwan	225	-	-	3,471	3,696
TOTAL NON-AG:	375	-	-	13,867	14,242
TOTAL EXPORTS	**260,430**	**23,010**	**19,326**	**13,867**	**316,633**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

MAY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	0	0	0	59	246	305
AK Alaska	0	0	0	0	0	0
AZ Arizona	213	42	82	0	30	367
AR Arkansas	118	128	4,194	1,587	41	6,068
CA California	4,125	1,293	1,666	0	965	8,049
CO Colorado	433	0	692	114	57	1,296
CT Connecticut	0	0	0	0	21	21
DE Delaware	0	0	0	0	44	44
FL Florida	563	0	77	0	3,074	3,714
GA Georgia	0	0	0	0	658	658
HI Hawaii	0	64	0	0	57	121
ID Idaho	289	0	1,709	0	129	2,127
IL Illinois	1,764	16	60	0	278	2,118
IN Indiana	60	0	300	0	652	1,012
IA Iowa	38	110	257	101	37	543
KS Kansas	137	0	1,007	560	69	1,773
KY Kentucky	0	0	0	0	6,607	6,607
LA Louisiana	313	0	2,264	63	0	2,640
ME Maine	0	0	0	0	52	52
MD Maryland	0	0	0	0	44	44
MA Massachusetts	0	0	0	0	156	156
MI Michigan	0	0	2,191	0	421	2,612
MN Minnesota	0	0	0	0	598	598
MS Mississippi	0	0	458	0	15	473
MO Missouri	1,905	690	3,512	569	123	6,799
MT Montana	15	0	38	0	24	77
NE Nebraska	290	107	801	132	603	1,933
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	0	0
NM New Mexico	218	0	517	15	263	1,013
NY New York	0	0	0	0	165	165
NC North Carolina	0	0	0	0	1,113	1,113
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	625	0	884	1,509
OK Oklahoma	120	63	1,287	0	68	1,538
OR Oregon	30	122	262	0	197	611
PA Pennsylvania	0	0	0	0	602	602
RI Rhode Island	0	0	0	0	22	22
SC South Carolina	0	0	0	0	597	597
SD South Dakota	0	0	0	0	0	0
TN Tennessee	9	0	94	0	476	579
TX Texas	1,364	1,526	8,477	1,713	928	14,008
UT Utah	0	0	17	0	5	22
VT Vermont	0	0	0	0	287	287
VA Virginia	0	0	0	0	319	319
WA Washington	27	0	21	0	309	357
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	579	579
WY Wyoming	90	0	146	0	5	241
TOTAL U.S.:	12,121	4,161	30,754	4,913	21,820	73,769
CANADA						
AB Alberta	0	0	0	0	0	0
BC Brit. Columbia	0	0	0	0	139	139
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	167	167
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	558	558
ON Ontario	0	0	0	0	1,609	1,609
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	879	879
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	3,352	3,352
*EXPORT SALES:	26,521	2,673	30,197	0	20,021	79,412
TOTAL AG SALES	38,642	6,834	60,951	4,913	45,193	156,533
NON-AG U.S.	11,875	-	-	42	301	12,218
Canada	0	-	-	0	16	16
*Exports	601	-	-	0	106	707
TOTAL NON-AG SALES	12,476	-	-	42	423	12,941
GRAND TOTAL	**51,118**	**6,834**	**60,951**	**4,955**	**45,616**	**169,474**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K_2O)

MAY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	154	0	661	815
Belize	59	0	297	0	0	356
Brazil	9,931	2,673	26,709	0	0	39,313
Chile	1,091	0	0	0	400	1,491
China	0	0	0	0	8,994	8,994
Costa Rica	1,918	0	723	0	818	3,459
Ecuador	1,923	0	0	0	0	1,923
Honduras	1,515	0	0	0	0	1,515
Japan	6,169	0	0	0	7,138	13,307
Martinique	0	0	2,314	0	363	2,677
Mexico	3,915	0	0	0	435	4,350
Thailand	0	0	0	0	1,212	1,212
TOTAL AG:	26,521	2,673	30,197	0	20,021	79,412
NON-AGRICULTURAL						
Japan	0	-	-	0	66	66
Mexico	601	-	-	0	40	641
TOTAL NON-AG:	601	-	-	0	106	707
TOTAL EXPORTS	**27,122**	**2,673**	**30,197**	**0**	**20,127**	**80,119**

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL	JUNE 1991	JUNE 1990	JUL-JUN 1990/91	JUL-JUN 1989/90
AL Alabama	3,518	3,475	85,124	81,794
AK Alaska	129	0	1,381	1,434
AZ Arizona	153	227	3,118	3,785
AR Arkansas	6,527	6,078	61,465	55,658
CA California	7,195	5,839	85,297	83,380
CO Colorado	704	969	13,306	13,072
CT Connecticut	251	80	992	2,331
DE Delaware	55	930	30,322	28,023
FL Florida	16,012	8,221	153,220	152,351
GA Georgia	4,221	4,037	138,954	136,455
HI Hawaii	299	123	26,355	8,824
ID Idaho	1,994	1,232	34,067	31,092
IL Illinois	14,394	32,440	624,959	628,147
IN Indiana	7,073	17,494	357,461	375,453
IA Iowa	5,234	12,174	446,990	505,232
KS Kansas	1,193	1,848	48,352	50,444
KY Kentucky	10,916	13,821	120,368	123,783
LA Louisiana	1,461	2,696	151,451	150,844
ME Maine	148	274	6,437	6,353
MD Maryland	809	1,509	35,142	30,182
MA Massachusetts	281	443	5,603	2,964
MI Michigan	15,622	22,974	172,073	212,746
MN Minnesota	6,894	9,514	332,763	370,988
MS Mississippi	1,401	1,661	45,233	37,039
MO Missouri	4,731	6,958	274,591	291,275
MT Montana	55	207	13,562	13,878
NE Nebraska	947	698	37,174	37,180
NV Nevada	0	0	155	798
NH New Hampshire	0	106	644	837
NJ New Jersey	337	683	5,331	6,349
NM New Mexico	631	517	8,594	4,766
NY New York	3,469	12,212	63,103	59,318
NC North Carolina	1,004	1,077	102,569	83,676
ND North Dakota	185	312	25,831	26,845
OH Ohio	12,718	22,292	366,034	444,359
OK Oklahoma	735	1,944	19,802	23,099
OR Oregon	1,939	1,362	31,328	33,166
PA Pennsylvania	2,510	4,908	59,460	63,230
RI Rhode Island	5	125	1,101	2,321
SC South Carolina	937	268	63,863	77,037
SD South Dakota	101	225	17,006	20,317
TN Tennessee	6,647	9,557	114,128	107,432
TX Texas	7,654	9,424	162,900	146,724
UT Utah	73	797	28,007	18,544
VT Vermont	855	1,043	8,315	6,087
VA Virginia	561	1,200	92,280	81,621
WA Washington	1,446	1,778	51,873	50,561
WV West Virginia	120	60	16,712	2,015
WI Wisconsin	15,279	36,142	236,920	296,272
WY Wyoming	21	43	3,438	2,848
TOTAL U.S.:	169,444	261,997	4,785,154	4,992,929
CANADA				
AB Alberta	878	1,816	38,697	40,268
BC Brit. Columbia	333	474	7,753	8,638
MB Manitoba	573	2,864	27,183	26,978
NB New Brunswick	285	605	15,211	12,537
NF Newfoundland	0	0	891	0
NS Nova Scotia	209	385	5,309	6,133
ON Ontario	14,617	26,303	183,431	201,280
PE Pr.Edward Isle	474	1,891	13,219	12,041
PQ Quebec	2,601	15,805	94,779	109,164
SK Saskatchewan	273	(22,147)	10,534	13,935
TOTAL CAN:	20,243	27,996	397,007	430,974
EXPORT SALES:	424,863	379,872	4,062,250	3,458,036
TOTAL AG SALES	614,550	669,865	9,244,411	8,881,939
Non-Ag U.S.	36,251	36,039	502,560	464,452
Canada	772	1,461	15,685	17,192
Exports	29,396	13,784	195,677	160,376
TOTAL NON-AG SALES	66,419	51,284	713,922	642,020
GRAND TOTAL	**680,969**	**721,149**	**9,958,333**	**9,523,959**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K_2O)

JUNE 1991

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	1,065	0	2,216	15	222	3,518
AK	Alaska	0	61	16	0	52	129
AZ	Arizona	86	32	35	0	0	153
AR	Arkansas	105	0	5,267	1,098	57	6,527
CA	California	3,202	811	1,670	0	1,512	7,195
CO	Colorado	253	0	343	103	5	704
CT	Connecticut	0	32	135	0	84	251
DE	Delaware	0	1	54	0	0	55
FL	Florida	5,488	4,316	488	1,847	3,873	16,012
GA	Georgia	546	631	2,169	328	547	4,221
HI	Hawaii	0	185	0	0	114	299
ID	Idaho	137	32	1,486	109	230	1,994
IL	Illinois	0	12,008	1,451	911	24	14,394
IN	Indiana	1,427	4,353	347	414	532	7,073
IA	Iowa	90	1,834	560	2,750	0	5,234
KS	Kansas	358	94	602	110	29	1,193
KY	Kentucky	976	8,286	0	61	1,593	10,916
LA	Louisiana	218	0	1,127	111	5	1,461
ME	Maine	0	0	148	0	0	148
MD	Maryland	0	123	326	339	21	809
MA	Massachusetts	0	125	57	62	37	281
MI	Michigan	0	12,511	3,036	1	74	15,622
MN	Minnesota	23	4,030	2,378	199	264	6,894
MS	Mississippi	0	35	1,350	0	16	1,401
MO	Missouri	0	275	1,973	2,365	118	4,731
MT	Montana	0	35	0	20	0	55
NE	Nebraska	276	32	124	479	36	947
NV	Nevada	0	0	0	0	0	0
NH	New Hampshire	0	0	0	0	0	0
NJ	New Jersey	0	63	73	151	50	337
NM	New Mexico	165	0	374	0	92	631
NY	New York	0	266	2,901	230	72	3,469
NC	North Carolina	60	140	543	232	29	1,004
ND	North Dakota	0	0	185	0	0	185
OH	Ohio	335	10,143	495	1,437	308	12,718
OK	Oklahoma	152	0	553	14	16	735
OR	Oregon	60	572	564	523	220	1,939
PA	Pennsylvania	61	521	1,500	293	135	2,510
RI	Rhode Island	0	0	0	0	5	5
SC	South Carolina	0	60	667	124	86	937
SD	South Dakota	0	70	31	0	0	101
TN	Tennessee	14	6,037	172	374	50	6,647
TX	Texas	747	582	5,166	677	482	7,654
UT	Utah	44	21	0	0	8	73
VT	Vermont	0	0	824	14	17	855
VA	Virginia	121	121	99	215	5	561
WA	Washington	15	181	814	334	102	1,446
WV	West Virginia	0	60	60	0	0	120
WI	Wisconsin	0	10,578	3,967	478	256	15,279
WY	Wyoming	21	0	0	0	0	21
	TOTAL U.S.:	16,045	79,257	46,346	16,418	11,378	169,444
CANADA							
AB	Alberta	0	0	860	8	10	878
BC	Brit. Columbia	0	0	281	0	52	333
MB	Manitoba	0	65	494	0	14	573
NB	New Brunswick	0	182	103	0	0	285
NF	Newfoundland	0	0	0	0	0	0
NS	Nova Scotia	0	186	23	0	0	209
ON	Ontario	15	8,531	5,469	15	587	14,617
PE	Pr.Edward Isle	0	0	474	0	0	474
PQ	Quebec	0	14	2,425	15	147	2,601
SK	Saskatchewan	0	25	248	0	0	273
	TOTAL CAN:	15	9,003	10,377	38	810	20,243
*EXPORT SALES:		315,925	36,499	65,685	0	6,754	424,863
TOTAL AG SALES		331,985	124,759	122,408	16,456	18,942	614,550
NON-AG U.S.		26,175	-	-	9,733	343	36,251
	Canada	591	-	-	181	0	772
	*Exports	1,401	-	-	27,881	114	29,396
TOTAL NON-AG SALES		28,167	-	-	37,795	457	66,419
GRAND TOTAL		**360,152**	**124,759**	**122,408**	**54,251**	**19,399**	**680,969**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K_2O)

JUNE 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	14,362	0	4,827	19,189
Belgium	0	0	11,550	0	0	11,550
Brazil	10,315	26,323	12,251	0	0	48,889
China	198,161	0	0	0	0	198,161
Colombia	2,907	0	2,031	0	440	5,378
Costa Rica	0	0	2,995	0	746	3,741
Denmark	11,374	0	0	0	0	11,374
Dom. Republic	0	0	3,768	0	0	3,768
Ecuador	2,335	668	663	0	171	3,837
Jamaica	0	2,267	0	0	0	2,267
Japan	8,128	4,193	5,747	0	(39)	18,029
Korea	17,732	0	0	0	0	17,732
Malaysia	15,038	0	0	0	0	15,038
Mexico	2,292	0	667	0	587	3,546
New Zealand	6,081	3,048	0	0	0	9,129
Philippines	3,694	0	0	0	0	3,694
Puerto Rico	0	0	0	0	22	22
Switzerland	16,712	0	11,651	0	0	28,363
Taiwan	21,156	0	0	0	0	21,156
TOTAL AG:	315,925	36,499	65,685	0	6,754	424,863
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Australia	0	-	-	0	48	48
Japan	12	-	-	16,981	66	17,059
Korea	250	-	-	10,900	0	11,150
Mexico	982	-	-	0	0	982
New Zealand	12	-	-	0	0	12
Taiwan	125	-	-	0	0	125
TOTAL NON-AG:	1,401	-	-	27,881	114	29,396
TOTAL EXPORTS	**317,326**	**36,499**	**65,685**	**27,881**	**6,868**	**454,259**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

JUNE 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	1,036	0	2,216	0	3,252
AK Alaska	0	61	0	0	61
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	0	433	433
CA California	0	0	0	0	0
CO Colorado	0	0	0	55	55
CT Connecticut	0	0	120	0	120
DE Delaware	0	1	54	0	55
FL Florida	5,263	4,316	488	1,847	11,914
GA Georgia	546	631	2,169	328	3,674
HI Hawaii	0	0	0	0	0
ID Idaho	0	32	1,089	109	1,230
IL Illinois	0	12,008	1,451	911	14,370
IN Indiana	1,427	4,353	347	414	6,541
IA Iowa	60	1,834	545	2,734	5,173
KS Kansas	0	15	0	0	15
KY Kentucky	976	8,286	0	61	9,323
LA Louisiana	0	0	15	77	92
ME Maine	0	0	148	0	148
MD Maryland	0	123	326	339	788
MA Massachusetts	0	125	57	62	244
MI Michigan	0	12,511	1,868	1	14,380
MN Minnesota	0	4,030	2,362	199	6,591
MS Mississippi	0	35	0	0	35
MO Missouri	0	194	506	2,113	2,813
MT Montana	0	35	0	20	55
NE Nebraska	0	16	0	479	495
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	0	0	0
NJ New Jersey	0	63	73	151	287
NM New Mexico	0	0	0	0	0
NY New York	0	266	2,901	230	3,397
NC North Carolina	60	140	543	232	975
ND North Dakota	0	0	185	0	185
OH Ohio	335	10,143	495	1,437	12,410
OK Oklahoma	0	0	106	0	106
OR Oregon	0	558	547	523	1,628
PA Pennsylvania	61	521	1,500	293	2,375
RI Rhode Island	0	0	0	0	0
SC South Carolina	0	60	667	124	851
SD South Dakota	0	70	31	0	101
TN Tennessee	0	6,037	61	374	6,472
TX Texas	0	0	0	0	0
UT Utah	0	21	0	0	21
VT Vermont	0	0	824	14	838
VA Virginia	121	121	99	215	556
WA Washington	15	166	794	334	1,309
WV West Virginia	0	60	60	0	120
WI Wisconsin	0	10,578	3,967	478	15,023
WY Wyoming	0	0	0	0	0
TOTAL U.S.:	9,900	77,410	26,614	14,587	128,511
CANADA					
AB Alberta	0	0	860	8	868
BC Brit. Columbia	0	0	281	0	281
MB Manitoba	0	65	494	0	559
NB New Brunswick	0	182	103	0	285
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	186	23	0	209
ON Ontario	15	8,531	5,469	15	14,030
PE Pr.Edward Isle	0	0	474	0	474
PQ Quebec	0	14	2,425	15	2,454
SK Saskatchewan	0	25	248	0	273
TOTAL CAN:	15	9,003	10,377	38	19,433
*EXPORT SALES:	304,787	14,468	51,337	0	370,592
TOTAL AG SALES	314,702	100,881	88,328	14,625	518,536
NON-AG U.S.	15,632	-	-	9,661	25,293
Canada	591	-	-	181	772
*Exports	149	-	-	27,881	28,030
TOTAL NON-AG SALES	16,372	-	-	37,723	54,095
GRAND TOTAL	**331,074**	**100,881**	**88,328**	**52,348**	**572,631**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

JUNE 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	0	14,362	0	14,362
Belgium	0	0	11,550	0	11,550
Brazil	4,630	4,960	7,275	0	16,865
China	198,161	0	0	0	198,161
Colombia	2,037	0	2,031	0	4,068
Costa Rica	0	0	1,261	0	1,261
Denmark	11,374	0	0	0	11,374
Jamaica	0	2,267	0	0	2,267
Japan	8,172	4,193	3,207	0	15,572
Korea	17,732	0	0	0	17,732
Malaysia	15,038	0	0	0	15,038
New Zealand	6,081	3,048	0	0	9,129
Philippines	3,694	0	0	0	3,694
Switzerland	16,712	0	11,651	0	28,363
Taiwan	21,156	0	0	0	21,156
TOTAL AG:	304,787	14,468	51,337	0	370,592
NON-AGRICULTURAL					
Japan	12	-	-	16,981	16,993
Korea	0	-	-	10,900	10,900
New Zealand	12	-	-	0	12
Taiwan	125	-	-	0	125
TOTAL NON-AG:	149	-	-	27,881	28,030
TOTAL EXPORTS	**304,936**	**14,468**	**51,337**	**27,881**	**398,622**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K_2O)

JUNE 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	29	0	0	15	222	266
AK Alaska	0	0	16	0	52	68
AZ Arizona	86	32	35	0	0	153
AR Arkansas	105	0	5,267	665	57	6,094
CA California	3,202	811	1,670	0	1,512	7,195
CO Colorado	253	0	343	48	5	649
CT Connecticut	0	32	15	0	84	131
DE Delaware	0	0	0	0	0	0
FL Florida	225	0	0	0	3,873	4,098
GA Georgia	0	0	0	0	547	547
HI Hawaii	0	185	0	0	114	299
ID Idaho	137	0	397	0	230	764
IL Illinois	0	0	0	0	24	24
IN Indiana	0	0	0	0	532	532
IA Iowa	30	0	15	16	0	61
KS Kansas	358	79	602	110	29	1,178
KY Kentucky	0	0	0	0	1,593	1,593
LA Louisiana	218	0	1,112	34	5	1,369
ME Maine	0	0	0	0	0	0
MD Maryland	0	0	0	0	21	21
MA Massachusetts	0	0	0	0	37	37
MI Michigan	0	0	1,168	0	74	1,242
MN Minnesota	23	0	16	0	264	303
MS Mississippi	0	0	1,350	0	16	1,366
MO Missouri	0	81	1,467	252	118	1,918
MT Montana	0	0	0	0	0	0
NE Nebraska	276	16	124	0	36	452
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	50	50
NM New Mexico	165	0	374	0	92	631
NY New York	0	0	0	0	72	72
NC North Carolina	0	0	0	0	29	29
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	0	0	308	308
OK Oklahoma	152	0	447	14	16	629
OR Oregon	60	14	17	0	220	311
PA Pennsylvania	0	0	0	0	135	135
RI Rhode Island	0	0	0	0	5	5
SC South Carolina	0	0	0	0	86	86
SD South Dakota	0	0	0	0	0	0
TN Tennessee	14	0	111	0	50	175
TX Texas	747	582	5,166	677	482	7,654
UT Utah	44	0	0	0	8	52
VT Vermont	0	0	0	0	17	17
VA Virginia	0	0	0	0	5	5
WA Washington	0	15	20	0	102	137
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	256	256
WY Wyoming	21	0	0	0	0	21
TOTAL U.S.:	6,145	1,847	19,732	1,831	11,378	40,933
CANADA						
AB Alberta	0	0	0	0	10	10
BC Brit. Columbia	0	0	0	0	52	52
MB Manitoba	0	0	0	0	14	14
NB New Brunswick	0	0	0	0	0	0
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	587	587
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	147	147
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	810	810
*EXPORT SALES:	11,138	22,031	14,348	0	6,754	54,271
TOTAL AG SALES	17,283	23,878	34,080	1,831	18,942	96,014
NON-AG U.S.	10,543	-	-	72	343	10,958
Canada	0	-	-	0	0	0
*Exports	1,252	-	-	0	114	1,366
TOTAL NON-AG SALES	11,795	-	-	72	457	12,324
GRAND TOTAL	29,078	23,878	34,080	1,903	19,399	108,338

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K_2O)

JUNE 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	0	0	4,827	4,827
Brazil	5,685	21,363	4,976	0	0	32,024
Colombia	870	0	0	0	440	1,310
Costa Rica	0	0	1,734	0	746	2,480
Dom. Republic	0	0	3,768	0	0	3,768
Ecuador	2,335	668	663	0	171	3,837
Japan	(44)	0	2,540	0	(39)	2,457
Mexico	2,292	0	667	0	587	3,546
Puerto Rico	0	0	0	0	22	22
TOTAL AG:	11,138	22,031	14,348	0	6,754	54,271
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Australia	0	-	-	0	48	48
Japan	0	-	-	0	66	66
Korea	250	-	-	0	0	250
Mexico	982	-	-	0	0	982
TOTAL NON-AG:	1,252	-	-	0	114	1,366
TOTAL EXPORTS	**12,390**	**22,031**	**14,348**	**0**	**6,868**	**55,637**

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL		JULY 1991	JULY 1990
AL	Alabama	2,782	1,407
AK	Alaska	61	61
AZ	Arizona	428	295
AR	Arkansas	247	711
CA	California	4,328	4,557
CO	Colorado	363	353
CT	Connecticut	0	40
DE	Delaware	2,764	451
FL	Florida	8,072	9,937
GA	Georgia	4,650	3,081
HI	Hawaii	5	167
ID	Idaho	603	825
IL	Illinois	41,143	31,019
IN	Indiana	18,906	5,407
IA	Iowa	21,059	22,975
KS	Kansas	2,034	1,661
KY	Kentucky	6,823	3,635
LA	Louisiana	16,035	13,885
ME	Maine	0	132
MD	Maryland	154	3,395
MA	Massachusetts	155	89
MI	Michigan	2,974	5,465
MN	Minnesota	9,290	20,262
MS	Mississippi	979	400
MO	Missouri	5,124	6,804
MT	Montana	479	825
NE	Nebraska	379	586
NV	Nevada	0	0
NH	New Hampshire	152	60
NJ	New Jersey	438	107
NM	New Mexico	419	313
NY	New York	1,236	2,273
NC	North Carolina	3,492	3,221
ND	North Dakota	239	573
OH	Ohio	5,134	20,903
OK	Oklahoma	784	1,202
OR	Oregon	831	1,642
PA	Pennsylvania	1,262	2,777
RI	Rhode Island	0	141
SC	South Carolina	719	490
SD	South Dakota	76	226
TN	Tennessee	1,606	2,182
TX	Texas	4,531	6,129
UT	Utah	465	82
VT	Vermont	745	755
VA	Virginia	1,850	381
WA	Washington	1,874	2,938
WV	West Virginia	0	0
WI	Wisconsin	8,328	14,548
WY	Wyoming	108	162
	TOTAL U.S.:	184,126	199,530
CANADA			
AB	Alberta	327	242
BC	Brit. Columbia	139	187
MB	Manitoba	91	167
NB	New Brunswick	128	178
NF	Newfoundland	0	0
NS	Nova Scotia	104	20
ON	Ontario	4,421	28,591
PE	Pr.Edward Isle	100	67
PQ	Quebec	1,772	5,828
SK	Saskatchewan	3,536	141
	TOTAL CAN:	10,618	35,421
EXPORT SALES:		266,338	336,047
TOTAL AG SALES		461,082	570,998
Non-Ag U.S.		40,395	39,242
	Canada	725	1,145
	Exports	4,618	3,702
TOTAL NON-AG SALES		45,738	44,089
GRAND TOTAL		**506,820**	**615,087**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

JULY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	910	0	1,770	0	102	2,782
AK Alaska	0	61	0	0	0	61
AZ Arizona	104	30	0	13	281	428
AR Arkansas	58	0	174	15	0	247
CA California	2,051	342	628	0	1,307	4,328
CO Colorado	94	15	184	57	13	363
CT Connecticut	0	0	0	0	0	0
DE Delaware	0	2,752	0	0	12	2,764
FL Florida	2,327	1,359	311	1,892	2,183	8,072
GA Georgia	1,362	1,641	835	13	799	4,650
HI Hawaii	0	0	0	0	5	5
ID Idaho	183	154	12	217	37	603
IL Illinois	971	31,820	7,072	1,280	0	41,143
IN Indiana	557	7,523	9,129	1,615	82	18,906
IA Iowa	265	16,003	4,222	558	11	21,059
KS Kansas	295	83	1,164	380	112	2,034
KY Kentucky	0	6,766	0	0	57	6,823
LA Louisiana	1,814	0	14,175	30	16	16,035
ME Maine	0	0	0	0	0	0
MD Maryland	0	0	154	0	0	154
MA Massachusetts	0	111	29	0	15	155
MI Michigan	0	1,281	1,630	0	63	2,974
MN Minnesota	15	2,032	7,032	127	84	9,290
MS Mississippi	0	111	868	0	0	979
MO Missouri	16	113	4,940	29	26	5,124
MT Montana	0	176	252	51	0	479
NE Nebraska	111	16	77	141	34	379
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	152	0	0	152
NJ New Jersey	0	124	87	227	0	438
NM New Mexico	47	0	276	0	96	419
NY New York	0	182	994	0	60	1,236
NC North Carolina	549	2,218	0	185	540	3,492
ND North Dakota	0	49	168	22	0	239
OH Ohio	274	3,952	143	170	595	5,134
OK Oklahoma	122	0	623	0	39	784
OR Oregon	114	108	364	185	60	831
PA Pennsylvania	243	139	571	124	185	1,262
RI Rhode Island	0	0	0	0	0	0
SC South Carolina	427	242	0	0	50	719
SD South Dakota	0	15	21	0	40	76
TN Tennessee	14	1,592	0	0	0	1,606
TX Texas	352	568	2,842	474	295	4,531
UT Utah	407	44	0	0	14	465
VT Vermont	0	0	722	0	23	745
VA Virginia	122	121	988	624	(5)	1,850
WA Washington	28	182	926	635	103	1,874
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	5,474	1,272	1,445	137	8,328
WY Wyoming	0	108	0	0	0	108
TOTAL U.S.:	13,832	87,507	64,807	10,509	7,471	184,126
CANADA						
AB Alberta	24	0	237	66	0	327
BC Brit. Columbia	13	0	81	0	45	139
MB Manitoba	0	54	37	0	0	91
NB New Brunswick	0	115	0	0	13*	128
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	81	23	0	0	104
ON Ontario	0	1,048	3,081	0	292	4,421
PE Pr.Edward Isle	0	0	100	0	0	100
PQ Quebec	0	0	1,638	0	134	1,772
SK Saskatchewan	0	3,525	11	0	0	3,536
TOTAL CAN:	37	4,823	5,208	66	484	10,618
*EXPORT SALES:	160,647	31,481	58,608	13	15,589	266,338
TOTAL AG SALES	174,516	123,811	128,623	10,588	23,544	461,082
NON-AG U.S.	34,634	-	-	5,332	429	40,395
Canada	628	-	-	86	11	725
*Exports	1,062	-	-	3,517	39	4,618
TOTAL NON-AG SALES	36,324	-	-	8,935	479	45,738
GRAND TOTAL	**210,840**	**123,811**	**128,623**	**19,523**	**24,023**	**506,820**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

JULY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	812	0	0	0	0	812
Australia	26	0	7,728	0	0	7,754
Belize	0	0	357	0	0	357
Brazil	13,735	21,650	26,561	0	0	61,946
Chile	1,984	0	0	0	7,275	9,259
China	51,999	0	6,691	0	0	58,690
Colombia	3,857	0	0	0	0	3,857
Costa Rica	942	0	0	0	345	1,287
Ecuador	2,011	1,730	0	0	0	3,741
France	16,955	0	0	0	0	16,955
Honduras	0	0	1,736	0	381	2,117
Japan	7,118	0	0	0	3,188	10,306
Korea	0	3,522	0	0	0	3,522
Malaysia	51,390	0	0	0	3,036	54,426
Martinique	0	0	1,527	0	0	1,527
Mexico	2,783	0	0	0	1,356	4,139
New Zealand	0	4,579	0	0	0	4,579
Philippines	3,350	0	0	0	0	3,350
Puerto Rico	0	0	0	13	0	13
Taiwan	0	0	0	0	8	8
Thailand	3,685	0	0	0	0	3,685
Venezuela	0	0	14,008	0	0	14,008
TOTAL AG:	160,647	31,481	58,608	13	15,589	266,338
NON-AGRICULTURAL						
Australia	0	-	-	0	39	39
Japan	75	-	-	0	0	75
Korea	249	-	-	0	0	249
Mexico	600	-	-	0	0	600
Taiwan	126	-	-	0	0	126
United Kingdom	12	-	-	3,517	0	3,529
TOTAL NON-AG:	1,062	-	-	3,517	39	4,618
TOTAL EXPORTS	**161,709**	**31,481**	**58,608**	**3,530**	**15,628**	**270,956**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

JULY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	896	0	1,708	0	2,604
AK Alaska	0	61	0	0	61
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	0	0	0
CA California	0	0	0	0	0
CO Colorado	0	0	0	0	0
CT Connecticut	0	0	0	0	0
DE Delaware	0	2,752	0	0	2,752
FL Florida	2,104	1,359	311	1,892	5,666
GA Georgia	1,362	1,641	835	0	3,838
HI Hawaii	0	0	0	0	0
ID Idaho	0	38	12	217	267
IL Illinois	0	31,820	6,833	1,280	39,933
IN Indiana	435	7,523	9,129	1,615	18,702
IA Iowa	242	15,926	3,869	558	20,595
KS Kansas	0	0	0	0	0
KY Kentucky	0	6,766	0	0	6,766
LA Louisiana	1,814	0	13,499	30	15,343
ME Maine	0	0	0	0	0
MD Maryland	0	0	154	0	154
MA Massachusetts	0	111	29	0	140
MI Michigan	0	1,281	246	0	1,527
MN Minnesota	15	2,032	7,032	127	9,206
MS Mississippi	0	111	0	0	111
MO Missouri	0	16	3,784	0	3,800
MT Montana	0	176	252	35	463
NE Nebraska	0	16	0	141	157
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	152	0	152
NJ New Jersey	0	124	87	227	438
NM New Mexico	0	0	73	0	73
NY New York	0	182	994	0	1,176
NC North Carolina	549	2,218	0	185	2,952
ND North Dakota	0	49	168	22	239
OH Ohio	274	3,952	143	170	4,539
OK Oklahoma	0	0	61	0	61
OR Oregon	27	108	364	185	684
PA Pennsylvania	243	139	571	124	1,077
RI Rhode Island	0	0	0	0	0
SC South Carolina	427	242	0	0	669
SD South Dakota	0	15	21	0	36
TN Tennessee	0	1,529	0	0	1,529
TX Texas	0	0	0	0	0
UT Utah	0	0	0	0	0
VT Vermont	0	0	722	0	722
VA Virginia	122	121	988	624	1,855
WA Washington	28	182	926	635	1,771
WV West Virginia	0	0	0	0	0
WI Wisconsin	0	5,474	1,272	1,445	8,191
WY Wyoming	0	108	0	0	108
TOTAL U.S.:	8,538	86,072	54,235	9,512	158,357
CANADA					
AB Alberta	24	0	237	66	327
BC Brit. Columbia	13	0	81	0	94
MB Manitoba	0	54	37	0	91
NB New Brunswick	0	115	0	0	115
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	81	23	0	104
ON Ontario	0	1,048	3,081	0	4,129
PE Pr.Edward Isle	0	0	100	0	100
PQ Quebec	0	0	1,638	0	1,638
SK Saskatchewan	0	3,525	11	0	3,536
TOTAL CAN:	37	4,823	5,208	66	10,134
*EXPORT SALES	152,115	29,751	41,041	0	222,907
TOTAL AG SALES	160,690	120,646	100,484	9,578	391,398
NON-AG U.S.	23,357	-	-	5,318	28,675
Canada	628	-	-	86	714
*Exports	213	-	-	0	213
TOTAL NON-AG SALES	24,198	-	-	5,404	29,602
GRAND TOTAL	**184,888**	**120,646**	**100,484**	**14,982**	**421,000**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

JULY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	26	0	7,728	0	7,754
Brazil	13,735	21,650	26,622	0	62,007
China	51,999	0	6,691	0	58,690
Colombia	3,857	0	0	0	3,857
France	16,955	0	0	0	16,955
Japan	7,118	0	0	0	7,118
Korea	0	3,522	0	0	3,522
Malaysia	51,390	0	0	0	51,390
New Zealand	0	4,579	0	0	4,579
Philippines	3,350	0	0	0	3,350
Thailand	3,685	0	0	0	3,685
TOTAL AG:	152,115	29,751	41,041	0	222,907
NON-AGRICULTURAL					
Japan	75	-	-	0	75
Taiwan	126	-	-	0	126
United Kingdom	12	-	-	0	12
TOTAL NON-AG:	213	-	-	0	213
TOTAL EXPORTS	**152,328**	**29,751**	**41,041**	**0**	**223,120**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

JULY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	14	0	62	0	102	178
AK Alaska	0	0	0	0	0	0
AZ Arizona	104	30	0	13	281	428
AR Arkansas	58	0	174	15	0	247
CA California	2,051	342	628	0	1,307	4,328
CO Colorado	94	15	184	57	13	363
CT Connecticut	0	0	0	0	0	0
DE Delaware	0	0	0	0	12	12
FL Florida	223	0	0	0	2,183	2,406
GA Georgia	0	0	0	13	799	812
HI Hawaii	0	0	0	0	5	5
ID Idaho	183	116	0	0	37	336
IL Illinois	971	0	239	0	0	1,210
IN Indiana	122	0	0	0	82	204
IA Iowa	23	77	353	0	11	464
KS Kansas	295	83	1,164	380	112	2,034
KY Kentucky	0	0	0	0	57	57
LA Louisiana	0	0	676	0	16	692
ME Maine	0	0	0	0	0	0
MD Maryland	0	0	0	0	0	0
MA Massachusetts	0	0	0	0	15	15
MI Michigan	0	0	1,384	0	63	1,447
MN Minnesota	0	0	0	0	84	84
MS Mississippi	0	0	868	0	0	868
MO Missouri	16	97	1,156	29	26	1,324
MT Montana	0	0	0	16	0	16
NE Nebraska	111	0	77	0	34	222
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	0	0
NM New Mexico	47	0	203	0	96	346
NY New York	0	0	0	0	60	60
NC North Carolina	0	0	0	0	540	540
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	0	0	595	595
OK Oklahoma	122	0	562	0	39	723
OR Oregon	87	0	0	0	60	147
PA Pennsylvania	0	0	0	0	185	185
RI Rhode Island	0	0	0	0	0	0
SC South Carolina	0	0	0	0	50	50
SD South Dakota	0	0	0	0	40	40
TN Tennessee	14	63	0	0	0	77
TX Texas	352	568	2,842	474	295	4,531
UT Utah	407	44	0	0	14	465
VT Vermont	0	0	0	0	23	23
VA Virginia	0	0	0	0	(5)	(5)
WA Washington	0	0	0	0	103	103
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	137	137
WY Wyoming	0	0	0	0	0	0
TOTAL U.S.:	5,294	1,435	10,572	997	7,471	25,769
CANADA						
AB Alberta	0	0	0	0	0	0
BC Brit. Columbia	0	0	0	0	45	45
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	13	13
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	292	292
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	134	134
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	484	484
*EXPORT SALES:	8,532	1,730	17,567	13	15,589	43,431
TOTAL AG SALES	13,826	3,165	28,139	1,010	23,544	69,684
NON-AG U.S.	11,277	-	-	14	429	11,720
Canada	0	-	-	0	11	11
*Exports	849	-	-	3,517	39	4,405
TOTAL NON-AG SALES	12,126	-	-	3,531	479	16,136
GRAND TOTAL	**25,952**	**3,165**	**28,139**	**4,541**	**24,023**	**85,820**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

JULY 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	812	0	0	0	0	812
Belize	0	0	357	0	0	357
Brazil	0	0	(61)	0	0	(61)
Chile	1,984	0	0	0	7,275	9,259
Costa Rica	942	0	0	0	345	1,287
Ecuador	2,011	1,730	0	0	0	3,741
Honduras	0	0	1,736	0	381	2,117
Japan	0	0	0	0	3,188	3,188
Malaysia	0	0	0	0	3,036	3,036
Martinique	0	0	1,527	0	0	1,527
Mexico	2,783	0	0	0	1,356	4,139
Puerto Rico	0	0	0	13	0	13
Taiwan	0	0	0	0	8	8
Venezuela	0	0	14,008	0	0	14,008
TOTAL AG:	8,532	1,730	17,567	13	15,589	43,431
NON-AGRICULTURAL						
Australia	0	-	-	0	39	39
Korea	249	-	-	0	0	249
Mexico	600	-	-	0	0	600
OTHER COUNTRIES	0	-	-	3,517	0	3,517
TOTAL NON-AG:	849	-	-	3,517	39	4,405
TOTAL EXPORTS	**9,381**	**1,730**	**17,567**	**3,530**	**15,628**	**47,836**

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POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL		AUGUST 1991	AUGUST 1990	JUL-AUG 1991/92	JUL-AUG 1990/91
AL	Alabama	5,762	4,017	8,544	5,424
AK	Alaska	0	867	61	928
AZ	Arizona	331	194	759	489
AR	Arkansas	3,834	5,439	4,081	6,150
CA	California	3,403	5,425	7,731	9,982
CO	Colorado	535	398	898	751
CT	Connecticut	5	70	5	110
DE	Delaware	0	3,899	2,764	4,350
FL	Florida	12,890	6,974	20,962	16,911
GA	Georgia	17,874	9,962	22,524	13,043
HI	Hawaii	161	297	166	464
ID	Idaho	1,275	1,968	1,878	2,793
IL	Illinois	132,568	130,920	173,711	161,939
IN	Indiana	55,191	60,791	74,097	66,198
IA	Iowa	115,748	110,593	136,807	133,568
KS	Kansas	5,318	5,318	7,352	6,979
KY	Kentucky	9,087	17,734	15,910	21,369
LA	Louisiana	10,183	720	26,218	14,605
ME	Maine	19	36	19	168
MD	Maryland	1,665	742	1,819	4,137
MA	Massachusetts	218	324	373	413
MI	Michigan	16,453	17,541	19,427	23,006
MN	Minnesota	45,480	53,315	54,770	73,577
MS	Mississippi	1,071	1,366	2,050	1,766
MO	Missouri	40,882	39,400	46,006	46,204
MT	Montana	1,297	1,315	1,776	2,140
NE	Nebraska	1,549	1,804	1,928	2,390
NV	Nevada	338	0	338	0
NH	New Hampshire	14	16	166	76
NJ	New Jersey	164	530	602	637
NM	New Mexico	1,143	165	1,562	478
NY	New York	1,265	4,575	2,501	6,848
NC	North Carolina	2,141	2,017	5,633	5,238
ND	North Dakota	1,717	2,595	1,956	3,168
OH	Ohio	75,827	42,393	80,961	63,296
OK	Oklahoma	2,255	2,470	3,039	3,672
OR	Oregon	2,013	2,483	2,844	4,125
PA	Pennsylvania	3,618	4,680	4,880	7,457
RI	Rhode Island	0	59	0	200
SC	South Carolina	1,513	7,629	2,232	8,119
SD	South Dakota	1,194	1,336	1,270	1,562
TN	Tennessee	6,222	10,400	7,828	12,582
TX	Texas	9,573	13,210	14,104	19,339
UT	Utah	152	113	617	195
VT	Vermont	271	642	1,016	1,397
VA	Virginia	8,367	8,685	10,217	9,066
WA	Washington	1,865	2,312	3,739	5,250
WV	West Virginia	120	230	120	230
WI	Wisconsin	20,763	22,254	29,091	36,802
WY	Wyoming	77	224	185	386
	TOTAL U.S.:	623,411	610,447	807,537	809,977
CANADA					
AB	Alberta	591	929	918	1,171
BC	Brit. Columbia	128	738	267	925
MB	Manitoba	685	591	776	758
NB	New Brunswick	223	469	351	647
NF	Newfoundland	0	0	0	0
NS	Nova Scotia	162	302	266	322
ON	Ontario	13,128	3,229	17,549	31,820
PE	Pr.Edward Isle	0	41	100	108
PQ	Quebec	1,277	1,806	3,049	7,634
SK	Saskatchewan	(55)	276	3,481	417
	TOTAL CAN:	16,139	8,381	26,757	43,802
EXPORT SALES:		284,936	404,050	551,274	740,097
TOTAL AG SALES		924,486	1,022,878	1,385,568	1,593,876
Non-Ag	U.S.	46,181	42,705	86,576	81,947
	Canada	1,372	1,454	2,097	2,599
	Exports	46,713	27,562	51,331	31,264
TOTAL NON-AG SALES		94,266	71,721	140,004	115,810
GRAND TOTAL		**1,018,752**	**1,094,599**	**1,525,572**	**1,709,686**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K_2O)

AUGUST 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	13	1,292	4,117	14	326	5,762
AK Alaska	0	0	0	0	0	0
AZ Arizona	125	94	0	0	112	331
AR Arkansas	58	0	3,507	247	22	3,834
CA California	1,138	837	451	0	977	3,403
CO Colorado	78	0	405	16	36	535
CT Connecticut	0	0	0	0	5	5
DE Delaware	0	0	0	0	0	0
FL Florida	2,305	4,964	118	2,479	3,024	12,890
GA Georgia	1,627	954	13,754	371	1,168	17,874
HI Hawaii	0	99	0	0	62	161
ID Idaho	97	334	695	131	18	1,275
IL Illinois	1,470	103,012	14,532	13,522	32	132,568
IN Indiana	436	31,837	18,950	3,941	27	55,191
IA Iowa	189	75,592	23,957	15,995	15	115,748
KS Kansas	228	693	3,495	763	139	5,318
KY Kentucky	(4)	4,380	4,710	0	1	9,087
LA Louisiana	6,355	0	3,828	0	0	10,183
ME Maine	0	0	19	0	0	19
MD Maryland	0	359	430	871	5	1,665
MA Massachusetts	0	267	(143)	62	32	218
MI Michigan	0	14,546	1,787	0	120	16,453
MN Minnesota	373	19,288	24,083	1,522	214	45,480
MS Mississippi	0	15	1,056	0	0	1,071
MO Missouri	1,310	6,992	28,103	4,362	115	40,882
MT Montana	0	241	525	531	0	1,297
NE Nebraska	64	283	815	351	36	1,549
NV Nevada	0	0	91	247	0	338
NH New Hampshire	0	0	14	0	0	14
NJ New Jersey	0	0	0	94	70	164
NM New Mexico	0	0	1,081	14	48	1,143
NY New York	0	196	1,068	0	1	1,265
NC North Carolina	670	577	120	624	150	2,141
ND North Dakota	0	450	1,135	132	0	1,717
OH Ohio	650	64,945	5,925	3,370	937	75,827
OK Oklahoma	909	195	1,020	32	99	2,255
OR Oregon	8	954	698	290	63	2,013
PA Pennsylvania	361	840	1,892	227	298	3,618
RI Rhode Island	0	0	0	0	0	0
SC South Carolina	732	427	121	0	233	1,513
SD South Dakota	0	936	242	16	0	1,194
TN Tennessee	0	4,063	2,148	0	11	6,222
TX Texas	1,136	1,239	5,978	575	645	9,573
UT Utah	0	29	121	0	2	152
VT Vermont	0	0	266	0	5	271
VA Virginia	243	63	7,689	366	6	8,367
WA Washington	29	352	985	445	54	1,865
WV West Virginia	0	120	0	0	0	120
WI Wisconsin	24	17,966	1,767	694	95	20,763
WY Wyoming	0	0	51	21	5	77
TOTAL U.S.:	20,841	359,431	181,606	52,325	9,208	623,411
CANADA						
AB Alberta	0	0	523	53	15	591
BC Brit. Columbia	0	0	128	0	0	128
MB Manitoba	0	231	454	0	0	685
NB New Brunswick	0	54	169	0	0	223
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	141	21	0	0	162
ON Ontario	15	8,070	4,843	0	200	13,128
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	8	1,168	0	101	1,277
SK Saskatchewan	0	0	(55)	0	0	(55)
TOTAL CAN:	15	8,504	7,251	53	316	16,139
*EXPORT SALES:	161,215	30,238	78,689	0	14,794	284,936
TOTAL AG SALES	182,071	398,173	267,546	52,378	24,318	924,486
NON-AG U.S.	38,866	-	-	6,883	432	46,181
Canada	1,186	-	-	186	0	1,372
*Exports	1,034	-	-	45,660	19	46,713
TOTAL NON-AG SALES	41,086	-	-	52,729	451	94,266
GRAND TOTAL	**223,157**	**398,173**	**267,546**	**105,107**	**24,769**	**1,018,752**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K_2O)

AUGUST 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	1,562	0	661	0	242	2,465
Australia	0	0	23,274	0	83	23,357
Belgium	0	0	11,035	0	0	11,035
Brazil	11,924	17,473	25,840	0	485	55,722
China	83,780	0	0	0	0	83,780
Colombia	3,888	0	10,913	0	0	14,801
Costa Rica	0	0	555	0	2,396	2,951
Italy	0	0	0	0	5,286	5,286
Jamaica	0	2,201	0	0	0	2,201
Japan	11,058	4,765	2,013	0	4,543	22,379
Malaysia	10,679	0	0	0	0	10,679
Mexico	2,279	0	0	0	1,676	3,955
New Zealand	2,692	5,799	0	0	0	8,491
Norway	10,662	0	0	0	0	10,662
Panama	0	0	761	0	64	825
Puerto Rico	0	0	0	0	11	11
South Africa	0	0	3,637	0	0	3,637
Sri Lanka	3,434	0	0	0	0	3,434
Switzerland	10,778	0	0	0	0	10,778
Taiwan	8,479	0	0	0	8	8,487
TOTAL AG:	161,215	30,238	78,689	0	14,794	284,936
NON-AGRICULTURAL						
Australia	0	-	-	0	19	19
Italy	0	-	-	11,667	0	11,667
Japan	88	-	-	25,962	0	26,050
Korea	250	-	-	0	0	250
Malaysia	12	-	-	0	0	12
Mexico	434	-	-	0	0	434
Taiwan	238	-	-	4,508	0	4,746
United Kingdom	12	-	-	0	0	12
OTHER COUNTRIES	0	-	-	3,523	0	3,523
TOTAL NON-AG:	1,034	-	-	45,660	19	46,713
TOTAL EXPORTS	**162,249**	**30,238**	**78,689**	**45,660**	**14,813**	**331,649**

OTHER COUNTRIES: 3,523 tons soluble non-ag to China.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

AUGUST 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	0	1,292	1,376	0	2,668
AK Alaska	0	0	0	0	0
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	848	247	1,095
CA California	0	0	0	0	0
CO Colorado	0	0	0	16	16
CT Connecticut	0	0	0	0	0
DE Delaware	0	0	0	0	0
FL Florida	2,043	4,964	118	2,479	9,604
GA Georgia	1,627	954	11,036	371	13,988
HI Hawaii	0	0	0	0	0
ID Idaho	0	16	484	131	631
IL Illinois	0	101,347	5,790	13,522	120,659
IN Indiana	303	31,046	16,367	3,941	51,657
IA Iowa	152	75,325	17,388	15,979	108,844
KS Kansas	0	0	0	0	0
KY Kentucky	(4)	4,380	4,710	0	9,086
LA Louisiana	4,527	0	2,702	0	7,229
ME Maine	0	0	19	0	19
MD Maryland	0	359	430	871	1,660
MA Massachusetts	0	267	(143)	62	186
MI Michigan	0	14,546	488	0	15,034
MN Minnesota	365	19,288	24,083	1,522	45,258
MS Mississippi	0	15	13	0	28
MO Missouri	0	4,324	7,932	3,870	16,126
MT Montana	0	241	525	531	1,297
NE Nebraska	0	283	47	205	535
NV Nevada	0	0	91	247	338
NH New Hampshire	0	0	14	0	14
NJ New Jersey	0	0	0	94	94
NM New Mexico	0	0	787	0	787
NY New York	0	196	1,068	0	1,264
NC North Carolina	670	577	120	624	1,991
ND North Dakota	0	450	1,135	132	1,717
OH Ohio	650	64,945	5,925	3,370	74,890
OK Oklahoma	0	13	131	0	144
OR Oregon	0	857	668	290	1,815
PA Pennsylvania	361	840	1,892	227	3,320
RI Rhode Island	0	0	0	0	0
SC South Carolina	732	427	121	0	1,280
SD South Dakota	0	936	242	16	1,194
TN Tennessee	0	4,063	2,148	0	6,211
TX Texas	0	0	0	0	0
UT Utah	0	0	104	0	104
VT Vermont	0	0	266	0	266
VA Virginia	243	63	7,689	366	8,361
WA Washington	29	352	985	445	1,811
WV West Virginia	0	120	0	0	120
WI Wisconsin	241	17,966	1,767	694	20,668
WY Wyoming	0	0	0	21	21
TOTAL U.S.:	11,939	350,452	119,366	50,273	532,030
CANADA					
AB Alberta	0	0	523	53	576
BC Brit. Columbia	0	0	128	0	128
MB Manitoba	0	231	454	0	685
NB New Brunswick	0	54	169	0	223
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	141	21	0	162
ON Ontario	15	8,070	4,843	0	12,928
PE Pr.Edward Isle	0	0	0	0	0
PQ Quebec	0	8	1,168	0	1,176
SK Saskatchewan	0	0	(55)	0	(55)
TOTAL CAN:	15	8,504	7,251	53	15,823
*EXPORT SALES:	153,028	30,238	58,392	0	241,658
TOTAL AG SALES	164,982	389,194	185,009	50,326	789,511
NON-AG U.S.	27,969	-	-	6,838	34,807
Canada	1,186	-	-	136	1,372
*Exports	600	-	-	45,660	46,260
TOTAL NON-AG SALES	29,755	-	-	52,684	82,439
GRAND TOTAL	**194,737**	**389,194**	**185,009**	**103,010**	**871,950**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

AUGUST 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	0	23,274	0	23,274
Belgium	0	0	11,035	0	11,035
Brazil	9,259	17,473	11,157	0	37,889
China	83,780	0	0	0	83,780
Colombia	3,888	0	10,913	0	14,801
Jamaica	0	2,201	0	0	2,201
Japan	9,377	4,765	2,013	0	16,155
Malaysia	10,679	0	0	0	10,679
New Zealand	2,692	5,799	0	0	8,491
Norway	10,662	0	0	0	10,662
Sri Lanka	3,434	0	0	0	3,434
Switzerland	10,778	0	0	0	10,778
Taiwan	8,479	0	0	0	8,479
TOTAL AG:	153,028	30,238	58,392	0	241,658
NON-AGRICULTURAL					
Italy	0	-	-	11,667	11,667
Japan	88	-	-	25,962	26,050
Korea	250	-	-	0	250
Malaysia	12	-	-	0	12
Taiwan	238	-	-	4,508	4,746
United Kingdom	12	-	-	0	12
OTHER COUNTRIES	0	-	-	3,523	3,523
TOTAL NON-AG:	600	-	-	45,660	46,260
TOTAL EXPORTS	**153,628**	**30,238**	**58,392**	**45,660**	**287,918**

OTHER COUNTRIES: 3,523 tons soluble non-ag to China.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K_2O)

AUGUST 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	13	0	2,741	14	326	3,094
AK Alaska	0	0	0	0	0	0
AZ Arizona	125	94	0	0	112	331
AR Arkansas	58	0	2,659	0	22	2,739
CA California	1,138	837	451	0	977	3,403
CO Colorado	78	0	405	0	36	519
CT Connecticut	0	0	0	0	5	5
DE Delaware	0	0	0	0	0	0
FL Florida	262	0	0	0	3,024	3,286
GA Georgia	0	0	2,718	0	1,168	3,886
HI Hawaii	0	99	0	0	62	161
ID Idaho	97	318	211	0	18	644
IL Illinois	1,470	1,665	8,742	0	32	11,909
IN Indiana	133	791	2,583	0	27	3,534
IA Iowa	37	267	6,569	16	15	6,904
KS Kansas	228	693	3,495	763	139	5,318
KY Kentucky	0	0	0	0	1	1
LA Louisiana	1,828	0	1,126	0	0	2,954
ME Maine	0	0	0	0	0	0
MD Maryland	0	0	0	0	5	5
MA Massachusetts	0	0	0	0	32	32
MI Michigan	0	0	1,299	0	120	1,419
MN Minnesota	8	0	0	0	214	222
MS Mississippi	0	0	1,043	0	0	1,043
MO Missouri	1,310	2,668	20,171	492	115	24,756
MT Montana	0	0	0	0	0	0
NE Nebraska	64	0	768	146	36	1,014
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	70	70
NM New Mexico	0	0	294	14	48	356
NY New York	0	0	0	0	1	1
NC North Carolina	0	0	0	0	150	150
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	0	0	937	937
OK Oklahoma	909	182	889	32	99	2,111
OR Oregon	8	97	30	0	63	198
PA Pennsylvania	0	0	0	0	298	298
RI Rhode Island	0	0	0	0	0	0
SC South Carolina	0	0	0	0	233	233
SD South Dakota	0	0	0	0	0	0
TN Tennessee	0	0	0	0	11	11
TX Texas	1,136	1,239	5,978	575	645	9,573
UT Utah	0	29	17	0	2	48
VT Vermont	0	0	0	0	5	5
VA Virginia	0	0	0	0	6	6
WA Washington	0	0	0	0	54	54
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	95	95
WY Wyoming	0	0	51	0	5	56
TOTAL U.S.:	8,902	8,979	62,240	2,052	9,208	91,381
CANADA						
AB Alberta	0	0	0	0	15	15
BC Brit. Columbia	0	0	0	0	0	0
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	0	0
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	200	200
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	101	101
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	316	316
*EXPORT SALES:	8,187	0	20,297	0	14,794	43,278
TOTAL AG SALES	17,089	8,979	82,537	2,052	24,318	134,975
NON-AG U.S.	10,897	-	-	45	432	11,374
Canada	0	-	-	0	0	0
*Exports	434	-	-	0	19	453
TOTAL NON-AG SALES	11,331	-	-	45	451	11,827
GRAND TOTAL	**28,420**	**8,979**	**82,537**	**2,097**	**24,769**	**146,802**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K_2O)

AUGUST 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	1,562	0	661	0	242	2,465
Australia	0	0	0	0	83	83
Brazil	2,665	0	14,683	0	485	17,833
Costa Rica	0	0	555	0	2,396	2,951
Italy	0	0	0	0	5,286	5,286
Japan	1,681	0	0	0	4,543	6,224
Mexico	2,279	0	0	0	1,676	3,955
Panama	0	0	761	0	64	825
Puerto Rico	0	0	0	0	11	11
South Africa	0	0	3,637	0	0	3,637
Taiwan	0	0	0	0	8	8
TOTAL AG:	8,187	0	20,297	0	14,794	43,278
NON-AGRICULTURAL						
Australia	0	-	-	0	19	19
Mexico	434	-	-	0	0	434
TOTAL NON-AG:	434	-	-	0	19	453
TOTAL EXPORTS	**8,621**	**0**	**20,297**	**0**	**14,813**	**43,731**